



Revasum, Inc. March 2019 Quarterly Update

- The Company appointed Kevin Witt to the role of Sr. Director of Product Management and Scott Prengle to the role of Director of Product Management.
- Cash Receipts (unaudited) from Customers for the 31 March 2019 quarter of US\$8.7 million – up 117% from the 31 December 2018 quarter.
- Cash balance (unaudited) of US\$19.8 million (compares to US\$24.4 million 31 December 2018) and no debt.

San Luis Obispo, California – 15 April, 2019: Leading semiconductor equipment company, Revasum, Inc. (ASX: RVS, ‘Revasum’ or the ‘Company’) is pleased to release a quarterly update for the period ending 31 March 2019.

Operational Update

In March 2019, the Company appointed Kevin Witt to the role of Sr. Director of Product Management and Scott Prengle to the role of Director of Product Management. Mr. Witt will be responsible for the management of the Company’s Chemical Mechanical Planarization (CMP) products. Mr. Prengle will be responsible for the management of Revasum’s Silicon Carbide (SiC) products. Mr. Witt and Mr. Prengle will both report to Sarah Okada, Vice President of Product Management and Marketing.

Mr. Witt is a senior executive with 25 years of experience in the semiconductor and related technology industries. His specialties include semiconductor manufacturing processes, capital equipment, materials and controls. Mr. Witt is also proficient at early-stage new product development with specialty materials, capital equipment and semiconductor devices. Recently, Mr. Witt served as the President and CTO for Classone Technology, developing new advanced electroplating and wet processing tools for the small wafer semiconductor manufacturers.

Mr. Prengle is a seasoned product manager with over 30 years of experience in the semiconductor manufacturing equipment industry. He has developed several technologies for the semiconductor manufacturing industry and holds several patents on his work. Mr. Prengle has focused his career on bringing technology and products to market. His expertise includes formulating and implementing product road maps and developing solution portfolios across all offerings, that support the entire system application and technology space. Recently Mr. Prengle served as the Sr. Technical Director for SCREEN Semiconductor Solutions.

March 2019 Cash Flow (Unaudited)

Revasum’s receipts from customers for the 31 March 2019 quarter totaled US\$8.7 million, up 117% from US\$4.1 million for Q418. Revasum’s net operating cash outflow for the 31 March 2019 quarter was US\$2.4 million, these outflows included payments of US\$0.5 million of IPO-related transaction costs. Product manufacturing and operating outflows for the quarter increased as a result of increased production



volumes, spending associated with the expansion of manufacturing production capacity, and increased tariff costs.

Net investing cash outflows for the 31 March 2019 quarter were US\$2.3 million. This amount includes: (a) capitalized product development costs (US\$1.7 million), principally relating to our new 6EZ SiC polishing tool, (b) capitalized costs associated with the implementation of a new ERP system (US\$0.2 million), and the purchase of property, plant, and equipment (US\$0.4 million).

Net financing cashflows for the 31 March 2019 quarter were nil.

As a result of the cash flows listed above, Revasum finished the 31 March 2019 quarter with a cash balance (unaudited) of US\$19.8 million (compares to US\$24.5 million statutory cash balance as a 31 December 2018) and no debt.

1H19 Production, Delivery, and Revenue Outlook

Considering the expected outcome from the revised delivery dates, current production schedules and booking forecast, the Company currently expects total revenue for 1H19 to be in a range of US\$15.0 to US\$16.5 million – compared to the US\$20.5 million forecast total revenue (includes systems, spare sales and service) for 1H19 in the IPO Prospectus. As of the time of this release year-to-date shipments and 1H19 backlog (adjusted for anticipated delivery delays) is US\$14.0 million. The Company currently expects 1H19 system revenue to be in a range of US\$11.8 and US\$13.0 million – compared to the US\$16.5 million forecast system revenue amount for 1H19 in the IPO Prospectus.

“Although we are disappointed in the delivery delays and the impact that will have on the 1H19 sales of our legacy products, we are very pleased with our continued progress towards achieving our strategic goals,” noted Jerry Cutini, President and Chief Executive Officer. “Our main objectives in 2019 remain to bring to market our next generation silicon carbide polisher product through partnerships with key strategic customers. In the first quarter of 2019, we have made tremendous strides in the development of the new product, as well as indications of strong demand from several of the world’s leading silicon carbide wafer and device manufacturers. We remain on track to produce and deliver our first major new product in 2H19 into an end-market that is rapidly growing in demand.”

Safe Harbor Statement

This announcement and the accompanying Appendix 4C contain forward-looking statements, which address a variety of subjects including, for example, financial projections, our statements regarding expected events, including expected revenue and earnings, system shipments, expected product offerings, product development, market adoption and technical advances. Statements that are not historical facts, including statements about our beliefs, plans and expectations, are forward-looking statements. Such statements are based on our current expectations and information currently



available to management and are subject to a number of factors and uncertainties, many of which are outside the control of the Company, which could cause actual results to differ materially from those described in the forward-looking statements. The Company's management believes that these forward-looking statements are reasonable as and when made. However, you should not place undue reliance on any such forward-looking statements because such statements speak only as of the date they are made. Revasum does not undertake any obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law or the ASX Listing Rules. In addition, forward-looking statements are subject to certain risks and uncertainties that could cause actual results, events and developments to differ materially from our historical experience and our present expectations or projections.

About Revasum, Inc. (ASX: RVS)

Revasum (ARBN: 629 268 533) specializes in the design and manufacturing of equipment used for the global semiconductor industry. Revasum's equipment helps drive advanced manufacturing technology for critical growth markets, including automotive, IoT, and 5G. Our product portfolio includes state of the art equipment for the grinding, polishing, and chemical mechanical planarization processes used to manufacture devices for those key end markets. All of Revasum's equipment is designed and developed in close collaboration with our customers. Learn how we create the equipment that generates the technology of today and tomorrow, visit www.revasum.com.

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