

ASX release

6 May 2024

2024 Investor Day presentation

Transurban provides the attached Investor Day presentation which will be presented at the Transurban Investor Day today.

The presentation will be webcast live at 9.30am (AEST) today, 6 May 2024 and can be viewed via the Transurban website at transurban.com/investor-centre.

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This announcement is authorised by CEO of Transurban Group, Michelle Jablko.



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Transurban Investor Day 2024

6 May 2024

AirportlinkM7, Clem7 and Inner City Bypass (Brisbane)

Disclaimer and basis of preparation

This publication is prepared by Transurban Holdings Limited (ACN 098 143 429), Transurban International Limited (ACN 121 746 825) and Transurban Infrastructure Management Limited (ACN 098 147 678; AFSL 246 585) as the responsible entity of Transurban Holding Trust (ARSN 098 807 419) (together referred to as "Transurban", "Transurban Group").

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BASIS OF PREPARATION

This document includes the presentation of results on a statutory as well as non-statutory basis. The non-statutory basis includes proportional results and Free Cash. Numbers in this publication are prepared on a proportional basis unless specifically referred to as statutory. All financial results are presented in AUD unless otherwise stated. Data used for calculating percentage movements has been based on whole actual numbers. Percentage changes are based on prior comparative period unless otherwise stated. Financial years are designated by FY, half years are designated by 1H and 2H as relevant and quarters are designated by Q, with all other references to calendar years. Refer to the Supplementary Information for an explanation of terms used throughout the publication.



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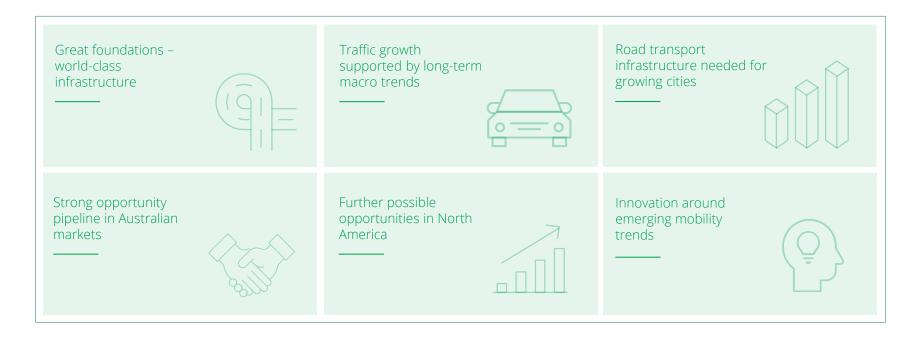
Question and answer session



Strategy and growth



Opportunity to grow beyond existing concessions





Opportunity and delivery pipeline



REGION	PROJECTS IN DELIVERY AND POTENTIAL OPPORTUNITIES ¹	EXPECTED DELIVERY ⁴	NEXT 5 YEARS	BEYOND 5 YEARS
Sydney	Sydney Gateway ²	2024		
	M7-M12 Integration Project	2026		
	Potential toll reform opportunities		\oslash	
	Potential opportunities around Western Harbour Tunnel			Ø
	Potential opportunities around Sydney Harbour Tunnel			Ø
	Potential opportunities around M6			Ø
	M4 and M5 widening			Ø
Melbourne	West Gate Tunnel Project	2025		
	EastLink potential sale		\oslash	
	Potential opportunities around North East Link			Ø
Brisbane	Gateway Motorway widening		\oslash	
	Logan Motorway widening		\oslash	
	Broader road enhancements including in relation to Brisbane Olympics and Paralympics ³			Ø
North	495 Northern Extension	2025		
America	95 Express Lanes - conversion of a segment to bi-directional		\oslash	
	Express Lanes enhancements and/or extensions		\oslash	Ø
	Future traditional toll road and Express Lanes acquisitions in current or new markets		\oslash	Ø
	Future opportunities in Quebec		\oslash	

 No assurance can be given that these potential opportunities will eventuate on the timetable outlined or at all, or that Transurban will be able to participate in them. Transurban's ability to participate in any future projects or acquisitions will be subject to, among other things, applicable sales processes, applicable government processes and the receipt of relevant regulatory approvals. 100% funded and owned by NSW Government; will connect into WestConnex on opening.

