

Arena REIT

Appendix 4D

For the period ended 31 December 2023

Name of entity:

Arena REIT (ARF) comprising the securities of Arena REIT Limited, Arena REIT No.1 and Arena REIT No.2

ARSN:

Arena REIT No.1 (ARSN 106 891 641)
Arena REIT No.2 (ARSN 101 067 878)

ACN:

Arena REIT Limited (ACN 602 365 186)

Reporting period

This report details the consolidated results of Arena REIT for the half-year ended 31 December 2023. Arena REIT is a stapled security comprising Arena REIT Limited, Arena REIT No.1 and Arena REIT No.2.

Results for announcement to the market

All comparisons are to the half-year ended 31 December 2022.

				\$A'000
Total income from ordinary activities	Down	15%	to	47,356
Profit from ordinary activities after tax attributable to Arena REIT stapled group investors	Down	59%	to	19,391
Net profit for the period attributable to Arena REIT stapled group investors	Down	59%	to	19,391

Distributions

Quarter	Cents per security	Paid/Payable
September Quarter	4.35	2 November 2023
December Quarter	4.35	8 February 2024
Total	8.70	

Net assets per security

	Consolidated	
	31 December 2023	30 June 2023
Net asset value per ordinary security	\$3.38	\$3.42

This information should be read in conjunction with the 31 December 2023 Half Year Financial Report of Arena REIT and any public announcements made during the period in accordance with the continuous disclosure requirements of the *Corporations Act 2001* and Listing Rules.

This report is based on the Arena REIT 31 December 2023 half-year financial statements which have been reviewed by PricewaterhouseCoopers. The Independent Auditor's Review Report provided by PricewaterhouseCoopers is included in the 31 December 2023 half year financial statements.

Signed:

A handwritten signature in black ink, appearing to read "David Ross". The signature is written in a cursive, flowing style.

David Ross
Chairman
15 February 2024

Arena REIT

ARSN 106891641

Interim Report

31 December 2023

Arena REIT

ARSN 106 891 641

Interim Report

31 December 2023

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These financial statements cover Arena REIT (the 'Group') comprising Arena REIT No. 1, Arena REIT No. 2, Arena REIT Limited, and their controlled entities. The financial statements are presented in Australian currency.

The Responsible Entity of Arena REIT No.1 and Arena REIT No. 2 (the 'Trusts') is Arena REIT Management Limited (ACN 600069761, AFSL 465754). The Responsible Entity's registered office is:

Level 32, 8 Exhibition Street
Melbourne VIC 3000

Directors' report

The directors of Arena REIT Limited ('ARL') and Arena REIT Management Limited ('ARML'), the Responsible Entity of Arena REIT No. 1 and Arena REIT No. 2 (the 'Trusts'), present their report together with the financial statements of Arena REIT for the half-year ended 31 December 2023 (the 'period'). The interim financial report covers ARL, Arena REIT No. 1 ('ARF1'), Arena REIT No. 2 ('ARF2'), and their controlled entities ('Arena REIT' or 'Group').

ARF1, ARF2 and ARL are separate entities for which the units and shares have been stapled together to enable trading as one security. The units of ARF1, ARF2 and shares of ARL cannot be traded separately. None of the stapled entities controls any of the other stapled entities, however for the purposes of statutory financial reporting the entities form a consolidated group.

Directors

The following persons held office as directors of ARL during the financial period and up to the date of this report:

David Ross (Chair, Independent, non-executive)
Rosemary Hartnett (Independent, non-executive)
Helen Thornton (Independent, non-executive)
Dennis Wildenburg (Independent, non-executive)
Rob de Vos (Executive)

The following persons held office as directors of ARML during the financial period and up to the date of this report:

David Ross (Chair, Independent, non-executive)
Rosemary Hartnett (Independent, non-executive)
Helen Thornton (Independent, non-executive)
Dennis Wildenburg (Independent, non-executive)
Rob de Vos (Executive)
Gareth Winter (Executive)

Principal activities

The Group invests in a portfolio of investment properties and is listed on the Australian Securities Exchange under the code ARF.

There were no changes in the principal activities of the Group during the period.

Distributions to securityholders

The following table details the distributions declared to securityholders during the financial period:

	31 December 2023 \$'000	31 December 2022 \$'000	31 December 2023 cps	31 December 2022 cps
September quarter	15,336	14,607	4.35	4.20
December quarter	15,394	14,646	4.35	4.20
Total distributions to securityholders	30,730	29,253	8.70	8.40

Operating and Financial Review

The Group operates with the aim of generating attractive and predictable distributions for securityholders with earnings growth prospects over the medium to long term.

The Group's strategy is to invest in property underpinned by relatively long leases and in sectors with supportive macro-economic trends. The Group will consider investment in sectors with the required characteristics, which may include:

- Early learning / childcare centres;
- Healthcare - including medical centres, diagnostic facilities, hospitals, aged care and associated facilities;
- Education - including schools, colleges and universities and associated facilities.

