# 1. Company details

Name of entity:	N1 Holdings Limited
ABN:	44 609 268 279
Reporting period:	For the half-year ended 31 December 2023
Previous period:	For the half-year ended 31 December 2022

# 2. Results for announcement to the market

			Φ
Revenues from ordinary activities	up	20.2% to	8,475,021
Profit from ordinary activities after tax	up	237.1% to	558,694
Profit for the half-year	up	237.1% to	558,694

Dividends

There were no dividends paid, recommended or declared during the current financial period.

# Comments

The profit for the Group after providing for income tax amounted to \$558,694 (31 December 2022: \$165,745).

	<b>Consolidated Group</b>	
	31	31
	December 2023 \$	December 2022 \$
Profit/Loss before income tax	375,354	165,745
Add: Interest expense – Corporate*	90,811	117,952
Add: Depreciation and amortisation	162,813	206,400
Add: Once-off write-off of realty service income due to lost management*	108,986	-
Add: Goodwill impairment resulting from sale of rent roll	-	329,975
Normalised EBITDA	737,964	820,072

\* Interest expense and interest income from commercial loan receivable are still included in the EBITDA. The EBITDA only excludes the interest expenses relating to the corporate and bank loans, as well as interest expenses in relation to AASB 16 Leases.

\* A once off amount of \$108,986 was written off from the total amount of realty service income due to rent roll sales retention clause. The retention period ended on 10 December 2023.

Other information requiring disclosure to comply with Listing Rule 4.2A is contained in this Appendix 4D, and should be read in conjunction with, the Interim Report for the half-year ended 31 December 2023.

The information in this Appendix 4D should be read in conjunction with the Annual Report of N1 Holdings Limited for the year ended 30 June 2023.

# 3. Net tangible assets

	Reporting period Cents	Previous period Cents
Net tangible assets per ordinary security	0.79	(0.39)

# 4. Control gained over entities

Not applicable.

# 5. Loss of control over entities

Not applicable.

# 6. Dividends

# Current period

There were no dividends paid, recommended or declared during the current financial period.

Previous period

	Franked Amount per amount per security security Cents Cents
Dividends declared and paid during the previous financial period	0.230 -

# 7. Dividend reinvestment plans

Not applicable.

# 8. Details of associates and joint venture entities

Not applicable.

# 9. Foreign entities

Details of origin of accounting standards used in compiling the report:

Not applicable.

# 10. Audit qualification or review

Details of audit/review dispute or qualification (if any):

The financial statements were subject to a review by the auditors and the review report is attached as part of the Interim Report.

# 11. Attachments

Details of attachments (if any):

The Interim Report of N1 Holdings Limited for the half-year ended 31 December 2023 is attached.

N1 Holdings Limited Appendix 4D Half-year report

12. Signed

Signed \_

Date: 23 February 2024

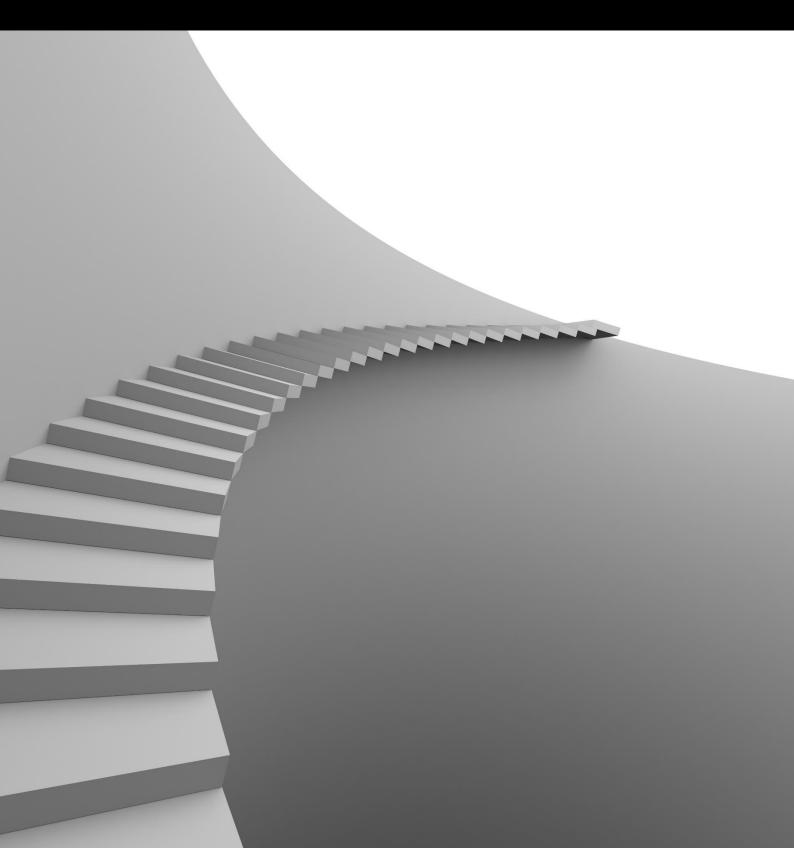
# N 1 Holdings

N1 HOLDINGS LIMITED

ACN 609 268 279

# N1 Holdings

# HALF-YEAR FINANCIAL REPORT 31 DECEMBER 2024



Directors	Ren Hor Wong, Executive Chairman, CEO Jia Penny He, Executive Director, CFO Frank Ganis, Independent Non-Executive Director David Holmes, Independent Non-Executive Director
Company secretary	Anand Sundaraj
Registered office	Suite 502, 77 King Street Sydney NSW 2000 +61 2 92626262
Share register	Link Market Services Limited Level 12, 680 George Street Sydney NSW 2000
Auditor	SW Audit Level 7, Aurora Place, 88 Phillip Street Sydney NSW 2000
Solicitors	Sundaraj & Ker Level 31, 264 George Street Sydney NSW 2000
Stock exchange listing	N1 Holdings Limited shares are listed on the Australian Securities Exchange (ASX code: N1H)
Corporate Governance Statemen	t N1 Holdings Limited and the board are committed to achieving and demonstrating the appropriate standards of corporate governance for an entity the size and stage of development of the company. N1 Holdings Limited has reviewed its corporate governance practices against the Corporate Governance Principles and Recommendations (4th edition) published by the ASX Corporate Governance Council. The amended corporate governance statement reflects the corporate governance practices in place as at 30 June 2023. It has been duly approved by the board and officially released on 15 January 2024. A description of the Group's current corporate governance practices is set out in the Group's corporate governance statement which can be viewed at: http://www.n1holdings.com.au/

# N1 Holdings Limited Contents 31 December 2023

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# N1 Holdings Limited Directors' report 31 December 2023

The directors present their report, together with the consolidated financial statements, on the consolidated entity (referred to hereafter as **the Group**) consisting of N1 Holdings Limited (referred to hereafter as the **Company** or **N1**) and the entities it controlled at the end of, or during, the half-year ended 31 December 2023 (**HY24**).

# Directors

The following persons were directors of N1 Holdings Limited during the whole of the financial half-year and up to the date of this report, unless otherwise stated:

Mr Ren Hor Wong; Ms Jia Penny He; Mr David Holmes; and Mr Frank Ganis

# **Company Secretary**

Mr Anand Sundaraj

# Dividends

Dividends paid, recommended or declared during the financial year are nil (HY23: \$202,528).

# **Principal activities**

During the financial year the principal continuing activities of the Group consisted of:

- commercial lending business;
- mortgage broking services;
- advisory, fund management and trustee services;
- migration services; and
- real estate property sale.

# **Review of operations**

During HY24, the Group generated revenue of \$8.48 million (HY23: \$7.05 million), which represents a growth of 20.2% to revenue in the previous reporting period and delivered a net profit after tax of \$558,694 (HY23: \$165,745). Normalised EBITDA of the Group is \$737,964 (HY23: \$820,072).

	Consolidated Group	
	31 3	
	December 2023 \$	December 2022 \$
Profit/Loss before income tax	375,354	165,745
Add: Interest expense – Corporate*	90,811	117,952
Add: Depreciation and amortisation	162,813	206,400
Add: Once off write-off of realty service income due to lost management*	108,986	-
Add: Goodwill impairment resulting from sale of rent roll	-	329,975
Normalised EBITDA	737,964	820,072

\* Interest expense and interest income from commercial loan receivable are still included in the EBITDA. The EBITDA only excludes the interest expenses relating to the corporate and bank loans, as well as interest expenses in relation to AASB 16 Leases.

\* A once off amount of \$108,986 was written off from the total amount of realty service income due to rent roll sales retention clause. The retention period ended on 10 December 2023.

# N1 Holdings Limited Directors' report 31 December 2023

During HY24, the Group's Commercial lending business continued to be the major revenue generator, accounting for 96.9% of the Group's total revenue. A complete breakdown of the Group's revenue for the period is as the follows:

- Commercial lending revenue was \$8,216,422 (HY23: \$5,739,795), which equals to 96.9% (HY23: 81.4%) of the Group's revenue. This is an increase of 43% over the prior period.
- Mortgage broking revenue (including trail commissions) was \$155,509, which equals to 1.8% of the Group's revenue;
- Advisory service revenue was \$80,209, which equals to 1.0% of the Group's revenue; and
- Real estate and migration services revenue were \$22,881, which equal to 0.3% of the Group's revenue.

