

Announcement Summary

Entity name

XERO LIMITED

Announcement Type

New announcement

Date of this announcement

Wednesday December 06, 2023

The +securities to be quoted are:

𝔅 +Securities issued, transferred or re-classified as a result of options being exercised or other +convertible securities being converted

Total number of +securities to be quoted

ASX +security code	Security description	Number of +securities to be quoted	Issue date
XRO	ORDINARY FULLY PAID	605	22/11/2023
XRO	ORDINARY FULLY PAID	4,031	28/11/2023
XRO	ORDINARY FULLY PAID	12,559	30/11/2023
XRO	ORDINARY FULLY PAID	11,461	15/11/2023
XRO	ORDINARY FULLY PAID	16,964	16/11/2023
XRO	ORDINARY FULLY PAID	1,000	27/11/2023
XRO	ORDINARY FULLY PAID	3,130	05/12/2023

Refer to next page for full details of the announcement



Part 1 - Entity and announcement details

1.1 Name of entity

XERO LIMITED

We (the entity named above) apply for +quotation of the following +securities and agree to the matters set out in Appendix 2A of the ASX Listing Rules.

1.2 Registered number type ARBN Registration number 160661183

1.3 ASX issuer code XRO

1.4 The announcement is

C New announcement

1.5 Date of this announcement

6/12/2023



Part 2 - Type of Issue

2.1 The +securities to be quoted are: ☑ +Securities issued, transferred or re-classified as a result of options being exercised or other +convertible securities being converted

2.2 The +securities to be quoted are: ☑ Additional +securities in a class that is already quoted on ASX ("existing class")



Part 3B - number and type of +securities to be quoted (existing class) where issue has not previously been notified to ASX in an

Appendix 3B

FROM (Existing Class) ASX +security code and description

XROAK : RESTRICTED STOCK UNIT

TO (Existing Class) ASX +security code and description

XRO : ORDINARY FULLY PAID

Please state the number of options that were exercised or other +convertible securities that were	The first date the options were exercised or other +convertible securities were converted	The last date the options were exercised or other +convertible securities were converted
converted	22/11/2023	22/11/2023
COF		

605

Is this all of the options or other +convertible securities on issue of that type (ie have all of those options now been exercised or have all of those convertible securities now been converted)? C No

The right of the holder of the options or other +convertible securities to receive the +underlying securities is being satisfied by:

C An issue of new +securities

The underlying securities being received by the holder are: S Intended to be, but are not yet, quoted by ASX

Were the options being exercised or other +convertible securities being converted issued under an +employee incentive scheme?

C Yes

Are any of the options being exercised or other +convertible securities being converted held by +key management personnel (KMP) or an +associate? C No

Issue date

22/11/2023

Will the +securities to be quoted rank equally in all respects from their issue date with the existing issued +securities in that class? C Yes



Number of +securities to be quoted

605

Are the +securities being issued for a cash consideration?

🕑 No

Please describe the consideration being provided for the +securities

Shares issued on conversion of restricted stock units granted under an employee incentive scheme (for terms of the scheme see Xero's FY23 Annual Report accessible at Xero's website).

Please provide an estimate (in AUD) of the value of the consideration being provided per +security for the +securities to be quoted

101.310000

Any other information the entity wishes to provide about the +securities to be quoted

Existing +securities converting into additional +securities in an existing class

FROM (Existing Class) ASX +security code and description

XROAK : RESTRICTED STOCK UNIT

TO (Existing Class) ASX +security code and description

XRO : ORDINARY FULLY PAID

Please state the number of options
that were exercised or other
+convertible securities that were
converted

The first date the options were exercised or other +convertible securities were converted

28/11/2023

The last date the options were exercised or other +convertible securities were converted

28/11/2023

4,031

Is this all of the options or other +convertible securities on issue of that type (ie have all of those options now been exercised or have all of those convertible securities now been converted)?

The right of the holder of the options or other +convertible securities to receive the +underlying securities is being satisfied by:

C An issue of new +securities

The underlying securities being received by the holder are: ☑ Intended to be, but are not yet, quoted by ASX

Were the options being exercised or other +convertible securities being converted issued under an +employee incentive scheme?



۳ Yes

Are any of the options being exercised or other +convertible securities being converted held by +key management personnel (KMP) or an +associate?

Issue date

28/11/2023

Will the +securities to be quoted rank equally in all respects from their issue date with the existing issued +securities in that class?

🕑 Yes

Issue details

Number of +securities to be quoted

4,031

Are the +securities being issued for a cash consideration?

🕑 No

Please describe the consideration being provided for the +securities

Shares issued on conversion of restricted stock units granted under an employee incentive scheme (for terms of the scheme see Xero's FY23 Annual Report accessible at Xero's website).