 Transurban is not a sponsor of the Olympic/Paralympic Games, any Olympic/Paralympic Committees or any national Olympic/Paralympic teams.
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Evolving the approach

Unlocking growth in Australia and other markets by evolving the approach





Strategy and purpose

Bringing together the needs of stakeholders



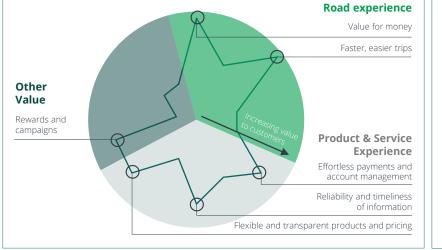


Strong customer value proposition

Demonstrating greater value to customers to enable the right to grow

Customer value - key insights

• Customers have indicated six key areas of highest value to their experience¹



Opportunity to demonstrate additional value to customers

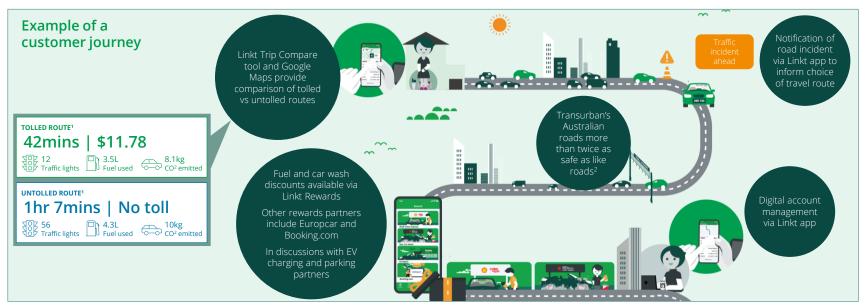
Key focus area	Opportunity			
Value for money	 Better demonstrate value of core proposition – travel-time savings, safety, sustainability Deliver additional value through rewards program 			
Faster, easier trips	Increase travel-time savings and reduce congestionImprove navigation tools and signage			
Rewards & campaigns	Scale rewards program, partners and capability			
Flexible & transparent products and pricing	 Improve transparency of pricing and product options Explore new opportunities to deliver value to customers 			
Reliable & timely information	Real-time, personalised travel information for customers			
Effortless payments & account management	Frictionless, intuitive, digital-led experience			

1. Qualitative ratings based on Transurban Brand Health Report 2023, Community Engagement Report 2023, Community Engagement Report 2022, Rewards & Recognition customer research, Voice of Customer program.



Demonstrating and increasing customer value

Opportunity to provide customers with a market-leading experience on and off the road



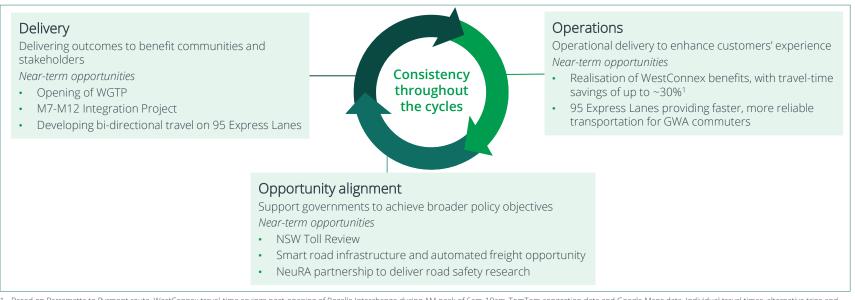
1. Based on Penrith to Pyrmont route during AM peak of 6am-10am. Individual travel times, alternative trips and travel savings may vary based on specific origin, destination and traffic conditions at the time of travel.

2. Monash University Accident Research Centre Crash Analysis of Transurban's Australian roads for FY17-FY22, issued January 2024. Like roads selected on the basis of serving a comparable function with respect to road function and their status as major motorways.



Trusted government partnerships

Lifecycle approach, finding solutions and focusing on customers and communities



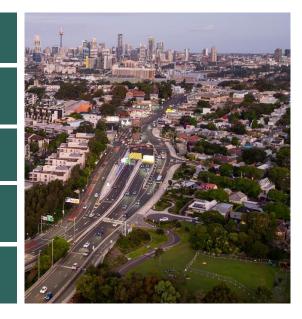
1. Based on Parramatta to Pyrmont route, WestConnex travel-time savings post-opening of Rozelle Interchange during AM peak of 6am-10am. TomTom congestion data and Google Maps data. Individual travel times, alternative trips and travel savings may vary based on specific origin, destination and traffic conditions at the time of travel. Pre-Rozelle Interchange opening travel times based on traffic from 20 to 23 November 2023. Post-Rozelle Interchange opening travel times based on traffic from 4 to 15 December 2023.