Throughout HY24, the Group has strengthened its position in the market as a property-backed SME lender and mortgage fund investment manager by achieving significant growth in both revenue and profit after tax compared to same period last financial year post one of the most aggressive interest rate tightening cycle ever witnessed. The Company's management continues to improve Net Interest Margin via cost of fund improvements, operational streamlining, deployment of new loans as well as repricing of matured backbook loans. Management is confident that the existing set of strategies in place will further enhance the profitability of the business and sustainable growth of the Company's business model.

By the end of HY24, the total lending capacity that the Company is able to access and manage is approximately \$140.3 million, which consists of approximately \$21.4 million of balance sheet capital raised from private debt, \$97.6 million under various debt and warehouse facilities and approximately \$21.3 million of One Lending Fund, mortgage fund under management. Please note that One Lending Fund is not consolidated into the Company's financial statements and is managed by N1 Venture Pty Ltd, a 100% owned subsidiary of N1H.

In the meantime, the Group seeks to provide comments on its material business risks that may affect the financial performance of the Group and its ability to continue generating revenue for future years, including risks which are not directly within the Group's control. The material business risks include:

# Compliance risk

The Company is required to comply with various laws, regulations, industry standards, licence conditions and internal policies that are applicable to its business activities. The Company is exposed to risks of failure to act in accordance with all the requirements.

Key actions: The Company maintains a robust internal control and governance framework by conducting ongoing reviews and compliance risk assessments, utilising internal and external education as well as working closely with external consultants to ensure continuing compliance.

# Credit risk

The core business of the Company is to lend commercial loans to borrowers. There is a risk of being unable to recoup the capital in default loans, which may be caused by deficiency in collateral value, adverse market sentiment or other unforeseen circumstances.

Key actions: The Company applies a disciplined execution of its comprehensive credit policy guideline with strong focus on the strength of collateral as well as overall credit history of borrowers and guarantors. The short term nature of our loan product also allows the Company to undertake regular reviews and adjustments of pricing and valuation.

#### Liquidity and funding risk

The continuity and resilience of the Company's funding sources, and capital liquidity is crucial for its business activities. The timing mismatch between the disbursement and repayment of funding may impact the Company's capacity to lend and may subsequently impact the Company's financial performance.

Key actions: The Company focuses on developing a set of diversified funding sources to divest from relying solely on a single set of funding sources.

# Interest rate movements risk

The Company relies on funding sources that are subject to interest rates movements, which directly impact on the cost of funds.

Key actions: The Company ensures viable lending rates that are aligned to market sentiment. Meanwhile the Company continues to limit exposure to interest rate fluctuations by sourcing funding that provides stability in cost.

# Market risk

The Company's business is subject to the macroeconomic impacts including across multiple segments of the market, namely, the property market, the lending market and Small and Medium Enterprises (SME) business sentiment.

Key actions: The Company mitigates the risks through the monitoring of key risk indicators and market conditions and conducting regular reviews of current exposures, lending parameters and pricing to enhance its business capabilities.

# Financial crime and fraud risks

Financial crime has devastating human impacts. Accordingly, the Company has full awareness of the importance of protecting its customers, the community and the integrity of the financial system. The Company is also cognisant of the heightened risks caused by increasingly sophisticated technologies used by criminals targeting financial systems and conducting fraud.

Key actions: The Company continues to work closely with experts to develop a set of monitoring systems that aim to minimise the risks of financial crime and fraud. Meanwhile, the Company provides continuous education and training for staff and business partners focusing on how to detect and deter risk early in the process.

# Cybersecurity risks

A cyber-attack on the Company can significantly disrupt its operations and compromise customer data privacy. Cyber criminals are becoming increasingly sophisticated, taking advantage of the adoption of the internet and remote working.

Key actions: The Company continues to educate staff and business partners on cybercrime risks and enhances the management of third parties to better understand and mitigate risks associated in digital communications. The company follows protocol by providers such as Amazon Web Services and Google. The Company also makes use of local server, not relying solely on web cloud settings.

# Climate change and social risks

Frequent and severe weather conditions in climate patterns in Australian major cities may impact the Company's borrowers and clients. Certain climate and social events might result in impairment of collateral valuation.

Key actions: The Company consistently develops understanding of climate change and social risks exposures across our existing loan portfolio and scrutinise nature of lending scenarios that might be exposed to such risks and adopt a prudent approach.

# **Review of Financial Position**

The Group has a net asset position of \$1,151,763 as at 31 December 2023 (30 June 2023: \$591,663).

At 31 December 2023, the Group's current assets were \$103,031,416 and its current liabilities were \$29,681,547. Non-current assets increased by \$2,981,234 to \$5,706,058 (30 June 2023: \$2,724,824) and non-current liabilities increased by \$13,829,124 to \$77,904,164 (30 June 2023: \$64,075,040).

# Significant changes in the state of affairs

There were no significant changes in the state of affairs of the Group during the financial year.

# Matters subsequent to the end of the financial year

On 9 February 2024, the company received a commitment of an additional \$15.3 million in warehouse capital.

No other matter or circumstance has arisen since 31 December 2023 that has significantly affected, or may significantly affect the Group's operations, the results of those operations, or the Group's state of affairs in future financial years.

# Auditor's independence declaration

A copy of the auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set out immediately after this directors' report.

# N1 Holdings Limited Directors' report 31 December 2023

This report is made in accordance with a resolution of directors, pursuant to section 298(2)(a) of the Corporations Act 2001.

On behalf of the directors

Ren Hor Wong Executive Chairman and CEO

23 February 2024



# Take the lead

# AUDITOR'S INDEPENDENCE DECLARATION UNDER SECTION 307C OF THE CORPORATIONS ACT 2001 TO THE DIRECTORS OF N1 HOLDINGS LIMITED

As lead auditor, I declare that, to the best of my knowledge and belief, during the half-year ended 31 December 2023 there have been:

- i. no contraventions of the auditor independence requirements as set out in the *Corporations Act* 2001 in relation to the review, and
- ii. no contraventions of any applicable code of professional conduct in relation to the review.

SW Audit Chartered Accountants

Bessie Zhang Partner

Sydney, 23 February 2024

 Brisbane

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 240 Queen Street

 Brisbane QLD 4000

 T + 61 7 3085 0888

 Melbourne

 Level 10

 530 Collins Street

 Melbourne VIC 3000

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# N1 Holdings Limited Consolidated statement of profit or loss and other comprehensive income For the half-year ended 31 December 2023

		Consolidated Group 31 31		
	Note	December 2023 \$	December 2022 \$	
Revenue	3	8,475,021	7,051,381	
Other income	4	25,330	17,500	
Expenses				
Interest expense	5	(5,371,061)	(3,700,211)	
Employee cost	6	(1,281,996)	(1,329,793)	
Consulting and referral fees		(380,298)	(738,552)	
Professional fee		(265,369)	(232,724)	
Office and administrative expense		(172,500)	(84,358)	
Depreciation and amortisation	6	(162,813)	(206,400)	
Sales and marketing		(156,700)	(99,237)	
Travel cost		(90,770)	(84,992)	
Rent and utilities	0	(44,737)	(69,125)	
Finance cost	6	(15,295)	(25,493)	
IT and technology		(340)	(2,276)	
Loss on disposal of assets		(183,118)	- (220.075)	
Impairment loss on goodwill			(329,975)	
Profit before income tax benefit		375,354	165,745	
Income tax benefit		183,340	-	
Profit after income tax benefit for the half-year	17	558,694	165,745	
Other comprehensive income for the half-year, net of tax			-	
Total comprehensive income for the half-year		558,694	165,745	
		Cents	Cents	
Basic earnings per share	23	0.63	0.19	
Diluted earnings per share	23	0.63	0.19	