Key financial metrics

	31 December 2023	31 December 2022	Change
Net profit (statutory)	\$19.4 million	\$47.6 million	- 59%
Net operating profit (distributable income)	\$30.8 million	\$29.9 million	+ 3%
Distributable income per security	8.72 cents	8.59 cents	+ 1.5%
Distributions per security	8.70 cents	8.40 cents	+ 3.6%

	31 December 2023	30 June 2023	Change
Total assets	\$1,590 million	\$1,568 million	+ 1%
Investment properties	\$1,542 million	\$1,516 million	+ 2%
Borrowings	\$356 million	\$342 million	+ 4%
Net assets	\$1,197 million	\$1,199 million	-%
NAV per security	\$3.38	\$3.42	- 1%
Gearing *	21.7%	21.0%	+ 70 bps

* Gearing calculated as $\text{Net Borrowings} / \text{Total Assets less Cash}$

31 December 2023 half-year highlights

- Half-year net statutory profit was \$19.4 million, down 59% on the previous half-year comparative period. This is primarily due to revaluation losses on investment properties and derivatives compared to revaluation gains in the prior period;
- Half-year net operating profit was \$30.8 million, up 3% on the previous half-year comparative period. This is primarily driven by an increase in rental income arising from periodic rent reviews, lease commencements on completion of ELC developments and new acquisitions, but is partially offset by an increase in finance costs;
- COVID-19 rent relief arrangements have previously been reached with all tenants where appropriate. All tenants were in compliance with rent relief arrangements and the collection of deferred rent was finalised during the period;
- Distributions for the period were 8.70 cents per security, up 3.6% on the previous half-year comparative period;
- NAV per security at 31 December 2023 was \$3.38, a decrease of 1% on 30 June 2023;
- Gearing was 21.7% at 31 December 2023, up from 21.0% at 30 June 2023 primarily due to a \$14 million increase in the drawn balance of the syndicated debt facility during the period used to fund acquisitions and development capital expenditure; and
- The property portfolio increased with the addition of four Early Learning Centre ('ELC') development sites. During the period, three ELC developments reached practical completion.

31 December 2023 half-year highlights (continued)

Financial results

	31 December 2023 \$'000	31 December 2022 \$'000
Property income	39,060	36,451
Other income	329	190
Total operating income	39,389	36,641
Property expenses	(227)	(250)
Operating expenses	(2,509)	(2,325)
Finance costs	(5,901)	(4,199)
Net operating profit (distributable income) *	30,752	29,867
Non-distributable items:		
Investment property revaluation and straight-lining of rent income	(3,795)	18,374
Change in fair value of derivatives	(6,450)	923
Transaction costs	(266)	(353)
Amortisation of equity-based remuneration (non-cash)	(654)	(901)
Other	(196)	(281)
Statutory net profit	19,391	47,629

* Net operating profit (distributable income) is not a statutory measure of profit

Financial results summary

	31 December 2023	31 December 2022
Net operating profit (distributable income) (\$'000)	30,752	29,867
Weighted average number of ordinary securities ('000)	352,493	347,735
Distributable income per security (cents)	8.72	8.59

- Net operating profit is the measure used to determine securityholder distributions and represents the underlying cash-based profit of the Group for the relevant period. Net operating profit excludes fair value changes from asset and derivative revaluations and items of income or expense not representative of the Group's underlying operating earnings or cashflow.
- The increase in net operating profit during the period is primarily due to:
 - Ongoing annual rent increases and market rent reviews on the Group's property portfolio;
 - Commencement of rental income from ELC developments completed during the period;
 - The full period effect of acquisitions and developments completed during FY23;
 - Partially offset by the increase in financing costs.
- Non-distributable items decreased during the period primarily due to revaluation losses on investment properties and derivatives compared to revaluation gains in the prior period.

Investment property portfolio

Key property metrics

	31 December 2023	30 June 2023
Total value of investment properties	\$1,542 million	\$1,516 million
Number of properties under lease	261	258
Development sites	14	14
Properties available for lease or sale	-	-
Total properties in portfolio	275	272
Portfolio occupancy	100%	100%
Weighted average lease expiry (WALE)	18.8 years	19.3 years

- The increase in the value of investment properties is primarily due to:
 - Property acquisition, development and capital expenditure of \$33 million; offset by
 - A net revaluation decrement to the portfolio of \$4 million for the period, inclusive of straight-lining of rent accrual.

Capital management

Equity

- During the period, 2.6 million securities were issued at an average price of \$3.43 to raise \$8.9 million of equity pursuant to the Distribution Reinvestment Plan (DRP).

Bank facilities & gearing

- The Group has a \$200 million facility expiring 31 March 2026, a \$150 million facility expiring 31 March 2027 and a \$150 million facility expiring 31 March 2028, providing a remaining weighted average term of 3.2 years as at 31 December 2023 (30 June 2023: 3.7 years);
- In December 2022, the Group added a Sustainability Linked Loan (SLL) overlay to its syndicated debt facility. The SLL has annual Sustainability Performance Targets (SPTs) which may result in an adjustment to the margin paid on the debt facility. These SPTs were tested for the first time during the financial period and were achieved in full.
- The balance drawn increased by \$14 million to fund acquisitions and development capital expenditure;
- The Group has undrawn capacity as at 31 December 2023 of \$144 million to fund ELC development commitments and new investment opportunities, of which \$67 million is committed at 31 December 2023 (refer Note 11);
- Gearing was 21.7% at 31 December 2023 (30 June 2023: 21.0%);
- The Group was fully compliant with all bank facility covenants throughout the period and as at 31 December 2023. At 31 December 2023, the Loan to Valuation Ratio was 26.1% (Covenant: 50%) and the Interest Cover Ratio was 4.9 times (Covenant: 2.0 times);
- Refer to note 5 for further information.

Interest rate management

- As at 31 December 2023, the Group has hedged 80% of borrowings for a weighted average term of 3.1 years (30 June 2023: 88% for 3.5 years). The average swap fixed rate at 31 December 2023 is 2.03% (30 June 2023: 2.03%).

FY24 outlook

The Group presently expects to pay a distribution of 17.4 cents per security for FY24. The FY24 distribution is comprised of the 8.7 cents per security declared by the Group up until 31 December 2023 and 8.7 cents per security forecast by the Group for the period from 1 January 2024 to 30 June 2024.

FY24 distribution guidance is estimated on a status quo basis, assuming no new acquisitions or disposals and no material change in current market or operating conditions.