NSW Toll Review

Supporting the NSW Government on opportunity for reform across Sydney's toll roads to benefit all stakeholders

>\$36bn of investment¹ NSW Government into Sydney's roads over the past two decades opportunity for toll reform Independent Toll Review acknowledges NSW Government existing contracts need to be honoured expected to receive final report from Independent Toll Review in late 2024 Support government policy objectives through analysis and insights NSW Government to consider next steps for Long-term engagement with NSW Government toll reform on how motorists' experience can be enhanced Opportunity to demonstrate real customer value as Sydney's population continues to grow



1. By Transurban and its investment partners in building and upgrading Sydney's motorway network since 2005.



Optimising the core business

Enhancing the focus on value by driving business-wide efficiencies, enhanced productivity and re-prioritisation of capital allocation

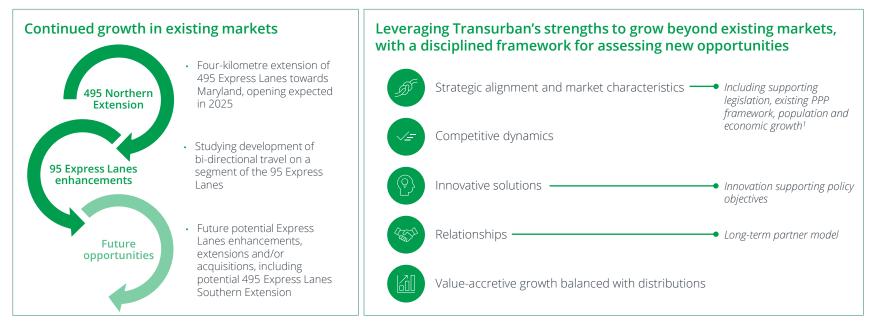
	Prioritise to align with strategic focus areas	Optimise to realise faster, better outcomes	Simplify to enhance flexibility and efficiency	
including	Capital allocation framework to support long-term	value creation and continued distributions growth		
Multiple opportunities in		Business efficiencies		
le opport		Opportunities to investigate streamlining and ra	tionalisation of technology systems	
Multip		Improve collections and enforcement experience for customers		

Refer to slide 22 for further details



Continuing to grow successfully in North America

Focus on value-accretive growth



1. Refer to slide 34 for further details.



New adjacent opportunities

Existing and growing capability positions Transurban to enhance core business and explore adjacent opportunities

ey trends	R		Qa	
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Smart transport	Customer expectations	Connected and autonomous vehicles	Sustainability	
ntelligent transport systems	Digital tolling and mobility	Smart road infrastructure	Sustainability	
Predictive analytics and machine learning technology in Brisbane	 Digital self-service channels, with 96% of inbound customer interactions being digital¹ 	 Connected and automated freight program in Melbourne 	 Advocacy for EVs, including being a member of the Parliamentary Friends 	
Network Operations Centre		 Partnering in Virginia to advance smart road infrastructure that could support connected and autonomous vehicles 	of Electric Vehicles and Future Fuels Transport Group	
CityLink smart sensors provide real-			· ·	
time data, including vehicle weight, speed and volume	 Linkt and LinktGO apps in Australia and Go Toll app in the US 		 In the US, partnering with Eastern Transportation Coalition to explore transportation funding alternatives, including road user charging 	
	Rewards for customer loyalty			

1. For FY23.



Long-term growth trends

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Growth of markets

Macroeconomic projections continue to indicate larger, denser, and wealthier futures for the cities in which Transurban operates, which are expected to drive the need for increased travel, the continued development of new roads and increased congestion

Forecast traffic growth supported by macroeconomic trends in core markets through to early 2040s, with existing congestion

Montreal
Pop. growth¹: ~14% ↑
Employment growth ¹ : ~13% 🛧
GDP per capita growth²: ~25% 🛧
2023 congestion levels ³ : 27%

Combined population and employment projections 2021 (yellow) to 2061 (grey)⁴



- 1. DAE Sep22 Land Use Forecasts; PSG (Pritchett Steinbeck Group, Inc.), January 2023 release.
- 2. DAE Sep22 Land Use Forecasts; Statistics Canada; Oxford Economics Dec 2023 Forecast and Transurban analysis.
- Percentage represents average additional time (in percentage) lost to traffic in 2023, compared to driving in freeflowing conditions. Source: TomTom data.
- Combined population and employment projections 2021 to 2061 except GWA which is 2020 to 2050. Source: DAE Sep22 Land Use Forecasts; PSG (Pritchett Steinbeck Group, Inc.), January 2023 release.