Please provide an estimate (in AUD) of the value of the consideration being provided per +security for the +securities to be quoted

99.930000

Any other information the entity wishes to provide about the +securities to be quoted

Existing +securities converting into additional +securities in an existing class

FROM (Existing Class) ASX +security code and description

XROAK : RESTRICTED STOCK UNIT

Please state the number of options

+convertible securities that were

XRO : ORDINARY FULLY PAID

that were exercised or other

The first date the options were exercised or other +convertible securities were converted 30/11/2023

The last date the options were exercised or other +convertible securities were converted 30/11/2023

12.559

converted

Is this all of the options or other +convertible securities on issue of that type (ie have all of those options now been exercised or have all of those convertible securities now been converted)? 🕑 No

The right of the holder of the options or other +convertible securities to receive the +underlying securities is being satisfied by:

C An issue of new +securities

The underlying securities being received by the holder are: S Intended to be, but are not yet, quoted by ASX

Were the options being exercised or other +convertible securities being converted issued under an +employee incentive scheme?

C Yes

Are any of the options being exercised or other +convertible securities being converted held by +key management personnel (KMP) or an +associate? C Yes

Provide details of the KMP or +associates who are exercising options or converting convertible securities

Name of KMP	Name of registered holder	Number of options being exercised or other +convertible securities being converted
Sukhinder Singh Cassidy	Sukhinder Singh Cassidy	5,858

Issue date

30/11/2023

Will the +securities to be quoted rank equally in all respects from their issue date with the existing issued +securities in that class?



Number of +securities to be quoted

12,507

Are the +securities being issued for a cash consideration?

🕑 No

Please describe the consideration being provided for the +securities

Shares issued on conversion of restricted stock units granted under an employee incentive scheme (for terms of the scheme see Xero's FY23 Annual Report accessible at Xero's website).

Please provide an estimate (in AUD) of the value of the consideration being provided per +security for the +securities to be quoted

100.570000

Any other information the entity wishes to provide about the +securities to be quoted

Number of +securities to be quoted

52

Are the +securities being issued for a cash consideration?

🕑 No

Please describe the consideration being provided for the +securities

Shares issued on conversion of restricted stock units granted under an employee incentive scheme (for terms of the scheme see Xero's FY23 Annual Report accessible at Xero's website).

Please provide an estimate (in AUD) of the value of the consideration being provided per +security for the +securities to be quoted

102.080000

Any other information the entity wishes to provide about the +securities to be quoted

Existing +securities converting into additional +securities in an existing class

FROM (Existing Class) ASX +security code and description

XROAI : OPTION EXPIRING VARIOUS DATES EX VARIOUS PRICES

TO (Existing Class)

ASX +security code and description

XRO : ORDINARY FULLY PAID

Please state the number of options that were exercised or other +convertible securities that were converted

The first date the options were exercised or other +convertible securities were converted

15/11/2023

The last date the options were exercised or other +convertible securities were converted

15/11/2023

11.461

Is this all of the options or other +convertible securities on issue of that type (ie have all of those options now been exercised or have all of those convertible securities now been converted)? 🕑 No

The right of the holder of the options or other +convertible securities to receive the +underlying securities is being satisfied by:

An issue of new +securities

The underlying securities being received by the holder are: C Intended to be, but are not yet, quoted by ASX

Were the options being exercised or other +convertible securities being converted issued under an +employee incentive scheme? C Yes

Are any of the options being exercised or other +convertible securities being converted held by +key management personnel (KMP) or an +associate?

C No

Issue date

15/11/2023

Will the +securities to be quoted rank equally in all respects from their issue date with the existing issued +securities in that class?

C Yes



Number of +securities to be quoted 5,000			
Are the +securities being issued for a cash consideration ⓒ Yes	?		
In what currency is the cash consideration being paid?	What is the issue price per +security?		
AUD - Australian Dollar	AUD 56.20000000		
Any other information the entity wishes to provide about	the +securities to be quoted		
Number of +securities to be quoted			
6,461			
Are the +securities being issued for a cash consideration? ⓒ Yes			
In what currency is the cash consideration being paid?	What is the issue price per +security?		
AUD - Australian Dollar	AUD 88.88000000		
Any other information the entity wishes to provide about	the +securities to be quoted		

Existing +securities converting into additional +securities in an existing class

FROM (Existing Class) ASX +security code and description XROAI : OPTION EXPIRING VARIOUS DATES EX VARIOUS PRICES

TO (Existing Class) ASX +security code and description XRO : ORDINARY FULLY PAID

> The first date the options were exercised or other +convertible securities were converted 16/11/2023

The last date the options were exercised or other +convertible securities were converted 16/11/2023



Please state the number of options that were exercised or other +convertible securities that were converted

16,964

Is this all of the options or other +convertible securities on issue of that type (ie have all of those options now been exercised or have all of those convertible securities now been converted)?