Significant changes in state of affairs

In the opinion of the directors, other than the matters identified in this report, there were no significant changes in the state of affairs of the Group that occurred during the financial period.

Matters subsequent to the end of the financial period

No material events have occurred since 31 December 2023 that have affected, or may materially affect:

- (i) the operations of the Group in future periods, or
- (ii) the results of those operations in future financial periods, or
- (iii) the state of affairs of the Group in future financial periods.

Likely developments and expected results of operations

The Group will continue to be managed in accordance with its existing investment objectives and guidelines.

The results of the Group's operations will be affected by a number of factors, including the performance of investment markets in which the Group invests. Investment performance is not guaranteed and future returns may differ from past returns. As investment conditions change over time, past returns should not be used to predict future returns.

Material business risks

The material business risks that could adversely affect the achievement of the Group's financial prospects are as follows. The Responsible Entity has in place a Risk Management Policy and Framework under which it identifies, assesses, monitors and manages these risks.

Macroeconomic risk

The operations and performance of the Group are influenced by the macroeconomic condition of the Australian and the wider global economy. A prolonged economic downturn and its related effects, including increasing rates of unemployment, in addition to other factors such as inflation and rising interest rates, could have a material adverse impact on the Group's business or financial performance including asset valuations, income, expenses and cashflows.

The Group's development activity may be impacted by supply chain disruption and the impact of cost-escalation and labour shortages in the construction industry.

Concentration risk

The Group's property portfolio is presently 91% invested in ELCs and ELC development sites and 9% in healthcare assets. Adverse events to the early learning and/or healthcare property sectors may result in general deterioration of tenants' ability to meet their lease obligations and the future growth prospects of the portfolio.

As at 31 December 2023, 63% of the portfolio by income (excluding developments) is leased to the largest four tenants (Goodstart Early Learning 24%, Green Leaves Early Learning 19%, Edge Early Learning 11% and Affinity Education 9%). Any material deterioration in the operating performance of the Group's tenants may result in them not meeting their lease obligations which could reduce the Group's income and portfolio value if a suitable replacement cannot be found.

Material business risks (continued)

Tenant risk

The Group relies on tenants to generate its revenue. Tenants may be not-for-profit entities, private entities or public companies. If a tenant is affected by financial difficulties they may default on their rental or other contractual obligations which may result in loss of rental income and loss in value of the Group's properties.

Typically, tenants are required to provide an unconditional and irrevocable bank guarantee, which must not expire until at least six months after the ultimate expiry date of the lease, as security for their performance under the lease.

Climate change risk

Extreme weather and other climate change related events have the potential to damage the Group's investment properties and disrupt tenant operations. Such events may increase tenant costs for maintenance, the cost, deductibles or availability of insurance, the ability to re-lease investment properties in the future and the rent levels for which they can be leased, thereby affecting future investment property valuations and rental cash flows.

The precise nature of these risks is uncertain as it depends on complex factors such as government policy, technology development, market forces, and the links between these factors and climatic conditions. To help mitigate the risk of localised valuation impacts on the Group, the investment property portfolio is geographically diversified. Active asset management of the portfolio can also assist with mitigating this risk.

Changes to existing regulatory regimes or the introduction of new regulatory regimes (including environmental or climate change related regulation) may also increase the cost of compliance, reporting and maintenance of assets.

Government policy risk and change in law

Childcare and healthcare operators rely heavily on government funding which, if reduced or otherwise modified, may adversely impact the underlying demand for these services and therefore tenants' ability to meet lease obligations and/or their demand for these properties. There is a risk that there may be material adverse changes in legislation, government policies or legal or judicial interpretation relating to the childcare and/or healthcare sectors.

Property valuations

Changes in the property market, especially changes in the valuation of properties and in market rents, may adversely affect the Group's financial performance and the price of Arena REIT securities.

Cyber security

The Group leverages IT systems, networks and data to operate efficiently. The Group manages the potential for IT system failures and cybersecurity breaches to mitigate the risk of loss of sensitive information, operational disruption, reputational damage, fines and penalties.

The following measures are in place to help protect the business and employees from cybersecurity related threats:

- providing a digitally safe working environment, both in the office and for remote working;
- protecting systems, networks and end-point devices;
- mandatory training for all employees to identify and manage potential threats;
- vulnerability testing and security event monitoring to identify and respond to threats;
- embedding policies to safely control, access and manage data and privacy, for both employees and third parties; and
- simulated cyber attacks and recovery exercises to enhance resilience and identify potential improvement opportunities.

Material business risks (continued)

Capital Management

Capital market volatility may impact our ability to transact and access suitable capital. The Group manages this risk by:

- acquiring and developing new assets on capital efficient terms;
- retaining a strong balance sheet and relatively low gearing;
- actively managing debt expiries;
- maintaining a disciplined and prudent approach to capital management and hedging;
- maintaining liquidity in excess of funding requirements; and
- engaging with debt and equity investors to regularly update them about the business.

AFSL financial compliance risk

The Group is exposed to the risk of having inadequate capital and liquidity. Arena REIT Management Limited, a subsidiary of ARL, holds an Australian Financial Services License ('AFSL') and acts as a responsible entity for the Group's managed investment schemes. The AFSL requires minimum levels of net tangible assets, liquid assets, cash reserves and liquidity, which may restrict the Group in paying dividends that would breach these requirements.

The directors regularly review and monitor the Group's balance sheet to ensure ARML's compliance with its AFSL requirements.

Rounding of amounts to the nearest thousand dollars

The Group is an entity of a kind referred to in ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191, relating to the 'rounding off' of amounts in the Directors' report. Amounts in the Directors' report have been rounded to the nearest thousand dollars in accordance with that Instrument, unless otherwise indicated.

