

Announcement Summary

Entity name

XERO LIMITED

Announcement Type

New announcement

Date of this announcement

Wednesday December 06, 2023

The +securities to be quoted are:

𝔅 +Securities issued, transferred or re-classified as a result of options being exercised or other +convertible securities being converted

Total number of +securities to be quoted

| ASX +security code | Security description | Number of +securities to be quoted | Issue date |
|-----------------------|----------------------|---------------------------------------|------------|
| XRO | ORDINARY FULLY PAID | 605 | 22/11/2023 |
| XRO | ORDINARY FULLY PAID | 4,031 | 28/11/2023 |
| XRO | ORDINARY FULLY PAID | 12,559 | 30/11/2023 |
| XRO | ORDINARY FULLY PAID | 11,461 | 15/11/2023 |
| XRO | ORDINARY FULLY PAID | 16,964 | 16/11/2023 |
| XRO | ORDINARY FULLY PAID | 1,000 | 27/11/2023 |
| XRO | ORDINARY FULLY PAID | 3,130 | 05/12/2023 |

Refer to next page for full details of the announcement



Part 1 - Entity and announcement details

1.1 Name of entity

XERO LIMITED

We (the entity named above) apply for +quotation of the following +securities and agree to the matters set out in Appendix 2A of the ASX Listing Rules.

1.2 Registered number type ARBN Registration number 160661183

1.3 ASX issuer code XRO

1.4 The announcement is

C New announcement

1.5 Date of this announcement

6/12/2023



Part 2 - Type of Issue

2.1 The +securities to be quoted are: ☑ +Securities issued, transferred or re-classified as a result of options being exercised or other +convertible securities being converted

2.2 The +securities to be quoted are: ☑ Additional +securities in a class that is already quoted on ASX ("existing class")



Part 3B - number and type of +securities to be quoted (existing class) where issue has not previously been notified to ASX in an

Appendix 3B

FROM (Existing Class) ASX +security code and description

XROAK : RESTRICTED STOCK UNIT

TO (Existing Class) ASX +security code and description

XRO : ORDINARY FULLY PAID

| Please state the number of options that were exercised or other +convertible securities that were | The first date the options were exercised or other +convertible securities were converted | The last date the options were exercised or other +convertible securities were converted |
|---|---|--|
| converted | 22/11/2023 | 22/11/2023 |
| COF | | |

605

Is this all of the options or other +convertible securities on issue of that type (ie have all of those options now been exercised or have all of those convertible securities now been converted)? C No

The right of the holder of the options or other +convertible securities to receive the +underlying securities is being satisfied by:

C An issue of new +securities

The underlying securities being received by the holder are: S Intended to be, but are not yet, quoted by ASX

Were the options being exercised or other +convertible securities being converted issued under an +employee incentive scheme?

C Yes

Are any of the options being exercised or other +convertible securities being converted held by +key management personnel (KMP) or an +associate? C No

Issue date

22/11/2023

Will the +securities to be quoted rank equally in all respects from their issue date with the existing issued +securities in that class? C Yes



Number of +securities to be quoted

605

Are the +securities being issued for a cash consideration?

🕑 No

Please describe the consideration being provided for the +securities

Shares issued on conversion of restricted stock units granted under an employee incentive scheme (for terms of the scheme see Xero's FY23 Annual Report accessible at Xero's website).

Please provide an estimate (in AUD) of the value of the consideration being provided per +security for the +securities to be quoted

101.310000

Any other information the entity wishes to provide about the +securities to be quoted

Existing +securities converting into additional +securities in an existing class

FROM (Existing Class) ASX +security code and description

XROAK : RESTRICTED STOCK UNIT

TO (Existing Class) ASX +security code and description

XRO : ORDINARY FULLY PAID

| Please state the number of options |
|------------------------------------|
| that were exercised or other |
| +convertible securities that were |
| converted |
| |

The first date the options were exercised or other +convertible securities were converted

28/11/2023

The last date the options were exercised or other +convertible securities were converted

28/11/2023

4,031

Is this all of the options or other +convertible securities on issue of that type (ie have all of those options now been exercised or have all of those convertible securities now been converted)?

The right of the holder of the options or other +convertible securities to receive the +underlying securities is being satisfied by:

C An issue of new +securities

The underlying securities being received by the holder are: ☑ Intended to be, but are not yet, quoted by ASX

Were the options being exercised or other +convertible securities being converted issued under an +employee incentive scheme?



۳ Yes

Are any of the options being exercised or other +convertible securities being converted held by +key management personnel (KMP) or an +associate?

Issue date

28/11/2023

Will the +securities to be quoted rank equally in all respects from their issue date with the existing issued +securities in that class?

🕑 Yes

Issue details

Number of +securities to be quoted

4,031

Are the +securities being issued for a cash consideration?

🕑 No

Please describe the consideration being provided for the +securities

Shares issued on conversion of restricted stock units granted under an employee incentive scheme (for terms of the scheme see Xero's FY23 Annual Report accessible at Xero's website).

