



13 January 2022

GTN 1H22 EARNINGS AND TRADING UPDATE

GTN Limited (**ASX: GTN**) today advises it expects ¹Adjusted EBITDA for the half-year ended 31 December 2021 will be in the range of ²\$9.75 million-\$10.25 million, compared to \$7.1 million in the previous corresponding period.

GTN expects Group revenue will be approximately ²\$81 million, compared to \$70.8 million for the half-year ending 31 December 2021. Revenue from Australia, the Group's largest market, is expected to increase approximately 24% for the period. Revenue from the Group's Brazil and United Kingdom subsidiaries is expected to increase compared to previous year period while the Group's Canada subsidiary is expected to be roughly comparable to the half-year ended 31 December 2021.

Balance Sheet and Capital Management

The Company continues to maintain a strong balance sheet. The Company's outstanding debt under its bank loan facility was \$37 million at 31 December 2021. During the first half of fiscal year 2022, the Company has repaid \$13 million of principal on its bank loan facility. The Company anticipates its net debt (debt less cash) will be approximately \$7.5 million at 31 December 2021. The Company expects to continue to be in compliance with all of its debt covenants for the period, and, after delivering its debt compliance certificate in February 2022, to no longer be subject to the additional restrictions imposed as part of the modifications to its bank loan facility related to the COVID-19 pandemic

¹ **Adjusted EBITDA** is EBITDA adjusted to include the non-cash interest income arising from the long-term prepaid Southern Cross Austereo Affiliate Contract and excludes foreign exchange gains or losses, losses on debt refinancing, gains on lease forgiveness and transaction costs.

² These forecasts are subject to a number of factors including, but not limited to, ultimate foreign exchange rates for the period, final December 2021 revenue and expenses, and completion of the half-year review.

The Company does not foresee the need to raise additional capital going forward and has not done so since the onset of the COVID-19 pandemic.

Commenting on the initial results, William L. Yde III, Managing Director and Chief Executive Officer of GTN, said “We are pleased with the continued progress we have made in the first half of FY22. Australia, our largest market, continues to outperform the broader Australian radio market and Brazil sales have increased substantially over the past several months. The strong revenue increase has allowed us to reinvest in the core business, which we expect will lead to further revenue and Adjusted EBITDA in the future. We have deployed the Company’s strong cash flow to significantly reduce the level of outstanding debt while maintaining sufficient cash balances to protect against unanticipated issues in the future.”

Absent a material deviation from the above forecast, the Company does not plan to update its guidance prior to the release of its Appendix 4D/Results for Announcement to the Market.

For further enquiries please contact:

Scott Cody

Chief Financial Officer & Chief Operating Officer, GTN Limited

Ph: +61 2 9963 6760

scott.cody@globaltrafficnet.com

Announcement authorised by:

Board of Directors

This document contains forward-looking statements, including the Company’s expectations about the performance of its business. These forward-looking statements may be identified by the use of forward-looking terminology, including the terms "believe", "estimate", "plan", "project", "anticipate", "expect", "intend", "likely", "may", "will", "could" or "should" or, in each case, their negative or other variations or other similar expressions, or by discussions of strategy, plans, objectives, targets, goals, future events or intentions. Indications of, and guidance on, future earnings and financial position and performance are also forward-looking statements. Forward-looking statements are not a guarantee of future performance and involve known and unknown risks, uncertainties and other factors, many of which are beyond the control of the Company and which may cause actual results to differ materially from those expressed or implied in such statements. Readers are cautioned not to place undue reliance on any forward-looking statements. Actual results or performance may vary from those expressed in, or implied by, any forward-looking statements. Past performance is not necessarily a guide to future performance and no representation or warranty is made by any person as to the likelihood of achievement or reasonableness of any forward-looking statements. The Company does not undertake to update any forward-looking statements contained in this document, to the maximum extent permitted by law.