Auditor's independence declaration

A copy of the Auditor's independence declaration as required under section 307C of the *Corporations Act 2001* is set out on page 9.

This report is made in accordance with a resolution of directors.



David Ross
Chair

Melbourne
15 February 2024



Auditor's Independence Declaration

As lead auditor for the review of Arena REIT No. 1 for the half-year ended 31 December 2023, I declare that to the best of my knowledge and belief, there have been:

- (a) no contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the review; and
- (b) no contraventions of any applicable code of professional conduct in relation to the review.

This declaration is in respect of Arena REIT No. 1 and the entities it controlled during the period.

A handwritten signature in blue ink, appearing to read 'JDP Wills', is written over a faint blue horizontal line.

JDP Wills
Partner
PricewaterhouseCoopers

Sydney
15 February 2024

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Arena REIT
Consolidated statement of comprehensive income
For the half-year ended 31 December 2023

Consolidated statement of comprehensive income

		Consolidated	
		31 December	31 December
	Notes	2023	2022
		\$'000	\$'000
Income			
Property income	3	47,027	47,114
Interest		329	190
Net gain on change in fair value of derivative financial instruments		-	923
Revaluation gain on investment properties		-	7,711
Total income		47,356	55,938
Expenses			
Property expenses		(269)	(319)
Management and administration expenses		(3,221)	(3,278)
Revaluation loss on investment properties	4	(11,761)	-
Net loss on change in fair value of derivative financial instruments		(6,450)	-
Finance costs		(5,901)	(4,359)
Other expenses		(363)	(353)
Total expenses		(27,965)	(8,309)
Net profit for the half-year		19,391	47,629
Other comprehensive income		-	-
Total comprehensive income for the half-year		19,391	47,629
Total comprehensive income for the half-year is attributable to Arena REIT stapled group investors, comprising:			
Unitholders of Arena REIT No. 1		16,972	45,145
Unitholders of Arena REIT No. 2 (non-controlling interest)		2,432	2,721
Unitholders of Arena REIT Limited (non-controlling interest)		(13)	(237)
		19,391	47,629
		Cents	Cents
Earnings per security:			
Basic earnings per security in Arena REIT No. 1		4.81	12.98
Diluted earnings per security in Arena REIT No. 1		4.80	12.93
Basic earnings per security in Arena REIT		5.50	13.70
Diluted earnings per security in Arena REIT		5.48	13.64

The above consolidated statement of comprehensive income should be read in conjunction with the accompanying notes.

Arena REIT
Consolidated balance sheet
As at 31 December 2023

Consolidated balance sheet

		Consolidated	
	31 December	30 June	
	2023	2023	
Notes	\$'000	\$'000	
Current assets			
Cash and cash equivalents	14,605	16,113	
Trade and other receivables	8,263	5,304	
Derivative financial instruments	5,441	6,939	6
Total current assets	28,309	28,356	
Non-current assets			
Property, plant and equipment	516	654	
Investment properties	1,542,282	1,515,912	4
Derivative financial instruments	7,606	12,558	6
Intangible assets	10,816	10,816	
Total non-current assets	1,561,220	1,539,940	
Total assets	1,589,529	1,568,296	
Current liabilities			
Trade and other payables	20,982	12,579	
Distributions payable	15,394	14,730	
Provisions	722	766	
Lease liabilities	236	229	
Total current liabilities	37,334	28,304	
Non-current liabilities			
Provisions	97	121	
Interest bearing liabilities	354,576	340,342	5
Lease liabilities	101	222	
Total non-current liabilities	354,774	340,685	
Total liabilities	392,108	368,989	
Net assets	1,197,421	1,199,307	
Equity			
Contributed equity - ARF1	429,069	424,361	7
Accumulated profit	622,246	632,316	8
Non-controlling interests - ARF2 and ARL	146,106	142,630	9
Total equity	1,197,421	1,199,307	

The above consolidated balance sheet should be read in conjunction with the accompanying notes.

Arena REIT
Consolidated statement of changes in equity
For the half-year ended 31 December 2023

Consolidated statement of changes in equity

	Contributed equity \$'000	Accumulated profit \$'000	Non-controlling interests - ARL & ARF2 \$'000	Total equity \$'000
Balance at 1 July 2022	415,410	591,012	162,552	1,168,974
Profit for the period	-	45,145	2,484	47,629
Total comprehensive income for the period	-	45,145	2,484	47,629
Transactions with owners in their capacity as owners:				
Issue of securities under the DRP	5,173	-	777	5,950
Distributions to unitholders	-	(25,450)	(3,803)	(29,253)
Equity-based remuneration	-	-	835	835
Balance at 31 December 2022	420,583	610,707	162,845	1,194,135
Balance at 1 July 2023	424,361	632,316	142,630	1,199,307
Profit for the period	-	16,972	2,419	19,391
Total comprehensive income for the period	-	16,972	2,419	19,391
Transactions with owners in their capacity as owners:				
Issue of securities under the DRP	4,708	-	4,122	8,830
Distributions to unitholders	-	(27,042)	(3,688)	(30,730)
Equity-based remuneration	-	-	623	623
Balance at 31 December 2023	429,069	622,246	146,106	1,197,421

The above consolidated statement of changes in equity should be read in conjunction with the accompanying notes.