Please provide an estimate (in AUD) of the value of the consideration being provided per +security for the +securities to be quoted

99.930000

Any other information the entity wishes to provide about the +securities to be quoted

Existing +securities converting into additional +securities in an existing class

FROM (Existing Class) ASX +security code and description

XROAK : RESTRICTED STOCK UNIT

Please state the number of options

+convertible securities that were

XRO : ORDINARY FULLY PAID

that were exercised or other

The first date the options were exercised or other +convertible securities were converted 30/11/2023

The last date the options were exercised or other +convertible securities were converted 30/11/2023

12.559

converted

Is this all of the options or other +convertible securities on issue of that type (ie have all of those options now been exercised or have all of those convertible securities now been converted)? 🕑 No

The right of the holder of the options or other +convertible securities to receive the +underlying securities is being satisfied by:

C An issue of new +securities

The underlying securities being received by the holder are: S Intended to be, but are not yet, quoted by ASX

Were the options being exercised or other +convertible securities being converted issued under an +employee incentive scheme?

C Yes

Are any of the options being exercised or other +convertible securities being converted held by +key management personnel (KMP) or an +associate? C Yes

Provide details of the KMP or +associates who are exercising options or converting convertible securities

| Name of KMP | Name of registered holder | Number of options being exercised or other +convertible securities being converted |
|-------------------------|---------------------------|--|
| Sukhinder Singh Cassidy | Sukhinder Singh Cassidy | 5,858 |

Issue date

30/11/2023

Will the +securities to be quoted rank equally in all respects from their issue date with the existing issued +securities in that class?



Number of +securities to be quoted

12,507

Are the +securities being issued for a cash consideration?

🕑 No

Please describe the consideration being provided for the +securities

Shares issued on conversion of restricted stock units granted under an employee incentive scheme (for terms of the scheme see Xero's FY23 Annual Report accessible at Xero's website).

Please provide an estimate (in AUD) of the value of the consideration being provided per +security for the +securities to be quoted

100.570000

Any other information the entity wishes to provide about the +securities to be quoted

Number of +securities to be quoted

52

Are the +securities being issued for a cash consideration?

🕑 No

Please describe the consideration being provided for the +securities

Shares issued on conversion of restricted stock units granted under an employee incentive scheme (for terms of the scheme see Xero's FY23 Annual Report accessible at Xero's website).

Please provide an estimate (in AUD) of the value of the consideration being provided per +security for the +securities to be quoted

102.080000

Any other information the entity wishes to provide about the +securities to be quoted

Existing +securities converting into additional +securities in an existing class

FROM (Existing Class) ASX +security code and description

XROAI : OPTION EXPIRING VARIOUS DATES EX VARIOUS PRICES

TO (Existing Class)

ASX +security code and description

XRO : ORDINARY FULLY PAID

Please state the number of options that were exercised or other +convertible securities that were converted

The first date the options were exercised or other +convertible securities were converted

15/11/2023

The last date the options were exercised or other +convertible securities were converted

15/11/2023

11.461

Is this all of the options or other +convertible securities on issue of that type (ie have all of those options now been exercised or have all of those convertible securities now been converted)? 🕑 No

The right of the holder of the options or other +convertible securities to receive the +underlying securities is being satisfied by:

An issue of new +securities

The underlying securities being received by the holder are: C Intended to be, but are not yet, quoted by ASX

Were the options being exercised or other +convertible securities being converted issued under an +employee incentive scheme? C Yes

Are any of the options being exercised or other +convertible securities being converted held by +key management personnel (KMP) or an +associate?

C No

Issue date

15/11/2023

Will the +securities to be quoted rank equally in all respects from their issue date with the existing issued +securities in that class?

C Yes



| Number of +securities to be quoted 5,000 | | | |
|---|--|--|--|
| Are the +securities being issued for a cash consideration ⓒ Yes | ? | | |
| In what currency is the cash consideration being paid? | What is the issue price per +security? | | |
| AUD - Australian Dollar | AUD 56.20000000 | | |
| Any other information the entity wishes to provide about | the +securities to be quoted | | |
| Number of +securities to be quoted | | | |
| 6,461 | | | |
| Are the +securities being issued for a cash consideration? ⓒ Yes | | | |
| In what currency is the cash consideration being paid? | What is the issue price per +security? | | |
| AUD - Australian Dollar | AUD 88.88000000 | | |
| Any other information the entity wishes to provide about | the +securities to be quoted | | |

Existing +securities converting into additional +securities in an existing class

FROM (Existing Class) ASX +security code and description XROAI : OPTION EXPIRING VARIOUS DATES EX VARIOUS PRICES

TO (Existing Class) ASX +security code and description XRO : ORDINARY FULLY PAID

> The first date the options were exercised or other +convertible securities were converted 16/11/2023

The last date the options were exercised or other +convertible securities were converted 16/11/2023



Please state the number of options that were exercised or other +convertible securities that were converted

16,964

Is this all of the options or other +convertible securities on issue of that type (ie have all of those options now been exercised or have all of those convertible securities now been converted)?