Sydney 2061: Increasing demand

Estimated average volumes - AM peak period (6am-9am) for weekdays¹



1. Transurban internal modelling. Demand modelled for AM peak period (6am-9am) on weekdays (excluding public and school holidays), based on unconstrained demand. Map Base: Esri, DeLorme, HERE, MapmyIndia. Future state includes committed and planned road and other transport infrastructure projects.



Sydney 2061: Decreasing speeds

Estimated average speeds – AM peak period (6am-9am) for weekdays¹



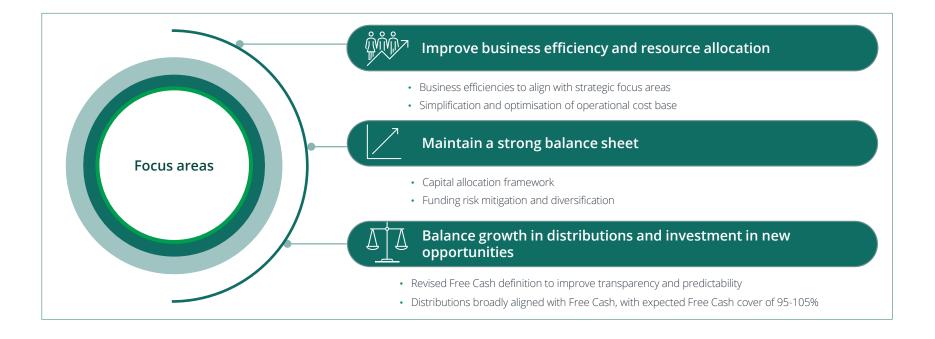
1. Transurban internal modelling. Speeds modelled for AM peak period (6am-9am) on weekdays (excluding public and school holidays), based on unconstrained demand. Map Base: Esri, DeLorme, HERE, MapmyIndia. Future state includes committed and planned road and other transport infrastructure projects.



Capital strategy and business efficiency



Capital strategy





Business efficiency to support growth

Continued focus on productivity and efficiency gains to support growth and capital allocation

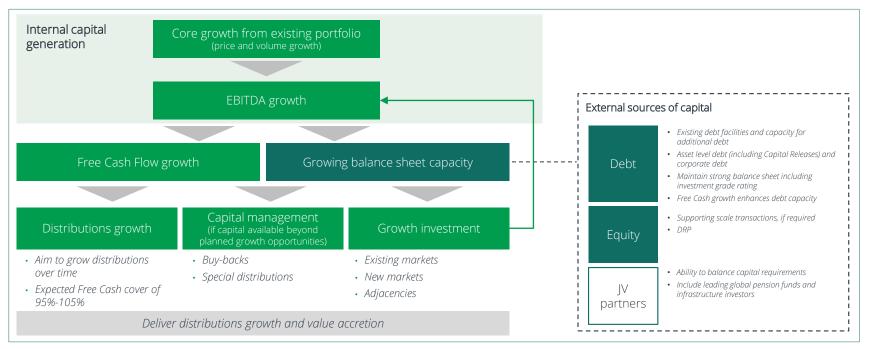
Opportunities i	EBITDA margins continue to be a			
Spend category	% 1H24 operational cost base	Opportunity	focus	
Direct Costs	66%	 Operating model efficiencies Supplier relationship management Technology rationalisation - simplification of roadside and corporate systems Data-driven opportunities to drive efficiency 	 Year on year proportional cost growth expected to be at the lower end of previous guidance of 4-6%, comprising 3% 	
Maintenance	15%	 Refining approach to asset management Life cycle planning Asset closure optimisation 	 volume growth and 1-3% underlying cost growth EBITDA margin expansion has potential to support long-term distribution growth 	
Tolling expenses	16%	• Move in-line with CPI, with associated revenue net neutral		
Development	3%	Variable based on opportunity set		