The right of the holder of the options or other +convertible securities to receive the +underlying securities is being satisfied by:

C An issue of new +securities

The underlying securities being received by the holder are: ☑ Intended to be, but are not yet, quoted by ASX

Were the options being exercised or other +convertible securities being converted issued under an +employee incentive scheme?

🕑 Yes

Are any of the options being exercised or other +convertible securities being converted held by +key management personnel (KMP) or an +associate?

Issue date

16/11/2023

Application for quotation of +securities



Number of +securities to be quoted 16,964		
Are the +securities being issued for a cash consideration	?	
In what currency is the cash consideration being paid?	What is the issue price per +security?	
AUD - Australian Dollar	AUD 88.88000000	
Any other information the entity wishes to provide about the +securities to be quoted		

Existing +securities converting into additional +securities in an existing class

FROM (Existing Class) ASX +security code and description XROAI : OPTION EXPIRING VARIOUS DATES EX VARIOUS PRICES

TO (Existing Class) ASX +security code and description

XRO : ORDINARY FULLY PAID

Please state the number of options	The first date the options were	The last date the options were
that were exercised or other	exercised or other +convertible	exercised or other +convertible
+convertible securities that were	securities were converted	securities were converted
converted	27/11/2023	27/11/2023

1,000

Is this all of the options or other +convertible securities on issue of that type (ie have all of those options now been exercised or have all of those convertible securities now been converted)? Solution Note: Not

The right of the holder of the options or other +convertible securities to receive the +underlying securities is being satisfied by:

C An issue of new +securities

The underlying securities being received by the holder are: ☑ Intended to be, but are not yet, quoted by ASX

Were the options being exercised or other +convertible securities being converted issued under an +employee incentive scheme? ☑ Yes

Are any of the options being exercised or other +convertible securities being converted held by +key management personnel (KMP) or an +associate?



Issue date

27/11/2023

Will the +securities to be quoted rank equally in all respects from their issue date with the existing issued +securities in that class? 🕑 Yes

Issue details

Number of +securities to be quoted 1,000 Are the +securities being issued for a cash consideration? C Yes In what currency is the cash consideration being paid? What is the issue price per +security? AUD - Australian Dollar AUD 62.86000000

Any other information the entity wishes to provide about the +securities to be quoted

Existing +securities converting into additional +securities in an existing class

FROM (Existing Class) ASX +security code and description **XROAI : OPTION EXPIRING VARIOUS DATES EX VARIOUS PRICES**

TO (Existing Class) ASX +security code and description

XRO : ORDINARY FULLY PAID

Please state the number of options that were exercised or other +convertible securities that were converted

The first date the options were exercised or other +convertible securities were converted 5/12/2023

The last date the options were exercised or other +convertible securities were converted

5/12/2023

3,130



Is this all of the options or other +convertible securities on issue of that type (ie have all of those options now been exercised or have all of those convertible securities now been converted)? C No

The right of the holder of the options or other +convertible securities to receive the +underlying securities is being satisfied by:

C An issue of new +securities

The underlying securities being received by the holder are:

C Intended to be, but are not yet, quoted by ASX

Were the options being exercised or other +convertible securities being converted issued under an +employee incentive scheme?

C Yes

Are any of the options being exercised or other +convertible securities being converted held by +key management personnel (KMP) or an +associate?

🕑 No

Issue date

5/12/2023

Will the +securities to be quoted rank equally in all respects from their issue date with the existing issued +securities in that class? C Yes

Issue details

Number of +securities to be quoted 3,130	
Are the +securities being issued for a cash consideration	?
In what currency is the cash consideration being paid?	What is the issue price per +security?
AUD - Australian Dollar	AUD 88.88000000

Any other information the entity wishes to provide about the +securities to be quoted



Part 4 - Issued capital following quotation

Following the quotation of the +securities the subject of this application, the issued capital of the entity will

comprise:

(A discrepancy in these figures compared to your own may be due to a matter of timing if there is more than one application for quotation/issuance currently with ASX for processing.)

4.1 Quoted +securities (total number of each +class of +securities quoted on ASX following the +quotation of the +securities subject of this application)

ASX +security code and description	Total number of +securities on issue
XRO : ORDINARY FULLY PAID	151,520,197

4.2 Unquoted +securities (total number of each +class of +securities issued but not quoted on ASX)

ASX +security code and description	Total number of +securities on issue
XROAK : RESTRICTED STOCK UNIT	1,635,702
XROAI : OPTION EXPIRING VARIOUS DATES EX VARIOUS PRICES	1,077,198