





ASX Announcement 3 October 2023

1ST Group Limited (ASX:1ST)

Visionflex receives an additional \$1.1M purchase order from WA Primary Health Alliance

KEY HIGHLIGHTS

- Visionflex receives a second purchase order from Western Australia Primary Health Alliance ('WAPHA') for an additional 75 Visionflex Clinical Telehealth Carts worth over \$1.1M.
- This is in addition to the first purchase order received from WAPHA for 75 Visionflex Clinical Telehealth Carts in August 2023 (see ASX announcement dated 21 August 2023).
- The purchase orders from WAPHA represent over \$2.2M in revenue for FY24, of which \$1.76M has been received. The remaining \$440K will be received upon final delivery of the Visionflex Clinical Telehealth Carts in H2FY24.
- In addition to the upfront revenue, Visionflex will receive annual recurring revenue for software licensing and support services.
- Visionflex has received a total \$3.1M of orders to date in H1FY24, already exceeding total FY23 revenue of \$2.6M. This highlights the rapid uptake of its software and hardware across Australia.

Joshua Mundey, 1ST Group Limited CEO, said: "We are extremely pleased that our Visionflex product has been delivering value and efficiencies to the WA community in their transition to virtual and hybrid healthcare. This order is another key milestone for our organisation, demonstrating our value as innovative and trusted virtual care leaders. As Visionflex continues to provide value through its virtual care products, we expect to capture greater market share in existing segments and to drive significant growth in new segments."

For more information, please contact:

Joshua Mundey - CEO

E: <u>imundey@1stgrp.com</u>
W: https://www.1stgrp.com

This announcement was approved for release by the 1ST Group Board of Directors.

1ST Group Ltd ACN 138 897 533 Unit 1, 8 Prosperity Parade, Warriewood NSW 2102