Arena REIT
Consolidated statement of cash flows
For the half-year ended 31 December 2023

Consolidated statement of cash flows

	Consolidated	
	31 December 2023 \$'000	31 December 2022 \$'000
<i>Cash flows from operating activities</i>		
Receipts in the course of operations	44,310	40,688
Payments in the course of operations	(8,550)	(8,611)
Interest received	324	188
Finance costs paid	(5,357)	(3,738)
<i>Net cash inflow from operating activities</i>	30,727	28,527
<i>Cash flows from investing activities</i>		
Payments for investment properties and capital expenditure	(24,882)	(38,538)
Payments for disposal of assets held for sale	-	(44)
<i>Net cash (outflow) from investing activities</i>	(24,882)	(38,582)
<i>Cash flows from financing activities</i>		
Net proceeds from issue of securities	(36)	(28)
Distributions paid to securityholders	(21,200)	(22,669)
Loan establishment costs paid	-	(817)
Capital receipts from lenders	14,000	28,000
Finance lease payments	(117)	(112)
<i>Net cash (outflow)/inflow from financing activities</i>	(7,353)	4,374
<i>Net (decrease) in cash and cash equivalents</i>	(1,508)	(5,681)
Cash and cash equivalents at the beginning of the financial period	16,113	22,200
<i>Cash and cash equivalents at the end of the financial period</i>	14,605	16,519

The above consolidated statement of cash flows should be read in conjunction with the accompanying notes.

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1 Summary of material accounting policy information

(a) Basis of preparation of half-year financial report

This consolidated interim financial report for the half-year reporting period ended 31 December 2023 has been prepared in accordance with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Act 2001*.

This consolidated interim financial report does not include all the notes of the type normally included in an annual financial report. Accordingly, this report is to be read in conjunction with the annual report for the year ended 30 June 2023 and any public announcements made by the Group during the interim reporting period in accordance with the continuous disclosure requirements of the *Corporations Act 2001*.

The Arena REIT Stapled Group comprises Arena REIT No. 1 ('ARF1'), Arena REIT No. 2 ('ARF2') and Arena REIT Limited ('ARL'), and their controlled entities ('Arena REIT' or 'Group'). The Responsible Entity of ARF1 and ARF2 is Arena REIT Management Limited (the 'Responsible Entity').

Unless otherwise stated, the accounting policies adopted in the preparation of the interim report are consistent with those of the previous financial year.

(i) Going concern - Net working capital deficiency

At 31 December 2023, the Group had a net working capital deficiency of \$9 million. This deficiency is due to working capital management within the Group, and the difference in the timing of the drawdowns from the Group's debt facility and the timing of capital expenditure on developments. As at 31 December 2023, the Group has in excess of \$140 million of unused debt facility which can be drawn to fund cashflow requirements.

After taking into account all available information, the directors of the Group have concluded that there are reasonable grounds to believe:

- The Group will be able to pay its debts as and when they fall due; and
- The basis of preparation of the financial report on a going concern basis is appropriate.

(b) Principles of consolidation

As permitted by Class Order 13/1050 issued by ASIC, this interim financial report is a combined financial report that presents the financial statements and accompanying notes of Arena REIT at and for the half year ended 31 December 2023.

The units of ARF1, ARF2 and the shares of ARL are combined and issued as stapled securities in Arena REIT. The units of ARF1, ARF2 and shares of ARL cannot be traded separately and can only be traded as a stapled security. This interim financial report consists of the consolidated financial statements of Arena REIT, which comprises ARF1, ARF2, and ARL and its controlled entities.

AASB 3 Business Combinations requires one of the stapled entities in a stapling structure to be identified as the parent entity for the purpose of preparing consolidated financial reports. In accordance with this requirement, ARF1 has been identified as the parent entity in relation to the stapling with ARF2 and ARL.

The consolidated financial statements of the Group incorporate the assets and liabilities of the entities controlled by ARF1 at 31 December 2023, including those deemed to be controlled by ARF1 by identifying it as the parent of the Group, and the results of those controlled entities for the year then ended. The effects of all transactions between entities in the consolidated entity are eliminated in full.

Non-controlling interests in the results and equity are shown separately in the Consolidated Statement of Comprehensive Income and Consolidated Statement of Financial Position respectively. Non-controlling interests are those interests in ARF2 and ARL which are not held directly or indirectly by ARF1.

1 Summary of material accounting policy information (continued)

(c) Presentation of members interests in ARF2 and ARL

As ARF1 has been assessed as the parent of the Group, the securityholders interests in ARF2 and ARL are included in equity as "non-controlling interests" relating to the stapled entity. Securityholders interests in ARF2 and ARL are not presented as attributable to owners of the parent reflecting the fact that ARF2 and ARL are not owned by ARF1, but by the securityholders of the stapled group.

(d) New and amended standards adopted by the group

There are no upcoming standards that are expected to have a material impact on the Group in the current or future reporting periods and on foreseeable future transactions.

(e) New accounting standards and interpretations not yet adopted

There are no standards that are not yet effective and that are expected to have a material impact on the Group in the current or future reporting periods and on foreseeable future transactions.

(f) Rounding of amounts

The Group is an entity of the kind referred to in ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191, relating to the 'rounding off' of amounts in the financial statements. Amounts in the financial statements have been rounded off to the nearest thousand dollars in accordance with that Instrument, unless otherwise indicated.

2 Segment information

The Group operates as one business segment being investment in real estate, and in one geographic segment being Australia. The Group's segments are based on reports used by the Board (as the Chief Operating Decision Maker) in making strategic decisions about the Group, assessing the financial performance and financial position of the Group, determining the allocation of resources and risk management. Refer to the Consolidated Statement of Comprehensive Income for the segment financial performance and the Consolidated Balance Sheet for the assets and liabilities.

A key financial metric used to define the results and performance of the Group is net operating profit (distributable income). Net operating profit is a non-statutory measure of profit used to determine securityholder distributions and represents the underlying cash-based profit for the relevant period. Net operating profit excludes fair value changes from asset and derivative valuations and items of income or expense not representative of the underlying operating earnings or cashflow.