1. Split based on 1H24 cost base.



Capital allocation framework

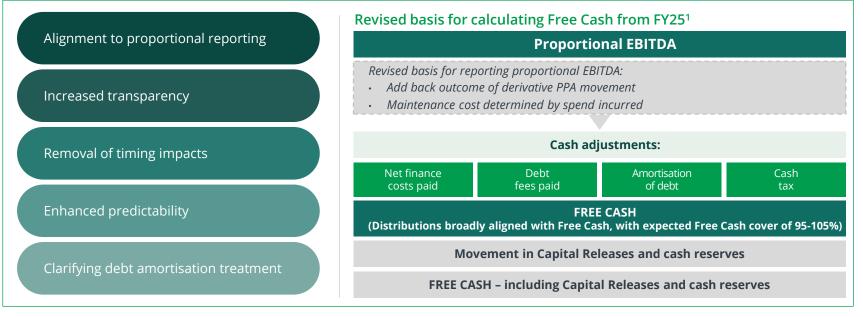
Balancing capital allocation to support investment in growth and distributions





Revised Free Cash definition

Free Cash definition more aligned to operational performance

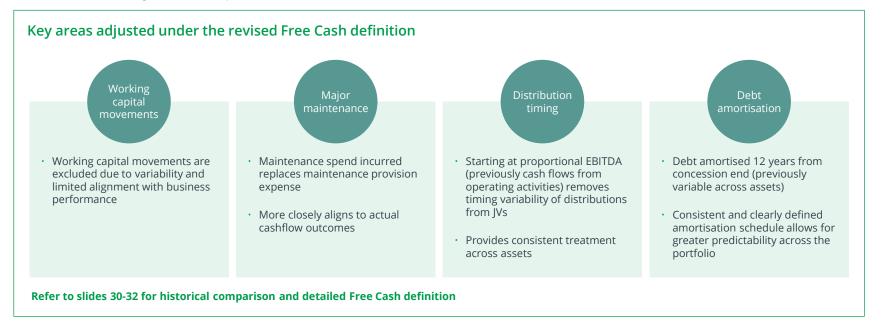


1. Refer to slides 30-32 for detail of the updated and previous Free Cash calculation. The revised Free Cash definition has no impact on management's short or long term incentives. Historical LTI plans will retain historical definition of Free Cash.



Improved predictability of Free Cash

Revised definition aligns business performance and Free Cash





Future direction

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Future direction

Markers of success		
 Achieve strategic objectives Continued growth in core markets to support average concession life Potential growth in select new markets if value-accretive and strategically aligned opportunities arise New opportunities to create value for cities as a result of new mobility trends 	 Build trust with, and provide real value to, stakeholders ✓ Clear value to customers both on and off the road ✓ Long term trusted partner 	 Strong operational and financial management Continue to be known for operational excellence Strong financial position, improved operating efficiency and capital allocation Distributions to investors Positive HSE, road safety, project delivery and sustainability outcomes







Supplementary information



Historical Free Cash comparison

\$m	FY19	FY20	FY21	FY22	FY23
PROPORTIONAL EBITDA (AS REPORTED)	1,696	1,874	1,812	1,900	2,448
Add back major maintenance provision expense	99	121	129	142	152
(Less) major maintenance spend incurred	(90)	(104)	(74)	(87)	(120)
(Less) mark-to-market movements in PPA	-	-	-	(14)	(10)
PROPORTIONAL EBITDA (NEW PRESENTATION)	1,705	1,891	1,867	1,941	2,470
Add back transaction and integration costs	320	14	24	13	9
(Less) proportional net finance costs paid	(689)	(701)	(764)	(765)	(717)
(Less) proportional debt fees paid	(11)	(17)	(23)	(17)	(16)
Add / (Less) proportional debt amortisation	25	38	2	6	8
(Less) proportional income taxes paid	(47)	(42)	(18)	(42)	(29)
FREE CASH (Distributions broadly aligned with Free Cash, with expected Free Cash cover of 95-105%)	1,303	1,183	1,088	1,136	1,725
Add movements in cash reserves	5	-	61	-	43
Add movements proportional Capital Releases	242	320	278	355	27
FREE CASH (INCLUDING CAPITAL RELEASES & CASH RESERVES)	1,550	1,503	1,427	1,491	1,795
Free Cash (previously reported)	1,527	1,476	1,278	1,531	1,726
VARIANCE	23	27	149	(40)	69