# N1 Holdings Limited Consolidated statement of financial position As at 31 December 2023

Note         December 2023 \$         30 June 2023 \$           Assets			Consolida 31	ted Group
Current assets         7         12,505,079         7,019,128           Cash and cash equivalents         7         12,505,079         7,019,128           Trade and other receivables         8         1,484,379         2,437,485           Contract assets         9         299,982         324,039           Commercial cassets         9         33,382         140,382           Other current assets         103,031,416         87,491,974           Non-current assets         9         728,061         886,204           Other financial assets         9         728,061         886,204           Other financial assets         9         728,061         886,204           Other financial assets         11         118,392         123,708           Contract assets         11         118,392         123,858         -           Other non-current assets         195,776         266,050         5,706,058         2,724,824           Total sest         108,737,474         90,216,798         1         143,924,142         24,142,433         21,380,000           Labilities         12         1,281,018         1,290,142         220,167,782         226,250,055           Contract liabilities         13         95,745<		Note	2023	2023
Cash and cash equivalents         7         12,505,079         7,019,128           Trade and other receivables         8         1,864,379         2,837,458           Commercial loans receivable         10         86,242,018         76,974,937           Other financial assets         9         299,962         324,039           Other financial assets         93,332         140,332           Other current assets         26,576         196,030           Total current assets         26,576         196,030           Contract assets         9         728,061         886,204           Other financial assets         9         728,061         886,204           Other financial assets         157,927         157,927         157,927           Contract assets         9         728,061         886,204         742,171           Deferred tax assets         686,009         548,218         118,925         123,708           Commercial loans receivable         10         3,238,958         -         242,018         12,237,08           Commercial loans receivable         10         3,238,958         -         21,281,018         1,290,142           Total assets         106,737,474         90,216,798         12,280,468	Assets			
Trade and other receivables         8         1.864.379         2.837.458           Contract assets         9         299.982         324.039           Commercial loans receivable         10         88.242.018         76.974.937           Other financial assets         28.576         196.030           Total current assets         28.576         196.030           Contract assets         103.031.416         87.491.974           Non-current assets         9         728.061         886.204           Other financial assets         157.927         157.927         157.927           Property, plant and equipment         580.402         742.717         167.927           Deferred tax assets         11         118.925         123.708         123.706           Total assets         108.737.474         90.216.798         142.66.174.933         21.380.000           Liabilities         12         1.281.018 <t< td=""><td></td><td></td><td></td><td></td></t<>				
Contract assets         9         299,982         324,039           Commercial loans receivable         10         88,242,018         76,974,937           Other financial assets         93,382         140,382         26,576         196,030           Total current assets         26,576         196,030         103,031,416         87,491,974           Non-current assets         9         728,061         886,204         014:11         118,925         123,708           Contract assets         9         728,061         886,204         014:11         118,925         123,708           Commercial loans receivable         10         3,238,958         -         -         0195,776         266,050           Other non-current assets         195,776         266,050         -         5,706,058         2,724,824           Total assets         108,737,474         90,216,798         -         141,423,32         138,000           Liabilities         12         1,281,018         1,290,142         73,394         120,9142         73,394         120,9142         1712,338,968         73,294         142,617,433         21,800,000         126,250,2058         26,252,20         286,825         126,252,20         286,825         126,252,20         286,825 <td>•</td> <td></td> <td></td> <td></td>	•			
Commercial loans receivable         10         88,242,018         76,974,937           Other current assets         93,382         140,382         26,576         196,030           Total current assets         9         728,061         886,204         103,031,416         87,491,974           Non-current assets         9         728,061         886,204         157,927         157,927           Property, plant and equipment         580,402         742,717         700         766,009         544,218           Intangible assets         11         118,925         123,708         266,009         544,218           Intangible assets         10         3,238,958         -         -         125,776         266,050           Total assets         108,737,474         90,216,798         -         195,776         266,050           Liabilities         12         1,281,018         1,290,142         20,142         20,142           Contract liabilities         13         95,745         73,294         20,000         262,520         286,825           Labilities         12         1,281,018         1,290,142         20,142         20,142         20,142         20,461         26,250         286,825         25,500,095				
Other financial assets         93,382         140,382           Other current assets         26,576         196,030           Total current assets         103,031,416         87,491,974           Non-current assets         9         728,061         886,204           Other financial assets         9         728,061         886,204           Other financial assets         9         728,061         886,204           Other financial assets         9         728,061         886,204           Intangible assets         157,927         157,927         157,927           Intangible assets         11         118,925         123,708           Commercial loans receivable         10         3,238,958         -           Other non-current assets         195,776         266,050         -           Total one-current assets         108,737,474         90,216,798            Liabilities         12         1,281,018         1,290,142            Contract liabilities         12         1,281,018         1,290,142            Contract liabilities         12         1,281,018         1,290,142            Lease liabilities         12         2,88,82         2,868,825				
Other current assets         26,576         196,030           Non-current assets         103,031,416         87,491,974           Non-current assets         9         728,061         886,204           Other financial assets         9         728,061         886,204           Commercial loans receivable         10         3,238,958         -           Commercial loans receivable         10         3,238,958         -           Other non-current assets         108,737,474         90,216,798           Liabilities         13         95,745         73,294           Loan and borrowings         14         26,174,933         21,380,000           Lease liabilities         13         95,745         73,294           Loan and borrowings         14         26,174,933         21,380,000           Lease liabilities         13,722,382,228,046         22,620         286,825           Otal current liabiliti		10		
Total current assets         103,031,416         87,491,974           Non-current assets         9         728,061         886,204           Other financial assets         9         728,061         886,204           Other financial assets         9         728,061         886,204           Intangible assets         11         118,925         123,703           Intangible assets         11         118,925         123,708           Commercial loans receivable         10         3,238,958         -           Other non-current assets         195,776         266,050         -           Total non-current assets         108,737,474         90,216,798         -           Liabilities         108,737,474         90,216,798         -           Liabilities         12         1,281,018         1,290,142           Contract liabilities         12         1,281,018         1,290,142           Contract liabilities         262,520         268,825         -           Deferred income         1,712,388         2,280,466         -           Provisions         154,943         239,368         -         -           Contract liabilities         20,881,547         25,50,095         -         -				
Non-current assets         9         728,061         886,204           Other financial assets         9         728,061         886,204           Other financial assets         157,927         157,927           Property, plant and equipment         580,402         742,717           Deferred tax assets         10         3238,958         -           Commercial loans receivable         10         3238,958         -           Other non-current assets         195,776         266,050           Total assets         108,737,474         90,216,798           Liabilities         108,737,474         90,216,798           Liabilities         13         95,745         73,294           Loan and borrowings         14         26,174,933         21,380,000           Lease liabilities         239,368         108,737,474         90,216,798           Provisions         14         26,174,933         21,380,000         262,520         286,825           Deferred income         17,12,388         22,280,466         29,681,547         25,550,095           Non-current liabilities         29,681,547         25,50,095         20,915         343,798           Contract liabilities         21,422         20,915         343,				
Contract assets         9         728,061         886,204           Other financial assets         157,927         157,927           Property, Jent and equipment         580,402         742,717           Deferred tax assets         686,009         548,218           Intangible assets         11         118,925         123,708           Commercial loans receivable         10         3,238,956         -           Other non-current assets         195,776         266,050           Total non-current assets         198,737,474         90,216,798           Liabilities         108,737,474         90,216,798           Liabilities         12         1,281,018         1,290,142           Contract liabilities         12         1,281,018         1,290,142           Contract liabilities         12         1,281,018         1,290,142           Loan and obrrowings         14         26,174,933         21,380,000           Lease liabilities         12         1,281,018         1,290,142           Loan and obrrowings         14         26,174,933         21,380,000           Lease liabilities         12         1,281,018         220,262           Deferred income         1,712,388         29,681,547	Total current assets		103,031,416	87,491,974
Other financial assets       157,927       157,927         Property, plant and equipment       580,402       742,717         Deferred tax assets       686,009       548,218         Intangible assets       11       118,925       123,708         Commercial loans receivable       10       3,238,958       -         Other non-current assets       195,776       266,050         Total non-current assets       108,737,474       90,216,798         Liabilities       108,737,474       90,216,798         Liabilities       13       95,745       73,294         Loan and borrowings       14       26,174,933       21,380,000         Lease liabilities       262,520       286,825         Deferred tincome       1,712,388       2,280,466         Provisions       154,943       239,368         Total current liabilities       29,681,547       25,550,095         Non-current liabilities       13       232,376       200,451         Loan and borrowings       14       76,968,901       63,009,601         Lease liabilities       21,242,424       204,150       77,904,164         Provisions       221,482       204,150       77,904,164         Total non-current liabil		0	700 064	996 204
Property, plant and equipment       580,402       742,717         Deferred tax assets       11       118,925       123,708         Commercial loans receivable       10       3,238,958		9		
Deferred tax assets         686,009         548,218           Intangible assets         11         118,925         123,708           Commercial loans receivable         10         3,238,986         -           Other non-current assets         10         3,238,986         -           Total non-current assets         108,737,474         90,216,798           Liabilities         11         1,290,142           Contract liabilities         12         1,281,018         1,290,142           Contract liabilities         13         95,745         73,294           Lease liabilities         14         26,174,933         21,380,000           Lease liabilities         12         2,81,018         1,290,142           Contract liabilities         12         2,81,018         1,290,142           Lease liabilities         12         2,81,018         1,290,142           Contract liabilities         12         2,80,466         1,712,338         2,280,466           Provisions         15         6,968,901         63,009,601         29,681,547         25,550,095           Non-current liabilities         13         232,376         200,451         209,915         343,788           Deferred tax liabilities			,	
Intangible assets       11       118,925       123,708         Commercial loans receivable       10       3,238,958       -         Other non-current assets       195,776       266,050         Total non-current assets       108,737,474       90,216,798         Liabilities       108,737,474       90,216,798         Liabilities       12       1,281,018       1,290,142         Contract liabilities       13       95,745       73,294         Loan and borrowings       14       26,174,933       21,380,000         Lease liabilities       12       1,281,018       1,290,142         Contract liabilities       13       95,745       73,294         Loan and borrowings       14       26,174,933       21,380,000         Lease liabilities       1,712,388       2,280,466         Provisions       1,712,388       2,280,466         Total current liabilities       13       232,376       200,451         Lease liabilities       13       232,376       200,451         Lease liabilities       13       232,376       200,451         Lease liabilities       209,915       343,798       261,402       204,150         Total non-current liabilities       271				
Commercial loans receivable Other non-current assets         10         3,238,958 195,776         266,050 2,724,824           Total non-current assets         108,737,474         90,216,798           Liabilities         108,737,474         90,216,798           Liabilities         12         1,281,018         1,290,142           Contract liabilities         13         95,745         73,294           Loan and borrowings         14         26,174,933         21,380,000           Lease liabilities         26,520         268,825           Deferred income         1,712,388         2,280,466           Provisions         17,172,388         2,280,466           Provisions         13         232,376         200,451           Lease liabilities         29,681,547         25,500,955           Non-current liabilities         13         232,376         200,451           Lease liabilities         13         232,376         200,451           Lease liabilities         207,915         343,798         221,482         204,150           Deferred tax liabilities         271,490         317,040         207,140         317,040           Provisions         271,490         317,040         271,482         204,150         271,482		11		