A reconciliation between statutory net profit per the Consolidated Statement of Comprehensive Income and net operating profit (distributable income) is set out below:

	31 December	31 December
	2023	2022
	\$'000	\$'000
Statutory net profit	19,391	47,629
Investment property revaluation and straight-lining of rent income	3,795	(18,374)
Change in fair value of derivatives	6,450	(923)
Transaction costs	266	353
Amortisation of equity-based remuneration (non-cash)	654	901
Other	196	281
Net operating profit (distributable income) *	30,752	29,867

* Net operating profit (distributable income) is not a statutory measure of profit

3 Property income

The following table details the property income earned by the Group during the period:

	31 December 2023	Consolidated 31 December 2022
	\$'000	\$'000
Property income	39,060	36,451
Other property income (recognised on a straight line basis)	7,967	10,663
Total property income	47,027	47,114

4 Investment properties

The Group has adopted a valuation program that provides for each property to be independently valued by suitably qualified valuers at least once every three years. Changes in market conditions may necessitate more frequent independent revaluations of properties.

Independent valuations were performed over 59 Early Learning Centres ('ELC') and three healthcare properties as at 31 December 2023. The board of directors have reviewed these valuations and determined they are appropriate to adopt as at 31 December 2023. Director valuations were performed on investment properties not independently valued as at 31 December 2023.

For development properties that have not been independently valued as at 31 December 2023, these properties have been subject to a Director valuation and are carried at fair value on completion less cost to complete, including an appropriate adjustment for development risk.

The key inputs into valuations are:

- Passing rent;
- Market rents;
- Capitalisation rates;
- Lease terms;
- Rent reviews;
- Planning status and approvals;
- Discount rates (healthcare properties); and
- Capital expenditure and vacancy contingencies (healthcare properties).

The key inputs into the valuation are based on market information for comparable properties. The majority of ELC and healthcare properties are located in markets with evidence to support valuation inputs and methodology. The independent valuers have experience in valuing similar assets and have access to market evidence to support their conclusions. Comparable assets are considered those in similar markets and condition.

Investment properties have been classified as Level 3 in the fair value hierarchy.

There have been no transfers between the levels in the fair value hierarchy during the financial period.

4 Investment properties (continued)

(i) Key assumptions - ELCs

	31 December 2023	30 June 2023
Market rent per licenced place	\$1,800 to \$6,400	\$1,800 to \$6,000
Capitalisation rates	4.50% to 7.25%	4.25% to 6.50%
Passing yields	4.00% to 6.75%	3.75% to 6.75%

(ii) Key assumptions - Healthcare properties

	31 December 2023	30 June 2023
Capitalisation rates	5.00% to 6.50%	4.75% to 6.25%
Passing yields	5.00% to 6.25%	4.75% to 6.00%
Discount rates	6.00% to 7.50%	5.75% to 7.50%

(iii) Sensitivity analysis

The Group's investment properties are 100% occupied with a weighted average lease expiry of 18.8 years. The Group's investment properties are typically on long term leases with contracted annual income escalations and accordingly, they are generally valued on a capitalisation of income or discounted cash flow (DCF) (healthcare properties) basis. The Group's investment properties are therefore exposed to a risk of change in their fair values due to changes in market capitalisation rates and discount rates.

For ELC properties, if the capitalisation rate expanded by 25 basis points, fair value would reduce by \$62 million from the fair value as at 31 December 2023 and if the capitalisation rate compressed by 25 basis points, fair value would increase by \$68 million from the fair value as at 31 December 2023.

For healthcare properties, if the capitalisation rate expanded by 25 basis points, fair value would reduce by \$3 million from the fair value as at 31 December 2023 and if the capitalisation rate compressed by 25 basis points, fair value would increase by \$3 million from the fair value as at 31 December 2023. If the discount rate expanded by 25 basis points, fair value would reduce by \$1 million from the fair value as at 31 December 2023 and if the discount rate compressed by 25 basis points, fair value would increase by \$1 million from the fair value as of 31 December 2023.

(iv) Movements during the financial period

	Consolidated	
	31 December 2023	30 June 2023
	\$'000	\$'000
At fair value		
Opening balance	1,515,912	1,461,888
Property acquisitions and capital expenditure	33,283	70,219
Refund of property acquisition costs	-	(115)
Disposals	(3,100)	(33,049)
Revaluations	(11,761)	(1,497)
Other IFRS revaluation adjustments	7,948	18,466
Closing balance	1,542,282	1,515,912

5 Interest bearing liabilities

	Consolidated	
	31 December	30 June
	2023	2023
	\$'000	\$'000
Non-current		
Secured		
Syndicated facility	356,000	342,000
Unamortised transaction costs	(1,424)	(1,658)
Total non-current interest bearing liabilities	354,576	340,342

The Group has a \$200 million facility expiring 31 March 2026, a \$150 million facility expiring 31 March 2027, and a \$150 million facility expiring 31 March 2028, providing a remaining weighted average term of 3.2 years as at 31 December 2023 (30 June 2023: 3.7 years).

In December 2022, the Group added a Sustainability Linked Loan (SLL) overlay to its syndicated debt facility. The SLL has annual Sustainability Performance Targets (SPTs) which may result in an adjustment to the margin paid on the debt facility. These SPTs were tested for the first time during the financial period and were achieved in full.

The facilities are available to both ARF1 and ARF2 and the assets of both Trusts are held as security under the facilities.

The Group was compliant with all facility covenants throughout the period and at 31 December 2023.

6 Derivative financial instruments

	31 December	30 June
	2023	2023
	\$'000	\$'000
Current assets		
Interest rate swaps	5,441	6,939
	5,441	6,939
Non-current assets		
Interest rate swaps	7,606	12,558
	7,606	12,558

The Group has entered into interest rate swap contracts under which it receives interest at variable rates and pays interest at fixed rates to reduce the exposure of interest bearing liabilities to changes in interest rates.