Variance primarily driven by distribution timing and debt amortisation



Revised Free Cash definition

FREE CASH CALCULATION	SOURCE OF INFORMATION/EXPLANATION			
Proportional EBITDA	Maintenance expense is removed and replaced with maintenance cash expense, and mark-to-market movements in PPAs are excluded			
Add back transaction and integration costs related to acquisitions and dis	posals Transaction and integration related cash payments incurred on the acquisition and disposal of assets			
Less proportional net finance costs paid	Net finance costs paid related to operating activities (excludes swap termination payments funded through financing activities)			
Less proportional debt fees paid	Debt fees paid related to operating activities (excludes debt fees funded through financing activities)			
Add / Less proportional debt amortisation	Debt amortisation on assets that are within the final 12 years of their concession life will be deducted. Debt amortisation on assets not within the final 12 years of their concession life will be not be deducted which reflects conversion of the debt from the asset to Corporate. Such debt held by Corporate will be deducted over the final 12 years of the relevant asset's concession life			
	The M5 West's debt amortisation is not deducted due to the M5 West concession arrangement being transferred to WCX ownership at the end of the current M5 West concession arrangement in 2026			
	Certain non-100% owned assets partially fund their maintenance cash expense via financing cash flows. These financing cash flows will be added back			
Add M5 West maintenance cash expense	Maintenance cash expense related to the M5 West will be added back due to it entering its final maintenance cycle prior to the transfer of ownership to WCX in 2026			
Less proportional income taxes paid	Income taxes paid related to operating activities			
FREE CASH				
Add movements in cash reserves	Permanent movements in cash reserves as required under relevant concession and / or loan agreements			
Add proportional Capital Releases	Capital Releases refer to the raising of debt at the asset level, the proceeds of which are received as a distribution			
FREE CASH (INCLUDING CAPITAL RELEASES AND CASH RESERVES)				



Previous Free Cash definition

FREE CASH CALCULATION	SOURCE OF INFORMATION/EXPLANATION		
Cash flows from operating activities (refer Group Statutory accounts)	Statutory Transurban Holdings Limited operating cash flow		
Add back transaction and integration costs related to acquisitions and disposals	Transaction and integration related cash payments incurred on the acquisition and disposal of assets		
Add back payments for maintenance of intangible assets	For statutory purposes, payments for maintenance are classified as operating activities. For the calculation of Free Cash Transurban removes these payments and replaces them with increases or decreases to the maintenance provision recognised in the Statement of Comprehensive Income		
Add Capital Releases from 100% owned assets	Capital Releases received from 100% owned assets		
Less debt amortisation of 100% owned assets	Debt amortisation of 100% owned assets. From the date of the WCX acquisition debt amortisation amounts from M5 West are also added back to this figure due to the M5 West concession arrangement being transferred to the WCX ownership consortium at the end of the current M5 West concession arrangement in 2026		
Less cash flow from operating activities related to non-100% owned entities	100% of the operating cash flows of ED and TQ are included in the statutory results, however the distribution received by Transurban from these entities better reflects the cash available for distribution to Transurban security holders. The cash flows from operating activities are therefore eliminated and, where applicable, replaced with distributions and SLN principal and interest received		
Less allowance for maintenance of intangible assets for 100% owned assets	Expenditure for maintenance of intangible assets is provided for over the period of the facilities' use. The annual charge to recognise this provision reflects the yearly wear and tear to the facility requiring maintenance. Also includes allowance for expenditure on electronic tags within 100% owned tolling businesses		
Add distributions and SLN principal and interest received from non-100% owned entities	Cash distributions received from ED, TQ, NWRG, STP, Transurban Chesapeake and Skawanoti ¹ by Transurban and interest received / principal received on Transurban's long term loans to TQ, NWRG and STP		

1. Transurban divested a 50% interest in the A25 to CDPQ and on 1 March 2023 A25 transitioned to an equity accounted investment from 100% consolidation. Free Cash contributions from Skawanoti (A25) are based on the operating cash flows from that asset for the eight months ended 28 February 2023 and will be based on cash distributions received by the Transurban Group from this date.



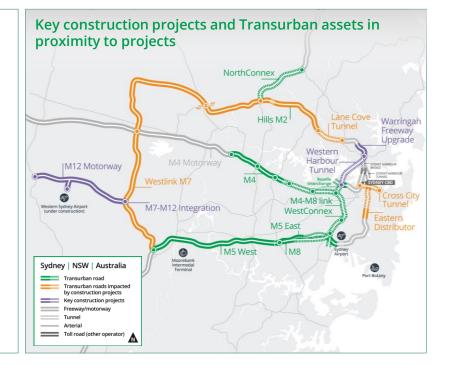
Ongoing construction impacts in Sydney

Impact of ongoing construction projects on Sydney traffic¹

- General disruption is being observed across Transurban assets from ongoing construction projects in Sydney
- Various factors that influence the scale and timeframe of disruption include:
 - Whether the project works directly or indirectly impact the asset
 - Proximity to the project works, with assets in close proximity to specific construction projects expected to experience a higher impact
 - Availability and quality of alternative routes
 - Project scope and duration
- Major road construction projects include:

Key construction projects	Expected completion	Transurban assets proximate to project
Warringah Freeway Upgrade	2026	LCT, M2, CCT, ED
Western Harbour Tunnel (WHT)	2029	LCT, M2, CCT, ED
M7-M12 Integration Project	2026	M7

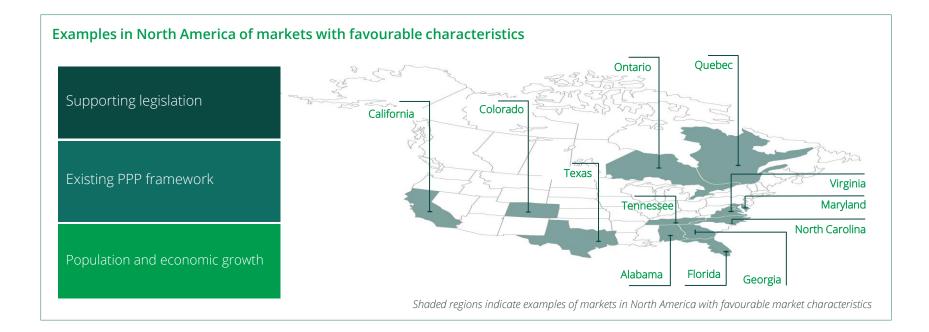
- Assets in proximity to the Warringah Freeway/WHT projects are being impacted, with an estimated impact of 5-15% during the period of construction
- These are estimates only and subject to change, including for construction timeframes and scope



1. Transurban internal analysis and modelling.



Growth in North America





ESG investment proposition

Transurban is committed to strengthening communities through transport. Providing leadership and taking action on environmental, social and governance factors is fundamental to upholding Transurban's values and supporting the ongoing success and sustainability of the business

Environmental	Social	Governance			
 Action against climate change reducing greenhouse gas emissions transitioning to renewable energy understanding and managing physical and transitional climate-related threats and opportunities Using resources wisely increasing the use of low-carbon and recycled materials reducing waste and increasing recycling minimising use of potable water Responsible biodiversity management 	 Empowering customers support for customers experiencing hardship proactive and transparent information to inform toll road use Championing road safety safe and accessible transport leading research partnerships and education campaigns Strengthening communities belonging and wellbeing practices and partnerships integrated sustainable transport valued community legacy projects 	 Board and senior management oversight and engagement on sustainability and ESG Transparency and accountability – comprehensive reporting program aligned with best practice frameworks (GRI, UN SDGs, SASB, TCFD)¹ Committed to ethical conduct and responsible decision making Robust risk management and accountability frameworks in place at all levels of the organisation 			
aligned to the nine United Nations	GOODHEALTH AND WELFBEING 5 GENOTE FRIMITY 7 AFLEMENARY CLEAN ENERGY 8 BEECENT WORK AND EEDNOMIC GROWTH 9 MUISTICK AND AND INTERSTRUCTURE M Image: The second seco	In the sustainable cortices and the substitution and production and productin and production and production and production and			

1. Global Reporting Initiative (GRI), United Nations Sustainable Development Goals (UN SDG), Sustainability Accounting Standards Board (SASB), Task Force on Climate-Related Financial Disclosures (TCFD).

2. The content included in this presentation has not been approved by the United Nations and does not reflect the views of the United Nations or its officials or Member States. For more information on the UN Sustainable Development Goals visit their website: www.un.org/sustainabledevelopment.