Other non-current assets         195,776         266,050           Total non-current assets         5,706,058         2,724,824           Total assets         108,737,474         90,216,798           Liabilities         12         1,281,018         1,290,142           Corrent liabilities         13         95,745         73,294           Loan and borrowings         14         26,174,933         21,380,000           Lease liabilities         226,250         286,825           Deferred income         1,712,388         2,280,466           Provisions         15,4943         239,368           Total current liabilities         29,681,547         25,550,095           Non-current liabilities         20,915         343,798           Contract liabilities         209,915         343,798           Deferred tax liabilities         271,490         317,040           Provisions         221,482         204,150           Total non-current liabilities         107,585,711         89,625,135           Net assets         107,585,711         89,625,135           Net assets         1,151,763         591,663           Equity         15         6,954,061         6,954,061           Stoted capital				
Total non-current assets       5,706,058       2,724,824         Total assets       108,737,474       90,216,798         Liabilities       108,737,474       90,216,798         Liabilities       12       1,281,018       1,290,142         Contract liabilities       13       95,745       73,294         Loan and borrowings       14       26,174,933       21,380,000         Lease liabilities       262,520       286,825         Deferred income       1,712,388       2,280,466         Provisions       15,49,43       239,388         Total current liabilities       29,681,547       25,550,095         Non-current liabilities       13       232,376       200,451         Loan ab borrowings       14       76,968,901       63,009,601         Lease liabilities       209,915       343,798         Deferred tax liabilities       271,490       317,040         Provisions       221,482       204,150         Total non-current liabilities       77,904,164       64,075,040         Provisions       21,151,763       591,663         Total non-current liabilities       107,585,711       89,625,135         Net assets       1,151,763       591,663				266,050
Liabilities           Current liabilities           Trade and other payables         12         1,281,018         1,290,142           Contract liabilities         13         95,745         73,294           Lease liabilities         14         26,174,933         21,380,000           Lease liabilities         2262,520         286,825           Deferred income         1,712,388         2,280,466           Provisions         154,943         239,368           Total current liabilities         29,681,547         25,550,095           Non-current liabilities         13         232,376         200,451           Lease liabilities         13         232,376         200,451           Lease liabilities         209,915         343,798           Deferred tax liabilities         271,490         317,040           Provisions         221,482         204,150           Total non-current liabilities         77,904,164         64,075,040           Provisions         77,904,164         64,075,040           Total non-current liabilities         107,585,711         89,625,135           Net assets         1,151,763         591,663           Equity         15         6,954,061         6,954,061	Total non-current assets			2,724,824
Current liabilities         12         1,281,018         1,290,142           Contract liabilities         13         95,745         73,294           Loan and borrowings         14         26,174,933         21,380,000           Lease liabilities         14         26,174,933         21,380,000           Lease liabilities         14         26,174,933         21,380,000           Lease liabilities         14         26,174,933         21,380,000           Deferred income         1,712,388         2,280,466           Provisions         154,943         239,368           Total current liabilities         29,681,547         25,550,095           Non-current liabilities         29,681,547         25,550,095           Non-current liabilities         13         232,376         200,451           Loan and borrowings         14         76,968,901         63,009,601           Lease liabilities         209,915         343,788         21,482         204,450           Deferred tax liabilities         271,490         317,040         271,490         317,040           Provisions         77,904,164         64,075,040         77,904,164         64,075,040           Total non-current liabilities         107,585,711 <t< td=""><td>Total assets</td><td></td><td>108,737,474</td><td>90,216,798</td></t<>	Total assets		108,737,474	90,216,798
Trade and other payables       12       1,281,018       1,290,142         Contract liabilities       13       95,745       73,294         Loan and borrowings       14       26,174,933       21,380,000         Lease liabilities       262,520       286,825         Deferred income       1,712,388       2,280,466         Provisions       154,943       239,368         Total current liabilities       29,681,547       25,550,095         Non-current liabilities       13       232,376       200,451         Loan and borrowings       14       76,968,901       63,009,601         Lease liabilities       13       232,376       200,451         Loan and borrowings       14       76,968,901       63,009,601         Lease liabilities       209,915       343,798         Deferred tax liabilities       271,490       317,040         Provisions       221,482       204,150         Total non-current liabilities       107,585,711       89,625,135         Net assets       1,151,763       591,663         Equity       Issued capital       15       6,954,061       6,954,061         Options reserve       15       6,954,061       6,954,061       6,954,061	Liabilities			
Trade and other payables       12       1,281,018       1,290,142         Contract liabilities       13       95,745       73,294         Loan and borrowings       14       26,174,933       21,380,000         Lease liabilities       262,520       286,825         Deferred income       1,712,388       2,280,466         Provisions       154,943       239,368         Total current liabilities       29,681,547       25,550,095         Non-current liabilities       13       232,376       200,451         Loan and borrowings       14       76,968,901       63,009,601         Lease liabilities       13       232,376       200,451         Loan and borrowings       14       76,968,901       63,009,601         Lease liabilities       209,915       343,798         Deferred tax liabilities       271,490       317,040         Provisions       221,482       204,150         Total non-current liabilities       107,585,711       89,625,135         Net assets       1,151,763       591,663         Equity       Issued capital       15       6,954,061       6,954,061         Options reserve       15       6,954,061       6,954,061       6,954,061	Current liabilities			
Contract liabilities       13       95,745       73,294         Loan and borrowings       14       26,174,933       21,380,000         Lease liabilities       262,520       286,825         Deferred income       154,943       239,368         Provisions       29,681,547       25,550,095         Non-current liabilities       29,681,547       25,550,095         Non-current liabilities       13       232,376       200,451         Loan and borrowings       14       76,968,901       63,009,601         Lease liabilities       209,915       343,798       221,482       204,150         Deferred tax liabilities       271,490       317,040       221,482       204,150         Provisions       221,482       204,150       77,904,164       64,075,040         Total non-current liabilities       107,585,711       89,625,135       89,625,135         Net assets       1,151,763       591,663       1,151,763       591,663         Equity       Issued capital       15       6,954,061       6,954,061       6,954,061         Options reserve       15       6,954,061       6,954,061       6,954,061		12	1 281 018	1 290 142
Loan and borrowings       14       26,174,933       21,380,000         Lease liabilities       262,520       286,825         Deferred income       154,943       239,368         Provisions       29,681,547       25,550,095         Non-current liabilities       13       232,376       200,451         Loan and borrowings       14       76,968,901       63,009,601         Loan and borrowings       14       76,968,901       63,009,601         Lease liabilities       209,915       343,798         Deferred tax liabilities       271,490       317,040         Provisions       221,482       204,150         Total non-current liabilities       107,585,711       89,625,135         Net assets       1,151,763       591,663         Equity       Issued capital       15       6,954,061       6,954,061         Options reserve       15       6,954,061       6,954,061       207,930       206,524				
Lease liabilities       262,520       286,825         Deferred income       1,712,388       2,280,466         Provisions       154,943       239,368         Total current liabilities       29,681,547       25,550,095         Non-current liabilities       13       232,376       200,451         Loan and borrowings       14       76,968,901       63,009,601         Lease liabilities       209,915       343,798         Deferred tax liabilities       271,490       317,040         Provisions       221,482       204,150         Total non-current liabilities       77,904,164       64,075,040         Total liabilities       107,585,711       89,625,135         Net assets       1,151,763       591,663         Equity       15       6,954,061       6,954,061         Options reserve       15       6,954,061       6,954,061				
Provisions       154,943       239,368         Total current liabilities       29,681,547       25,550,095         Non-current liabilities       13       232,376       200,451         Loan and borrowings       14       76,968,901       63,009,601         Lease liabilities       209,915       343,798         Deferred tax liabilities       221,482       204,150         Total non-current liabilities       77,904,164       64,075,040         Total liabilities       107,585,711       89,625,135         Net assets       1,151,763       591,663         Equity       15       6,954,061       6,954,061         Options reserve       15       6,954,061       6,954,061	5			
Total current liabilities       29,681,547       25,550,095         Non-current liabilities       13       232,376       200,451         Loan and borrowings       14       76,968,901       63,009,601         Lease liabilities       209,915       343,798         Deferred tax liabilities       271,490       317,040         Provisions       221,482       204,150         Total non-current liabilities       77,904,164       64,075,040         Total non-current liabilities       107,585,711       89,625,135         Net assets       1,151,763       591,663         Equity       15       6,954,061       6,954,061         Options reserve       207,930       206,524	Deferred income		1,712,388	
Non-current liabilities         13         232,376         200,451           Loan and borrowings         14         76,968,901         63,009,601           Lease liabilities         209,915         343,798           Deferred tax liabilities         271,490         317,040           Provisions         221,482         204,150           Total non-current liabilities         77,904,164         64,075,040           Total solities         107,585,711         89,625,135           Net assets         1,151,763         591,663           Equity         1ssued capital         15         6,954,061         6,954,061           Options reserve         207,930         206,524         206,524				239,368
Contract liabilities       13       232,376       200,451         Loan and borrowings       14       76,968,901       63,009,601         Lease liabilities       209,915       343,798         Deferred tax liabilities       271,490       317,040         Provisions       221,482       204,150         Total non-current liabilities       77,904,164       64,075,040         Total liabilities       107,585,711       89,625,135         Net assets       1,151,763       591,663         Equity       15       6,954,061       6,954,061         Options reserve       15       6,954,061       6,954,061	Total current liabilities		29,681,547	25,550,095
Loan and borrowings       14       76,968,901       63,009,601         Lease liabilities       209,915       343,798         Deferred tax liabilities       271,490       317,040         Provisions       221,482       204,150         Total non-current liabilities       77,904,164       64,075,040         Total liabilities       107,585,711       89,625,135         Net assets       1,151,763       591,663         Equity       15       6,954,061       6,954,061         Options reserve       207,930       206,524	Non-current liabilities			
Lease liabilities       209,915       343,798         Deferred tax liabilities       271,490       317,040         Provisions       221,482       204,150         Total non-current liabilities       77,904,164       64,075,040         Total liabilities       107,585,711       89,625,135         Net assets       1,151,763       591,663         Equity       15       6,954,061       6,954,061         Options reserve       15       6,954,061       207,930				
Deferred tax liabilities       271,490       317,040         Provisions       221,482       204,150         Total non-current liabilities       77,904,164       64,075,040         Total liabilities       107,585,711       89,625,135         Net assets       1,151,763       591,663         Equity       15       6,954,061       6,954,061         Options reserve       207,930       206,524		14	, ,	
Provisions       221,482       204,150         Total non-current liabilities       77,904,164       64,075,040         Total liabilities       107,585,711       89,625,135         Net assets       1,151,763       591,663         Equity       15       6,954,061       6,954,061         Options reserve       15       6,954,061       207,930				
Total non-current liabilities       77,904,164       64,075,040         Total liabilities       107,585,711       89,625,135         Net assets       1,151,763       591,663         Equity       15       6,954,061       6,954,061         Options reserve       207,930       206,524				
Total liabilities       107,585,711       89,625,135         Net assets       1,151,763       591,663         Equity       15       6,954,061       6,954,061         Options reserve       207,930       206,524				
Net assets         1,151,763         591,663           Equity         15         6,954,061         6,954,061           Options reserve         207,930         206,524	I otal non-current liabilities		//,904,164	64,075,040
Equity         15         6,954,061         6,954,061           Issued capital         15         207,930         206,524	Total liabilities		107,585,711	89,625,135
Issued capital         15         6,954,061         6,954,061           Options reserve         207,930         206,524	Net assets		1,151,763	591,663
Options reserve 207,930 206,524				
		15		
Retained earnings         17 (6,010,228) (6,568,922)				
	Retained earnings	17	(6,010,228)	(6,568,922)
<b>Total equity</b> <u>1,151,763</u> <u>591,663</u>	Total equity		1,151,763	591,663