Swaps in place cover 80% (30 June 2023: 88%) of drawn debt. The weighted average fixed interest swap rate at 31 December 2023 was 2.03% (30 June 2023: 2.03%) and the weighted average term was 3.1 years (30 June 2023: 3.5 years).

Periodic swap settlements match the period for which interest is payable on the underlying debt, and are settled on a net basis.

7 Contributed equity

(a) Units

	31 December 2023 Securities '000	30 June 2023 Securities '000	31 December 2023 \$'000	30 June 2023 \$'000
Ordinary Stapled Securities				
Fully paid	353,880	350,705	429,069	424,361

Other contributed equity attributable to securityholders of the Group relating to ARF2 and ARL of \$95.0 million is included within Non-controlling interests - ARF2 and ARL (30 June 2023: \$89.7 million).

(b) Movement in ordinary stapled units

Date	Details	Number of securities '000	\$'000
1 July 2022	Opening balance	346,678	415,410
	Issue of securities under the DRP (i)	3,546	8,951
	Vesting of equity-based remuneration (ii)	481	-
30 June 2023	Closing balance	<u>350,705</u>	<u>424,361</u>
1 July 2023	Opening balance	350,705	424,361
	Issue of securities under the DRP (i)	2,584	4,708
	Vesting of equity-based remuneration (ii)	591	-
31 December 2023	Closing balance	<u>353,880</u>	<u>429,069</u>

(i) Distribution Reinvestment Plan (DRP)

The Group has a Distribution Reinvestment Plan (DRP) under which securityholders may elect to have all or part of their distribution entitlements satisfied by the issue of new securities rather than being paid in cash.

(ii) Equity-based remuneration

In September 2023, 465,036 performance rights granted to employees of a related party of the Responsible Entity in FY21 vested as a result of performance conditions being fulfilled. In addition, 125,855 deferred short-term incentive rights granted to employees of a related party of the Responsible Entity in FY22 vested.

8 Accumulated profit

Movement in accumulated profit was as follows:

	31 December 2023 \$'000	30 June 2023 \$'000
Opening accumulated profit	632,316	591,012
Net profit for the half-year/year attributable to ARF1	16,972	72,637
Distribution paid or payable attributable to ARF1	(27,042)	(31,333)
Closing accumulated profit	<u>622,246</u>	<u>632,316</u>

8 Accumulated profit (continued)

(i) *Distributions paid or payable to securityholders*

The following table details the distributions to securityholders during the financial period on a consolidated basis, including distributions declared by ARF2 (classified as a non-controlling interest) of \$3.7 million (31 December 2022: \$3.8 million).

	31 December 2023 \$'000	31 December 2022 \$'000	31 December 2023 cps	31 December 2022 cps
September quarter	15,336	14,607	4.35	4.20
December quarter	15,394	14,646	4.35	4.20
Total distributions to securityholders	30,730	29,253	8.70	8.40

9 Non-controlling interest

The financial statements reflect the consolidation of ARF1, ARF2 and ARL. For financial reporting purposes, one entity in the stapled group must be identified as the acquirer or parent entity of the others. ARF1 has been identified as the acquirer of ARF2 and ARL, resulting in ARF2 and ARL being disclosed as Non-controlling interests.

Movements in non-controlling interests were as follows:

	ARF2 31 December 2022 \$'000	ARL 31 December 2022 \$'000	Total 31 December 2022 \$'000
Opening balance - 1 July 2022	141,772	20,780	162,552
Issue of securities under the DRP	777	-	777
Vesting of equity-based remuneration	-	960	960
Net profit/(loss) for the period attributable to non-controlling interests	2,721	(237)	2,484
Distributions paid or payable attributable to non-controlling interests	(3,803)	-	(3,803)
Increase/(decrease) in reserves (i)	-	(125)	(125)
Closing balance - 31 December 2022	141,467	21,378	162,845

9 Non-controlling interest (continued)

	ARF2 31 December 2023 \$'000	ARL 31 December 2023 \$'000	Total 31 December 2023 \$'000
Opening balance - 1 July 2023	122,013	20,617	142,630
Issue of securities under the DRP	4,122	-	4,122
Vesting of equity-based remuneration	-	1,155	1,155
Net profit/(loss) for the period attributable to non-controlling interests	2,432	(13)	2,419
Distributions paid or payable attributable to non-controlling interests	(3,688)	-	(3,688)
Increase/(decrease) in reserves (i)	-	(532)	(532)
Closing balance - 31 December 2023	<u>124,879</u>	<u>21,227</u>	<u>146,106</u>

(i) *Reserves*

	31 December 2023 \$'000	30 June 2023 \$'000
Opening balance	2,269	1,753
Vesting of equity-based remuneration	(1,156)	(961)
Equity-based remuneration expense	623	1,477
Closing balance	<u>1,736</u>	<u>2,269</u>

The equity-based remuneration reserve is used to recognise the fair value of rights issued under the Group's Deferred Short Term and Long Term Incentive Plan.

10 Fair value measurement of financial instruments

The carrying amounts of the Group's assets and liabilities at the end of each reporting period approximate their fair values.

Financial assets and liabilities held at fair value through profit or loss are measured initially at fair value excluding any transaction costs that are directly attributable to the acquisition or issue of the financial asset or financial liability. Transaction costs on financial assets and financial liabilities at fair value through profit or loss are expensed immediately. Subsequent to initial recognition, all instruments held at fair value through profit or loss are measured at fair value with changes in their fair value recognised in profit or loss.