The right of the holder of the options or other +convertible securities to receive the +underlying securities is being satisfied by:

C An issue of new +securities

The underlying securities being received by the holder are: ☑ Intended to be, but are not yet, quoted by ASX

Were the options being exercised or other +convertible securities being converted issued under an +employee incentive scheme?

🕑 Yes

Are any of the options being exercised or other +convertible securities being converted held by +key management personnel (KMP) or an +associate?

Issue date

16/11/2023

Application for quotation of +securities



| Number of +securities to be quoted 16,964 | | |
|---|--|--|
| Are the +securities being issued for a cash consideration | ? | |
| In what currency is the cash consideration being paid? | What is the issue price per +security? | |
| AUD - Australian Dollar | AUD 88.88000000 | |
| Any other information the entity wishes to provide about the +securities to be quoted | | |

Existing +securities converting into additional +securities in an existing class

FROM (Existing Class) ASX +security code and description XROAI : OPTION EXPIRING VARIOUS DATES EX VARIOUS PRICES

TO (Existing Class) ASX +security code and description

XRO : ORDINARY FULLY PAID

| Please state the number of options | The first date the options were | The last date the options were |
|------------------------------------|---------------------------------|---------------------------------|
| that were exercised or other | exercised or other +convertible | exercised or other +convertible |
| +convertible securities that were | securities were converted | securities were converted |
| converted | 27/11/2023 | 27/11/2023 |

1,000

Is this all of the options or other +convertible securities on issue of that type (ie have all of those options now been exercised or have all of those convertible securities now been converted)? Solution Note: Not

The right of the holder of the options or other +convertible securities to receive the +underlying securities is being satisfied by:

C An issue of new +securities

The underlying securities being received by the holder are: ☑ Intended to be, but are not yet, quoted by ASX

Were the options being exercised or other +convertible securities being converted issued under an +employee incentive scheme? ☑ Yes

Are any of the options being exercised or other +convertible securities being converted held by +key management personnel (KMP) or an +associate?



Issue date

27/11/2023

Will the +securities to be quoted rank equally in all respects from their issue date with the existing issued +securities in that class? 🕑 Yes

Issue details

Number of +securities to be quoted 1,000 Are the +securities being issued for a cash consideration? C Yes In what currency is the cash consideration being paid? What is the issue price per +security? AUD - Australian Dollar AUD 62.86000000

Any other information the entity wishes to provide about the +securities to be quoted

Existing +securities converting into additional +securities in an existing class

FROM (Existing Class) ASX +security code and description **XROAI : OPTION EXPIRING VARIOUS DATES EX VARIOUS PRICES**

TO (Existing Class) ASX +security code and description

XRO : ORDINARY FULLY PAID

Please state the number of options that were exercised or other +convertible securities that were converted

The first date the options were exercised or other +convertible securities were converted 5/12/2023

The last date the options were exercised or other +convertible securities were converted

5/12/2023

3,130



Is this all of the options or other +convertible securities on issue of that type (ie have all of those options now been exercised or have all of those convertible securities now been converted)? C No

The right of the holder of the options or other +convertible securities to receive the +underlying securities is being satisfied by:

C An issue of new +securities

The underlying securities being received by the holder are:

C Intended to be, but are not yet, quoted by ASX

Were the options being exercised or other +convertible securities being converted issued under an +employee incentive scheme?

C Yes

Are any of the options being exercised or other +convertible securities being converted held by +key management personnel (KMP) or an +associate?

🕑 No

Issue date

5/12/2023

Will the +securities to be quoted rank equally in all respects from their issue date with the existing issued +securities in that class? C Yes

Issue details

| Number of +securities to be quoted 3,130 | |
|---|--|
| Are the +securities being issued for a cash consideration | ? |
| In what currency is the cash consideration being paid? | What is the issue price per +security? |
| AUD - Australian Dollar | AUD 88.88000000 |

Any other information the entity wishes to provide about the +securities to be quoted



Part 4 - Issued capital following quotation

Following the quotation of the +securities the subject of this application, the issued capital of the entity will

comprise:

(A discrepancy in these figures compared to your own may be due to a matter of timing if there is more than one application for quotation/issuance currently with ASX for processing.)

4.1 Quoted +securities (total number of each +class of +securities quoted on ASX following the +quotation of the +securities subject of this application)

| ASX +security code and description | Total number of +securities on issue |
|------------------------------------|---|
| XRO : ORDINARY FULLY PAID | 151,520,197 |

4.2 Unquoted +securities (total number of each +class of +securities issued but not quoted on ASX)

| ASX +security code and description | Total number of +securities on issue |
|---|---|
| XROAK : RESTRICTED STOCK UNIT | 1,635,702 |
| XROAI : OPTION EXPIRING VARIOUS DATES EX VARIOUS PRICES | 1,077,198 |