The above consolidated statement of financial position should be read in conjunction with the accompanying notes

# N1 Holdings Limited Consolidated statement of changes in equity For the half-year ended 31 December 2023

Consolidated Group	Issued capital \$	Share- based payment reserve \$	Retained earnings \$	Total equity \$
Balance at 1 July 2022	6,654,061	206,524	(6,707,339)	153,246
Profit after income tax expense for the half-year Other comprehensive income for the half-year, net of tax	-	-	165,745 -	165,745
Total comprehensive income for the half-year	-	-	165,745	165,745
<i>Transactions with owners in their capacity as owners:</i> Conversion of convertible notes (note 15) Dividends paid (note 18)	300,000	-	- (202,528)	300,000 (202,528)
Balance at 31 December 2022	6,954,061	206,524	(6,744,122)	416,463
Dalance al 51 December 2022	0,00 1,001		(-,,/	
Consolidated Group	Issued capital \$	Share- based payment reserve \$	Retained earnings \$	Total equity
	Issued	Share- based payment reserve	Retained earnings	Total equity
Consolidated Group	Issued capital \$	Share- based payment reserve \$	Retained earnings \$	Total equity \$
<b>Consolidated Group</b> Balance at 1 July 2023 Profit after income tax benefit for the half-year	Issued capital \$	Share- based payment reserve \$	Retained earnings \$ (6,568,922)	<b>Total equity</b> \$ 591,663
<b>Consolidated Group</b> Balance at 1 July 2023 Profit after income tax benefit for the half-year Other comprehensive income for the half-year, net of tax	Issued capital \$	Share- based payment reserve \$	Retained earnings \$ (6,568,922) 558,694 -	<b>Total equity</b> \$ 591,663 558,694

# N1 Holdings Limited Consolidated statement of cash flows For the half-year ended 31 December 2023

		Consolida	•
	Note	31 December 2023 \$	31 December 2022 \$
Cash flows from operating activities Receipts from customers Interest received from bank deposit Payments to suppliers and employees Net fund received from/(lent to) customers in commercial lending Net increase in fund received for commercial loans Interest and other finance costs paid		8,857,835 4,604 (2,291,033) (14,335,535) 19,334,234 (5,375,474)	4,943,228* 12,644 (3,104,507)* 5,581,466 (1,650,000)* (3,504,799)
Net cash from operating activities		6,194,631	2,278,032
Cash flows from investing activities Payments for property, plant and equipment Loans repaid by third party Net cash from/(used in) investing activities		(6,608) <u>47,000</u> 40,392	(77,855)
Cash flows from financing activities Repayment of borrowings and loans Repayment of lease liabilities and interest expense Dividends paid	18	(580,000) (169,072)	(52,391) (180,056) (202,528)
Net cash used in financing activities		(749,072)	(434,975)
Net increase in cash and cash equivalents Cash and cash equivalents at the beginning of the financial half-year	7	5,485,951 7,019,128	1,765,202 14,142,721
Cash and cash equivalents at the end of the financial half-year		12,505,079	15,907,923

\* The presentation of the comparative figures have been adjusted to conform with the presentation in the current period.

# Note 1. Material accounting policy information

These general purpose financial statements for the interim half-year reporting period ended 31 December 2023 have been prepared in accordance with Australian Accounting Standard AASB 134 'Interim Financial Reporting' and the Corporations Act 2001, as appropriate for for-profit oriented entities. Compliance with AASB 134 ensures compliance with International Financial Reporting Standard IAS 34 'Interim Financial Reporting'.

These general purpose financial statements do not include all the notes of the type normally included in annual financial statements. Accordingly, these financial statements are to be read in conjunction with the annual report for the year ended 30 June 2023 and any public announcements made by the company during the interim reporting period in accordance with the continuous disclosure requirements of the Corporations Act 2001.

The accounting policies adopted are consistent with those of the previous financial year and corresponding interim reporting period, unless otherwise stated.

# New or amended Accounting Standards and Interpretations adopted

The Group has adopted all of the new or amended Accounting Standards and Interpretations issued by the Australian Accounting Standards Board ('AASB') that are mandatory for the current reporting period.

Any new or amended Accounting Standards or Interpretations that are not yet mandatory have not been early adopted.

# Note 2. Operating segments

# Identification of reportable operating segments

The Group is organised into four operating segments: financial services, real estate services, migration services and other. These operating segments are based on the internal reports that are reviewed and used by the Board of Directors (who are identified as the Chief Operating Decision Makers ('CODM')) in assessing performance and in determining the allocation of resources. There is no aggregation of operating segments.

# Financial services

This segment refers to the operating activities in the area of financial service business mainly including:

- Commercial lending
- Mortgage broking
- Advisory service

The Group lends privately raised funds to commercial borrowers and earns loan facility set up related fees, interest income as well as management fees from mortgage funds issued and managed by N1 Venture Pty Ltd.

The Group acts as a mortgage broker that provides its customers with advice and support and receives commission payments on loans originated through its network of customers.

The Group provides financial advisory, trustee and fund management services to its customers and receives advisory service fees.

# Real estate service

The Group conducts real estate services through N1 Realty Pty Ltd which focuses on the property sales.

# Migration service

The Group provides migration services to its customers through N1 Migration Pty Ltd which holds a migration agent licence.

Other business operations that are not separately reportable, as well as costs associated with enterprise functions (such as Administration, Finance and Treasury) are included in 'Other'.

The CODM reviews EBITDA (earnings before interest, tax, depreciation and amortisation). The accounting policies adopted for internal reporting to the CODM are consistent with those adopted in the consolidated financial statements.