(a) Fair value hierarchy

(i) *Classification of financial assets and financial liabilities*

AASB 13 requires disclosure of fair value measurements by level of fair value hierarchy. The fair value hierarchy has the following levels:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1)
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2)

10 Fair value measurement of financial instruments (continued)

(a) Fair value hierarchy (continued)

- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (level 3).

The level in the fair value hierarchy within which the fair value measurement is categorised in its entirety is determined on the basis of the lowest level input that is significant to the fair value measurement in its entirety. For this purpose, the significance of an input is assessed against the fair value measurement in its entirety. If a fair value measurement uses observable inputs that require significant adjustment based on unobservable inputs, that measurement is a level 3 measurement. Assessing the significance of a particular input to the fair value measurement in its entirety requires judgement, considering factors specific to the asset or liability.

The determination of what constitutes 'observable' requires significant judgement by the Responsible Entity. The Responsible Entity considers observable data to be that market data that is readily available, regularly distributed or updated, reliable and verifiable, not proprietary, and provided by independent sources that are actively involved in the relevant market.

The tables below set out the Group's financial assets and financial liabilities (by class) measured at fair value according to the fair value hierarchy at 31 December 2023 and 30 June 2023.

Consolidated

31 December 2023

	Level 1 \$'000	Level 2 \$'000	Level 3 \$'000	Total \$'000
Financial assets				
Interest rate swaps	-	13,047	-	13,047
Total	-	13,047	-	13,047

Consolidated

30 June 2023

	Level 1 \$'000	Level 2 \$'000	Level 3 \$'000	Total \$'000
Financial assets				
Interest rate swaps	-	19,497	-	19,497
Total	-	19,497	-	19,497

The Group's policy is to recognise transfers into and transfers out of fair value hierarchy levels as at the end of the reporting period. There were no transfers between levels during the period.

The Group did not measure any financial assets or financial liabilities at fair value on a non-recurring basis as at 31 December 2023.

10 Fair value measurement of financial instruments (continued)

(a) Fair value hierarchy (continued)

(ii) Valuation techniques used to derive level 2 and level 3 values

The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined using valuation techniques. These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

If one or more of the significant inputs is not based on observable market data, the instrument is included in level 3.

The fair value of interest rate swaps is calculated as the present value of the estimated future cash flows based on observable yield curves, taking into account any material credit risk.

11 Contingent assets and liabilities, and commitments

There are no material contingent assets or liabilities as at 31 December 2023 and 30 June 2023.

Commitments

Capital expenditure contracted for at the end of the reporting period but not recognised as liabilities is as follows:

	Consolidated	
	31 December	30 June
	2023	2023
	\$'000	\$'000
Investment properties	67,497	56,763

The above commitments include the costs associated with developing early learning properties.

12 Events occurring after the reporting period

No significant events have occurred since the end of the reporting period which would impact on the financial position of the Group disclosed in the consolidated balance sheet as at 31 December 2023 or on the results and cash flows of the Group for the period ended on that date.

Directors' declaration

In the opinion of the directors of Arena REIT Limited and Arena REIT Management Limited as Responsible Entity of the Trusts:

- (a) the financial statements and notes set out on pages 10 to 24 are in accordance with the *Corporations Act 2001*, including:
 - (i) complying with Accounting Standards, the *Corporations Regulations 2001* and other mandatory professional reporting requirements, and
 - (ii) giving a true and fair view of the Group's financial position as at 31 December 2023 and of its performance for the financial period ended on that date, and
- (b) there are reasonable grounds to believe that the Group will be able to pay their debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the directors.



David Ross
Chair

Melbourne
15 February 2024



Independent auditor's review report to the stapled security holders of Arena REIT No. 1

Report on the half-year financial report

Conclusion

We have reviewed the half-year financial report of Arena REIT No. 1 (the Trust) and the entities it controlled during the half-year (together Arena REIT or the Group), which comprises the consolidated balance sheet as at 31 December 2023, the consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the half-year ended on that date, selected explanatory notes and the Directors' declaration.

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the accompanying half-year financial report of Arena REIT No. 1 does not comply with the *Corporations Act 2001* including:

1. giving a true and fair view of the Group's financial position as at 31 December 2023 and of its performance for the half-year ended on that date
2. complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*.

For the purposes of consolidation accounting, the Trust is the deemed parent entity and acquirer of Arena REIT No. 2 and Arena REIT Limited. The half-year financial report represents the consolidated financial results of the Trust and includes the Trust, Arena REIT No. 2 and Arena REIT Limited and its controlled entities.

Basis for conclusion

We conducted our review in accordance with ASRE 2410 *Review of a Financial Report Performed by the Independent Auditor of the Entity* (ASRE 2410). Our responsibilities are further described in the *Auditor's responsibilities for the review of the half-year financial report* section of our report.

We are independent of the Group in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional & Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to the audit of the annual financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

Responsibilities of the Directors for the half-year financial report

The Directors of Arena REIT Management Limited, the responsible entity of the Trust (the Directors), are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the Directors determine is necessary to enable the preparation of the half-year financial report that gives a true and fair view and is free from material misstatement whether due to fraud or error.

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Auditor's responsibilities for the review of the half-year financial report

Our responsibility is to express a conclusion on the half-year financial report based on our review. ASRE 2410 requires us to conclude whether we have become aware of any matter that makes us believe that the half-year financial report is not in accordance with the *Corporations Act 2001* including giving a true and fair view of the Group's financial position as at 31 December 2023 and of its performance for the half-year ended on that date, and complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

PricewaterhouseCoopers

PricewaterhouseCoopers

A handwritten signature in blue ink, appearing to read 'JDP Wills', with a stylized flourish extending to the left.

JDP Wills
Partner

Sydney
15 February 2024