most relevant to the business

Climate change framework

Transition to Net Zero'	Transition to zero-emission by 2030; pursue North Am	demission reduction target: 50% reducti n Transurban fleet; contractor targets for fu erican market renewable energy strategy; o allation of more onsite renewables on a cas	el efficiency and transition to zero-emissions ngoing tunnel ventilation optimisation and	emissions. Transurban is encouraging customers to reduce these through	0	Scope 1 & 2 emission reduction target: Expected initiatives to reach Net Zero 100% renewable electricity use; and eliminate residual fuel usage through electrification across direct and contractor operations	Ø
	Scope 3 science-based emission reduction target: 55% reduction in emissions intensity across major construction and development projects by 2030, and a 22% reduction in emissions intensity across purchased goods and services by 2030 Engage supply chain on commitments to renewable energy and science-based targets; increase availability and use of low-carbon and circular materials; enhance major project specifications; and industry engagement and partnerships ²			eco-driving and zero-emission vehicle uptake initiatives. For example through campaigns, competitions and experience days	0	Scope 3 emission reduction target: Expected initiatives to reach Net Zero Electricity grid transition to renewables; accelerated uptake of low-carbon materials; supply chain minimum contract requirements; partnerships to drive sectoral transition; and carbon offset where residual emissions cannot be avoided	0
Å	Climate resilience training and capacity building Develop and implement training module for select project teams	Financial physical climate risk and adaptation assessment Measure and quantify the identified long-term impacts of the climate-related risks and adaptation measures			rics ac	erations cross Transurban's asset lifecycle models e business resilience and future climate-	
Resilient Infrastructure & Operations	The CCAPs will include a ris	nange Adaption Plans (CCAP) sk and adaption assessment, defined ad financial implications and triggers and	Broader infrastructure assessment ar Undertake an analysis of the broader arterial hotspots which could impact Transurban's as events. Work with key external stakeholders t assets interface with others and encourage m	road systems to understand potential set operations as a result of extreme weather to undertake mapping where Transurban's			
	Ongoing climate-related	risk and adaptation assessment reviews	; monitoring of climate-related metrics; a	nd reporting and governance			0
	FY2		24* FY	25*	EY30		EY50

All GHG targets are relative to a 2019 calendar base year. For further information on Transurban's reporting approach (including Transurban's approach to SBTi) see FY23 Sustainability Data Pack.
 For all Scope 3 boundaries, please see the FY23 Sustainability Data Pack.







Glossary

TERM	DEFINITION	TERM	DEFINITION
1H	First half of a financial year (unless specified otherwise)	LINKT	Transurban's retail tolling brand
A25	A25 toll road	M2	Hills M2
ACN	Australian Company Number	M4	M4 motorway
AUD	Australian Dollars	M4-M8	M4-M8 link
CAPEX	Capital Expenditure		
CAPITAL RELEASES	Capital Releases refer to the injection of debt into Transurban assets, thereby releasing	M5 EAST	M5 East motorway
	equity	M5 WEST	M5 West motorway
ССТ	Cross City Tunnel	M7	Westlink M7
CDPQ	Caisse de dépôt et placement du Québec	M8	M8 motorway (previously the new M5 motorway)
CPI	Consumer Price Index. Refers to Australian CPI unless otherwise stated	NeuRA	Neuroscience Research Australia
DAE	Deloitte Access Economics	NSW	New South Wales, Australia
DRP	Distribution Reinvestment Plan	NWRG	NorthWestern Roads Group
EBITDA	Earnings Before Interest, Tax, Depreciation and Amortisation	PPA	Power Purchase Agreement
ED	Eastern Distributor	PPP	Public Private Partnership
EOFY	End Of Financial Year	SBTi	Science Based Targets initiative
ESG	Environmental, Social and Governance	SKAWANOTI	A25 loint Venture
EV	Electric Vehicles	SLN	Shareholder Loan Note. An interest-bearing shareholder loan
FREE CASH/FCF	Free Cash is the primary measure used to assess the cash performance of the Group	STP	Sydney Transport Partners Joint Venture
FY	Financial year 1 July to 30 June	TQ	Transurban Queensland
GHG	Greenhouse Gas	TRANSURBAN	Transurban Chesapeake owns 100% of the entities that developed, built, financed and now
GROUP or	Reference to Transurban Holdings Limited, Transurban International Limited and Transurban	CHESAPEAKE (TC)	operate and maintain the 95 Express Lanes (including the Fredericksburg Extension), 395
TRANSURBAN	Infrastructure Management Limited as the responsible entity of Transurban Holding Trust		Express Lanes and 495 Express Lanes (including the NEXT extension, which is under
GROUP	and their controlled entities as together being Transurban		construction). Transurban has a 50% interest in Transurban Chesapeake since 1 April 2021
GWA	Greater Washington Area meaning Northern Virginia, Washington DC, areas of Maryland and	VKT	Vehicle kilometres travelled
HSE	the surrounding metropolitan area	WCX	WestConnex
	Health, Safety and Environment	WGTP	West Gate Tunnel Project
JV	Joint Venture		,
LCT	Lane Cove Tunnel		