# Note 2. Operating segments (continued)

# Operating segment information

Consolidated Group - 31 December 2023	Financial services \$	Real estate service \$	Migration service \$	Other \$	Total \$
Revenue Revenue Interest income Other income Total revenue	8,395,224 20,598 (6) 8,415,816	1,381 - - 1,381	21,500 128 - 21,628	56,916 - 4,610 61,526	8,475,021 20,726 4,604 8,500,351
Segment profit/(loss) before income tax Profit/(loss) before income tax benefit Income tax benefit Profit after income tax benefit Material items include: Interest expense calculated using the effective interest method Depreciation and amortisation	2,189,513 2,189,513 (5,307,405) (134,914)	(115,181) (115,181) 	(37,170) (37,170) 	(1,661,808) (1,661,808) (63,656) (25,904)	375,354 375,354 183,340 558,694 (5,371,061) (162,813)
Assets Total Segment assets Intersegment eliminations Total assets	103,322,304		23,981	36,737,690	140,083,975 (31,346,501) 108,737,474
Liabilities Total Segment liabilities Intersegment eliminations Total liabilities	94,058,471	1,802,337	199,247	32,622,468	128,682,523 (21,096,812) 107,585,711

# Note 2. Operating segments (continued)

Financial services	Real estate service	Migration service	Other	Total
services	service	service	Other	

Consolidated Group - 31 December 2022	\$	\$	\$	\$	\$
Revenue					
Revenue	6,736,630	278,668	36,081	2	7,051,381
Interest income	12,580	-	64	-	12,644
Other income	(15)	303	-	4,568	4,856
Total revenue	6,749,195	278,971	36,145	4,570	7,068,881
Segment profit/(loss) before income tax	1,914,573	31,039	(24,761)	(1,755,106)	165,745
Profit/(loss) before income tax expense	1,914,573	31,039	(24,761)	(1,755,106)	165,745
Income tax expense	1,914,070	51,055	(24,701)	(1,700,100)	- 100,740
Profit after income tax expense					165,745
Material items include:					
Interest expense calculated using the					
effective interest method	(3,700,211)	-	-	-	(3,700,211)
Depreciation and amortisation	(135,182)	(17,380)	-	(53,838)	(206,400)
Consolidated Group - 30 June 2023					
Sonsonalieu Group - 50 bune 2025					
Assets					
Total Segment assets	95,606,307	20,781	32,101	27,701,615	123,360,804
Intersegment eliminations					(33,144,006)
Total assets					90,216,798
Liabilities Total Segment liabilities	89,787,396	1,884,797	170,198	20,262,570	112,104,961
Intersegment eliminations	03,101,030	1,004,737	170,190	20,202,370	(22,479,826)
Total liabilities					89,625,135
					00,020,100

# Note 3. Revenue

Disaggregation of revenue

The disaggregation of revenue from contracts with customers is as follows:

	Consolidated Group	
	31	31
	December 2023 \$	December 2022 \$
Mortgage broking and commercial lending origination commission	240,189	521,020
Mortgage broking trail commission	151,896	186,252
Net movement in trail commission asset valuation	(236,576)	181,063
Commercial lending interest income	7,158,008	4,469,054
Management fees from funds under management	382,508	888,501
Other service fees relating to commercial lending	675,906	382,240
Real estate service	1,381	278,670
Migration service	21,500	36,081
Advisory service	80,209	108,500
	8,475,021	7,051,381
Geographical regions Australia	8,475,021	7,051,381
	0,475,021	1,001,001

# Note 3. Revenue (continued)

# Timing of revenue recognition

Revenue is recognised either at a point in time or over time, when (or as) the Group satisfies performance obligations based on the services rendered for its real estate service and the interest earned over time for its commercial lending interest income. The analysis of the revenue recognition point is as below:

	Half year ended 31 December 2023 At point in	Half year ended 31 December 2023	Half year ended 31 December 2022 At point in	Half year ended 31 December 2022
	time	Over time	time	Over time
	\$	\$	\$	\$
Mortgage origination commission	240,189	-	521,020	-
Mortgage broking trail commission	151,896	-	186,252	-
Net movement in trail commission asset valuation	(236,576)	-	181,063	-
Commercial lending interest income	-	7,158,008	-	4,469,054
Management fees from funds under management	382,508	-	888,501	-
Other service fees relating to commercial lending	675,906	-	382,240	-
Real estate service	1,381	-	150,140	128,530
Migration service	21,500	-	36,081	-
Advisory service	80,209		108,500	
	1,317,013	7,158,008	2,453,797	4,597,584

# Mortgage broking services

The Group provides a service of introducing applicants to lenders as part of the process to originate a loan and receive commissions for the service provided. The service activities that form part of this process are interrelated and interdependent of each other and form a single performance obligation. The Group recognises commission as revenue upon the settlement of loans, which is when the performance obligation is completed.

The deferral of a portion of the commission as trail commission is a mechanism by which lenders incentivise brokers to introduce quality applicants that will not refinance their loans and therefore maximise the life of the loan. This mechanism affects the transaction price, but it does not give rise to a separate performance obligation. As a result, trail commission is also recognised as revenue upon settlement of loans and at the same time, the right to trail commission is recognised as a contract asset on the statement of financial position. The contract asset will only become a financial asset (i.e. a receivable) when the right to the consideration is unconditional. This is expected to be as each month's entitlement to the trail commission is established, i.e. when an invoice is raised to the aggregator.

The Group recognises trailing commission as revenue only if it is highly probable that a change in the estimate of the variable consideration would not result in a significant reversal of the cumulative revenue already recognised.

The upfront origination commission is recognised at its transactions price and the trailing commission is recognised by using the expected value approach constrained by avoiding possible future downward revenue adjustments (i.e., revenue reversals).

The Group is a principal because it controls its service activities during the loan application process and is entitled to gross commissions from lenders/aggregators. As a result the revenue for commission earned is presented on a gross basis. The portion payable to commission-based brokers is recorded separately and recognised as trail commission liabilities at reporting date.

#### Commercial lending interest income

Commercial lending interest income (including loan establishment fee received) from commercial loan receivables is recognised using the effective interest method.

# Note 3. Revenue (continued)

# Management fees from funds under management

Management fees received from funds under management are recognised when the fund's performance results exceed its performance target for the period and the Group is entitled to the performance fee.

# Other service fees relating to commercial lending

Other service fees include loan processing and administration service fee, discharge fee, break fee, and monthly line fee. Other service fees are recognised when the services are delivered.

# Real estate service

The Group receives commissions and fees derived from real estate sales. They are recognised at the time that unconditional exchange of contracts between vendors and purchasers take place.

# Migration service fee and advisory service fee

Migration service fee and advisory service fee are recognised at the point in time when the services are delivered.

# Note 4. Other income

	Consolida 31 December 2023 \$	ted Group 31 December 2022 \$
Other income Interest income	4,603 20,727	4,857 12,643
Other income	25,330	17,500

# Note 5. Interest expense

	Consolida	Consolidated Group		
	31	31		
	December 2023 \$	December 2022 \$		
Commercial lending interest expense Corporate interest expense	5,291,134 79,927	3,600,039 100,172		
	5,371,061	3,700,211		

# Note 6. Expenses

	Consolidated Group	
	31 December 2023 \$	31 December 2022 \$
Interest expense in relation to leases Bank fees Fund establishment fee	10,884 4,411 -	17,781 5,521 2,191
Finance cost	15,295	25,493

# Note 6. Expenses (continued)

	Consolidated Group 31 31	
	December 2023	December 2022
	\$	\$
Depreciation expense in relation to leases	143,201	157,965
Depreciation expense	14,829	27,183
Amortisation costs	4,783	21,252
Depreciation and amortisation	162,813	206,400
	Consolida	ted Group
	31	31
	December 2023	December 2022
	\$	\$
Defined contribution superannuation expense	108,518	106,783
Note 7. Cash and cash equivalents		
	Consolida	ted Group
	31 December	30 June
	2023	2023
	\$	\$
Current assets		
Cash and cash equivalents	12,505,079	7,019,128
Note 8. Trade and other receivables		
	Consolida 31	ted Group
	December	30 June
	2023	2023
	\$	\$
Current assets		
Trade receivables	1,086,483	2,333,718
Interest receivables	743,893	434,375
Agent commission clawback receivable	34,003	69,365
	1,864,379	2,837,458

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# Note 9. Contract assets

	Consolidat 31	Consolidated Group 31		
	December 2023 \$	30 June 2023 \$		
<i>Current assets</i> Contract assets - current	299,982	324,039		
Non-current assets Contract assets - non-current	728,061	886,204		

The contract asset relates to future trail income for the mortgage broking service. It is recognised and measured by using the expected cashflow approach. The contract asset will only become a financial asset (i.e. a receivable) when the right to the consideration is unconditional. This is at the point when monthly trail commission is invoiced to the aggregator.

#### Reconciliation

Reconciliation of the contract assets at the beginning and end of the current financial half-year are set out below:

Opening balance	1,210,243	958,079
Expected trail commission from new loans and commission step up and effect of the		
change in the valuation model	(29,584)	631,079
Trail commission received	(152,616)	(378,915)
	1,028,043	1,210,243

The Group receives trailing commissions from lenders on settled loans over the life of the loan based on the loanbook balance outstanding subject to the loan continuing to perform. The Group also makes trailing commission payments to brokers based on their individual loanbook balance outstanding.

The contract assets and the corresponding payable to brokers are determined by using the discounted cash flow valuation technique.

The expected cashflow approach requires the use of key assumptions to determine the amortised cost at balance sheet date including the future run-off rate of the underlying loan portfolio, the discount rate and the percentage paid to individual brokers working under the Group's management. The future run-off rate used is actually a series of rates applied to the underlying loans based primarily on their age at the date of valuation. The weighted average life shown below is the result of the series of future run-off rates applied to the specific loan data at the balance sheet date.

The determination of the assumptions to be used in the valuation is made by Management based primarily on a variety of contributing factors including: an annual assessment of the underlying loan portfolio, historical run-off rate analysis and consideration of current and future economic factors. These factors are complex and the determination of assumptions requires a high degree of judgement.

	31 December		
	2023	30 June 2023	
Discount rate Average percentage of trailing commission entitled by the Group Weighted average loan life (in years)	8.87% 66.52% 4.54	8.87% 76.66% 4.05	

# Sensitivity

The sensitivity of contract asset value is mainly raised from discount rate used in the valuation. The sensitivity analysis is shown as below:

# N 1 Holdings

# Note 9. Contract assets (continued)

	Consolidated Group 31	
	December 2023	30 June 2023
Discount rate - increase 2% (2023: 2%) Discount rate - decrease 2% (2023: 2%)	978,412 1,090,786	1,148,504 1,345,149
Note 10. Commercial loans receivable		
	Consolidated Group 31	
	December 2023 \$	30 June 2023 \$
Current assets Commercial loans receivable	88,242,018	76,974,937
<i>Non-current assets</i> Commercial loans receivable	3,238,958	

The Group raises funds to lend money to commercial entities on a short-term basis and earns interest income. The loans are secured with established real property or land in line with the Group's lending requirements.

# Recognition and measurement

Loan receivables are initially recognised at fair value plus or minus transaction costs that are directly attributable to the acquisition or issue of the loan and subsequently measured at amortised cost (on the basis that the Group's business model is to hold and collect contractual cash flow that are solely for payments of principals and interest on principal amounts outstanding.

#### Credit risk management

The Group continuously monitors the credit quality of the borrowers based on a credit rating scorecard. The Group assesses each of its commercial loans by using a credit scoring model that is based on current and historical past due statuses, indebtedness, loan-to-value measures ('LTV measures'), and the loan size. The forecasted business default rates, price of property and mortgage default rates may be factored into the Credit Scoring. The Credit Scoring Level and corresponding Probability of Default is documented and reviewed regularly by both Accounting and Credit Management Department.

Credit quality - Security held against loans

	Consolidated Group 31
	December 30 June 2023 2023 \$ \$
Secured by mortgage over real estate Secured by other credit enhancement	90,875,364 76,328,637 605,612 646,300
	91,480,976 76,974,937

# Note 10. Commercial loans receivable (continued)

	Consolidated Group 31		
	December 2023 \$	30 June 2023 \$	
Loan to valuation ratio of equal to or less than 70% - first mortgage	71,444,438	48,030,807	
Loan to valuation ratio of equal to or less than 70% - second mortgage	6,096,172	7,452,147	
Loan to valuation ratio of more than 70% - first mortgage	13,038,930	20,078,398	
Loan to valuation ratio of more than 70% - second mortgage	901,436	1,413,585	
	91,480,976	76,974,937	
	Consolida 31	ted Group	
	December 2023 \$	30 June 2023 \$	
LVR buckets			
0-60%	26,384,793	18,134,694	
60.01%-70%	51,155,817	35,406,960	
70.01%-75%	13,334,754	21,491,983	
75%+	-	1,295,000	
Other *	605,612	646,300	
	91,480,976	76,974,937	

\* The security property of this default loan will be listed on market for sale. Following the completion of this potential sale, the entire remaining loan balance reduced by any credit enhancement received will be sold via a nonrecourse assignment. The credit enhancement includes financial guarantees from the directors of the borrower's parent entity. The Group's board of directors has reviewed and approved the potential transaction.

# Concentration of loans

Concentration risk is a measurement of the Group's exposure to an individual counterparty (or a group of related parties). Concentration exposures to counterparties are closely monitored.

	Consolidat 31	Consolidated Group		
	December 2023 \$	30 June 2023 \$		
Geographical concentrations				
New South Wales	60,730,791	54,078,443		
Victoria	12,702,598	10,035,400		
Queensland	11,033,314	8,377,500		
South Australia	5,538,523	2,988,500		
Australian Capital Territory	854,155	1,495,094		
Western Australia	621,595	-		
	91,480,976	76,974,937		

# Impairment assessment

The impairment assessment required by AASB 9 for financial assets are based on a forward-looking expected credit loss ('ECL') model.

The general approach is adopted to assess the impairment of loan receivables.

# Note 10. Commercial loans receivable (continued)

Under the general approach, 12 month's credit losses or life time credit losses are estimated based on whether the credit risk on that financial instrument (loan receivables) has increased significantly since initial recognition to determine the amount of impairment as at reporting date. Specifically, if the credit risk has not increased significantly since initial recognised and recognised. Otherwise life time expected credit losses should be measured and recognised. The Group will apply credit loss factors determined from estimation of customer default probability and loss percentage. As the Group's loan book has a term of 3-24 months, the Group measures a life time expect credit loss for the stage 1 and 2.

At each reporting date, the Group assesses whether financial assets carried at amortised cost are 'credit-impaired'. A financial asset is 'credit-impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

The Group recognises loss allowances at an amount equal to lifetime (3-24 months) ECL on loan receivables. Loss allowances for financial assets measured at amortised cost are deducted from the gross carrying amount of the assets.

Lifetime ECLs are the ECLs that result from all possible default events over the expected life of the loan receivable and are a probability-weighted estimate of credit losses. Credit losses are measured as the present value of all cash shortfalls (i.e. the difference between the cash flows due to the Group in accordance with the contract and the cash flows that the Group expects to receive).

Debts that are known to be uncollectable are written off when identified.

Credit risk stage	Gross carrying amount	Impairment Ioss allowance	Credit impaired
31 December 2023 Credit risk stage 1 and stage 2 Credit risk stage 3	90,875,364 605,612	-	No Yes
<i>30 June 2023</i> Credit risk stage 1 and stage 2 Credit risk stage 3	76,328,637 646,300	:	No Yes

The loan receivables have been assessed at individual loan level for ECL by the Group where the estimated recoverable amounts from disposal of the security held against the loans are all higher than the losses given default. Therefore, the Group assessed that the expected credit loss provision is nil at 31 December 2023 (30 June 2023: nil).

# Use of judgements and estimates

The Group reviews individually commercial lending loans at each reporting date to assess whether an impairment loss should be recorded in the income statement. Judgement by management is required in the estimation of the amount and timing of future cash flows when determining the impairment loss. In estimating these cash flows, the Group makes judgements about the borrower's financial situation and the net realisable value of collateral. These estimates are based on assumptions about a number of factors including forward looking information available at the time. Actual results may differ, resulting in future changes to the allowance.

# N1Holdings

# Note 11. Intangible assets

	Consolidated Group 31		
	December 2023 \$	30 June 2023 \$	
<i>Non-current assets</i> Finance license	99,988	99,988	
Website and IT system Less: Accumulated amortisation	357,270 (338,333) 18,937	357,270 (333,550) 23,720	
	118,925	123,708	

# Reconciliations

Reconciliations of the written down values at the beginning and end of the current financial half-year are set out below:

Consolidated Group	Finance license \$	Website and IT System \$	Total \$
Balance at 1 July 2023 Amortisation	99,988 -	23,720 (4,783)	123,708 (4,783)
Balance at 31 December 2023	99,988	18,937	118,925

# Note 12. Trade and other payables

	Consolidated Group 31		
	December 2023 \$	30 June 2023 \$	
Current liabilities			
Trade payables	510,505	621,018	
Employee payables	472,319	418,583	
Other creditors and accruals	298,194	250,541	
	1,281,018	1,290,142	

# Note 13. Contract liabilities

	Consolidat 31	Consolidated Group 31	
	December 2023 \$	30 June 2023 \$	
<i>Current liabilities</i> Contract liabilities	95,745	73,294	
<i>Non-current liabilities</i> Contract liabilities	232,376	200,451	

# Note 13. Contract liabilities (continued)

Contract liabilities is related to contract assets and represents the Group's obligation to pay the commission based brokers under the Group's management a portion of the future trail commissions to be received by the Group from lenders.

# Note 14. Loan and borrowings

	Consolidated Group 31		
	December 2023 \$	30 June 2023 \$	
Current Loans received for commercial lending (i) Loans received in advance for commercial lending (ii) Loans from other lenders (iii) Loans from related parties (v)	26,174,934 - - -	19,200,000 400,000 580,000 1,200,000	
	26,174,934	21,380,000	
	Consolida 31	ted Group	
	December 2023 \$	30 June 2023 \$	
Non-current			
Loans received for commercial lending (i) Loans from financial institution (iv)	5,845,696 71,123,206	3,780,000 59,229,601	
	76,968,902	63,009,601	

# i) Loans received for commercial lending

Loans received for commercial lending are the funds being raised for commercial loan lending to customers. They are unsecured. The loan terms of the loans are from 3 months to 2 years. Interest rates are fixed rate within each loan term, and the interest range is from 6% per year to 12.15% per year depends on the different loan terms. The outstanding loan balance as at 31 December 2023 is \$32,020,630 (30 June 2023: \$22,980,000).

# ii) Loan received in advance for commercial lending

No fund received in advance as at 31 December 2023 (30 June 2023: \$400,000).

# iii) Loans from other lenders

The outstanding balance of unsecured loans from other lenders (non-related parties) as at 31 December 2023 is nil (30 June 2023: \$580,000).

# Note 14. Loan and borrowings (continued)

# iv) Loans received from financial institutions

Loans received from financial institutions are the funds being raised for commercial loan lending to customers. As of 31 December 2023, the Company have the following facilities:

Facility 1: \$55 million debt facility established on 5 July 2021 and extended on 17 March 2023 with maturity date on 4 July 2025. As of 31 December 2023, the Company has drawn down \$51.5 million (30 June 2023: \$50.6 million) of the \$55 million facility limit (30 June 2023: \$55 million facility limit). Facility 1 was initially recognised at the amounts received in cash from the lender, net of transaction costs. It has been subsequently measured at amortised costs using the effective interest method.

Facility 2: \$16.67 million debt facility restructured on 7 September 2023 with maturity date on 6 September 2025 from original \$10 million debt facility established on 25 January 2023. As of 31 December 2023, the company has drawn down \$14.63 million (30 June 2023: \$9 million) of the \$16.67 million facility limit (30 June 2023: \$10 million facility limit).

Facility 3: \$15.3 million warehouse facility established on 6 November 2023 with maturity date on 5 November 2025. As of 31 December 2023, the Company has drawn down \$6.22 million (30 June 2023: nil) of the \$15.3 million facility limit (30 June 2023: nil).

All facilities contain a number of undertakings and are secured by a general security deed over the Group's assets and are operating on an interest-only basis with a term of 24 months. The interest rate is floating at 1-month BBSW plus a margin. Transaction costs directly attributable to the facilities have been capitalised and are amortised over the facility term in the effective interest rate.

# v) Loans from related parties

The outstanding loan balance of unsecured loans from related parties as at 31 December 2023 is nil (30 June 2023: \$1.2 million).

# Note 15. Issued capital

		Consolidated Group 31		
			December 2023 \$	30 June 2023 \$
Fully paid ordinary shares			6,954,061	6,954,061
	Consolidated Group 31 31			
	December 2023 Shares	30 June 2023 Shares	31 December 2023 \$	30 June 2023 \$
Issued capital	88,055,573	88,055,573	6,954,061	6,954,061

# Ordinary shares

Ordinary shares entitle the holder to participate in dividends and the proceeds on the winding up of the company in proportion to the number of and amounts paid on the shares held. The fully paid ordinary shares have no par value and the company does not have a limited amount of authorised capital.

On a show of hands every member present at a meeting in person or by proxy shall have one vote and upon a poll each share shall have one vote.

# Note 15. Issued capital (continued)

# Share buy-back

There is no current on-market share buy-back.

# Note 16. Share-based payments

The Group has established an Employee Incentive Plan whereby Performance Rights may be granted over the ordinary shares of the Company for the benefit of certain directors and executives of the Group. Each Performance Right represents an entitlement upon vesting and exercise to receive a Share. The Performance rights issued is pursuant to the shareholder approval granted the Group's annual general meeting held on 30 November 2023 (the AGM).

# For the half year ended 31 December 2023:

	No. of performance rights	Weighted average exercise price \$
Balance at beginning of the period Granted during the half-year period Exercised during the half-year period Forfeited during the half-year period	3,000,000	0 0 0 0
Balance at end of the period	3,000,000	
Exercisable at end of the period	-	0

During the half-year ended 31 December 2023, the Group recognised net share based payment expense of \$1,406 (31 December 2022: nil) within the profit and loss component of the statement of profit or loss and other comprehensive income.

The 3 million Performance Rights were granted with various performance conditions.

# Note 17. Retained earnings

	Consolidated Group 31	
	December 2023 \$	30 June 2023 \$
Accumulated losses at the beginning of the financial half-year Profit after income tax benefit for the half-year Dividends paid (note 18)	(6,568,922) 558,694 -	(6,707,339) 340,945 (202,528)
Accumulated losses at the end of the financial half-year	(6,010,228)	(6,568,922)

# Note 18. Dividends

Dividends paid during the financial half-year were nil (31 December 2022: \$202,528).

# Note 19. Fair value measurement

AASB 13: fair value measurement requires the disclosure of fair value information by level of the fair value hierarchy, which categorises fair value measurements into one of three possible levels based on the lowest level that an input which is significant to the measurement can be categorised into as follows:

# Level 1Level 2Level 3Measurements based on quoted<br/>prices (unadjusted) in active<br/>markets for identical assets or<br/>liabilities that the entity can access<br/>at the measurement date.Measurements based on inputs<br/>other than quoted prices included in<br/>Level 1 that are observable for the<br/>asset or liability, either directly or<br/>indirectly.Measurements based on<br/>unobservable inputs for the asset or<br/>liability.

The fair value of liabilities and the entity's own equity instruments (excluding those related to share-based payment arrangements) maybe valued, where there is no observable market price in relation to the transfer of such financial instruments, by reference to observable market information where such instruments are held as assets. Where this information is not available, other valuation techniques are adopted and, where significant, are detailed in the respective note to the consolidated financial statements.

The Group has equity interests in Stropro Technologies Pty Ltd which are recognised and subsequently measured at fair value Level 3 on a recurring basis.

# Note 20. Contingent liabilities

There are no contingent liabilities or contingent assets as at 31 December 2023 (30 June 2023: nil).

# Note 21. Related party transactions

# Transactions with related parties

Transactions between related parties are on normal commercial terms and conditions no more favourable than those available to other parties unless otherwise stated. The following transactions occurred with other related parties:

The following transactions occurred with related parties:

	Consolidat 31 December 2023 \$	ted Group 31 December 2022 \$
Sale of goods and services: Management and processing fee from Funds Under Management Rental property management income from a key management personnel	382,508 -	888,501 580
Purchases of services/goods from other related parties Finosource Sdn Bhd - Malaysia	67,739	55,947

# Receivable from and payable to related parties

The following balances are outstanding at the reporting date in relation to transactions with related parties:

	Consolidated Group 31	
	December 2023 \$	30 June 2023 \$
Current receivables: Trade receivables from Funds Under Management	463,068	1,302,627

# Note 21. Related party transactions (continued)

#### Loans to/from related parties

The following balances are outstanding at the reporting date in relation to loans with related parties:

	Consolidat 31	Consolidated Group 31	
	December 2023 \$	30 June 2023 \$	
Current borrowings: Loans from related parties	_	1,200,000	

There were no unsecured loans as of 31 December 2023 (30 June 2023: \$1,200,000) from the related entities of key management personnel. The total interest paid to the related parties for the half year ended 31 December 2023 is \$17,841 (30 June 2023: \$91,375).

# Terms and conditions

All transactions were made on normal commercial terms and conditions and at market rates.

# Note 22. Events after the reporting period

On 9 February 2024, the company received a commitment of an additional \$15.3 million in warehouse capital.

No other matter or circumstance has arisen since 31 December 2023 that has significantly affected, or may significantly affect the Group's operations, the results of those operations, or the Group's state of affairs in future financial years.

# Note 23. Earnings per share

	Consolidat 31 December 2023 \$	ted Group 31 December 2022 \$
Profit after income tax	558,694	165,745
	Number	Number
Weighted average number of ordinary shares used in calculating basic earnings per share	88,055,573	87,612,638
Weighted average number of ordinary shares used in calculating diluted earnings per share	88,055,573	87,612,638
	Cents	Cents
Basic earnings per share Diluted earnings per share	0.63 0.63	0.19 0.19

# N1 Holdings Limited Directors' declaration 31 December 2023

In the directors' opinion:

- the attached financial statements and notes comply with the Corporations Act 2001, Australian Accounting Standard AASB 134 'Interim Financial Reporting', the Corporations Regulations 2001 and other mandatory professional reporting requirements;
- the attached financial statements and notes give a true and fair view of the Group's financial position as at 31 December 2023 and of its performance for the financial half-year ended on that date; and
- there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of directors made pursuant to section 303(5)(a) of the Corporations Act 2001.

On behalf of the directors

Ren Hor Wong Executive Chairman and CEO

23 February 2024



Take the lead

# **INDEPENDENT AUDITOR'S REVIEW REPORT**

# TO THE MEMBERS OF N1 HOLDINGS LIMITED

# **Report on the Half-Year Financial Report**

# Conclusion

We have reviewed the half-year financial report of N1 Holdings Limited (the Company and its subsidiaries (the Group)) which comprises the consolidated statement of financial position as at 31 December 2023, the consolidated statement of profit or loss and comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the half-year ended on that date, a summary of significant accounting policies and other explanatory information, and the directors' declaration.

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the accompanying half-year financial report of N1 Holdings Limited does not comply with the *Corporations Act 2001*, including:

- a. giving a true and fair view of the Group's financial position as at 31 December 2023 and of its performance for the half-year ended on that date, and
- b. complying with Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001.

# **Basis for Conclusion**

We conducted our review in accordance with ASRE 2410 *Review of a Financial Report Performed by the Independent Auditor of the Entity.* Our responsibilities are further described in the *Auditor's Responsibilities for the Review of the Financial Report* section of our report. We are independent of the Company in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional & Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the annual financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

# Responsibility of the Directors' for the Financial Report

The directors of N1 Holdings Limited are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the half-year financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

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# Auditor's Responsibilities for the Review of the Financial Report

Our responsibility is to express a conclusion on the half-year financial report based on our review. ASRE 2410 requires us to conclude whether we have become aware of any matter that makes us believe that the half-year financial report is not in accordance with the *Corporations Act 2001* including giving a true and fair view of the Group's financial position as at 31 December 2023 and its performance for the half-year ended on that date and complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

SW Audit Chartered Accountants

Bessie Zhang Partner

Sydney, 23 February 2024

# N1 Holdings

N1 Holdings Limited

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