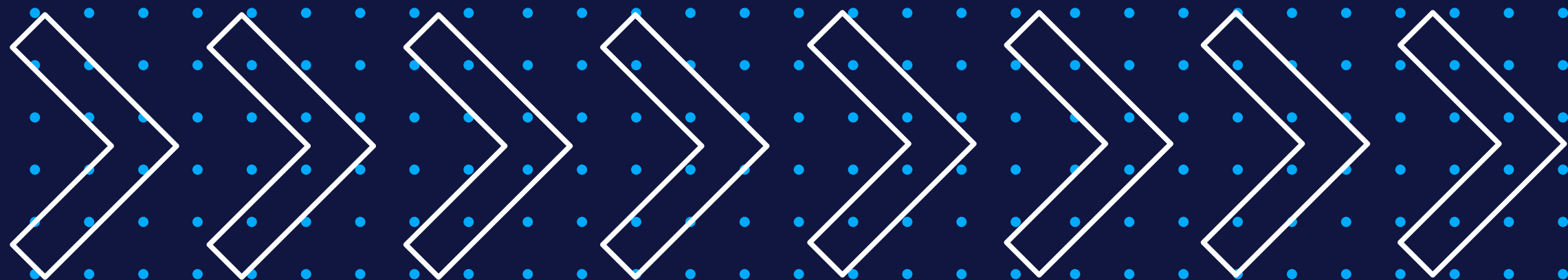




UNEARTHED CONFERENCE 2024

12 February 2024



DISCLAIMER



Important information: The following notice and disclaimer applies to this investor presentation issued by Matrix Composites & Engineering Ltd (the Company). You are advised to read these disclaimers carefully before reading or making any other use of this presentation or information contained in this presentation. By attending or otherwise accessing this presentation, you represent and warrant that you are entitled to receive this Presentation in accordance with its terms and the restrictions set out herein and agree to the limitations contained within.

Reliance on third party information: The information and views expressed in this presentation were prepared by the Company and may contain information that has been derived from publicly available sources that have not been independently verified. No representation or warranty is made as to the accuracy, completeness or reliability of any public, third party or market information.

Presentation is a summary only: This presentation is information in a summary form only and does not purport to be complete. It should be read in conjunction with the Company's 2023 Full Year Accounts and all other periodic and continuous disclosure lodged by the Company with the ASX, which is available at www.asx.com.au. Any information or opinions expressed in this presentation are subject to change without notice. Reliance should not be placed on information or opinions contained in this presentation and, subject only to any legal obligation to do so, the Company will not update or keep current the information contained within this presentation.

Not investment advice: This presentation is not intended and should not be considered to be the giving of investment advice by the Company or any of its shareholders, directors, officers, agents, employees or advisers. The information provided in this presentation has been prepared without taking into account the recipient's investment objectives, financial circumstances or particular needs. Each party to whom this presentation is made available must make its own independent assessment of the Company after making such investigations and taking such advice as may be deemed necessary.

No offer of securities: Nothing in this presentation should be construed as either an offer to sell or a solicitation of an offer to buy or sell Company securities in any jurisdiction. In particular this presentation does not include an offer to, and is not for publication or distribution in, the United States of America and its territories or possessions, including to any US person within the meaning of Regulation S of the United States Securities Act of 1933.

Forward looking statements: This presentation may include forward-looking statements. Although the Company believes the expectations expressed in such forward-looking statements are based on reasonable assumptions, these statements are not guarantees or predictions of future performance, and involve both known and unknown risks, uncertainties and other factors, many of which are beyond the Company's control. As a result, actual results or developments may differ materially from those expressed in the statements contained in this presentation. Investors are cautioned that statements contained in the presentation are not guarantees or projections of future performance and actual results or developments may differ materially from those projected in forward-looking statements.

Investment risk: An investment in Matrix shares is subject to known risks, and also unknown risks, any of which are beyond the control of the Company. These risks include, among others, counterparty contractual compliance, currency fluctuations, economic and financial market conditions in various territories and regions, environmental risks and legislative, fiscal or regulatory developments, political risks, project delay or advancement, approvals and cost estimates. The Company does not guarantee any particular rate of return or performance of the Company.

No liability: To the maximum extent permitted by law, neither the Company nor its related bodies corporate, directors, employees or agents, nor any other person, accepts any liability, including without limitation any liability arising from fault or negligence, for any direct, indirect or consequential loss arising from the use of this presentation or its contents or otherwise arising in connection with it

OUR BUSINESS

THE POWER OF ADVANCED MATERIALS

Matrix designs, engineers and manufactures engineered products from composite and advanced materials to:

- Deliver **subsea buoyancy solutions** to the world.
- Support growth of **renewable energy** sector.
- Protect key infrastructure with **corrosion resistant coatings**.
- Deliver high performance **advanced materials technologies**

World's Largest Manufacturer Of Syntactic Foam

STRONGER • LIGHTER • SMARTER



Henderson Facility, Western Australia



Matrix's 22,000m² automated advanced materials
production facility

THREE BUSINESS PILLARS



Core Traditional



Subsea

SURF, deep water drilling and well construction. Energy transition opportunity floating offshore wind

Emerging



Corrosion Technologies

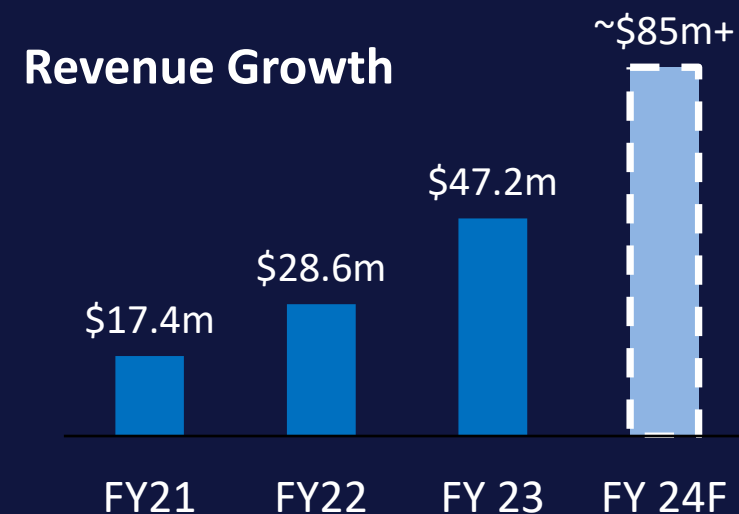
Growing anti-corrosion coating, application equipment and technical services



Advanced Materials

Advanced composite material solutions for Renewables / Defence / Resources

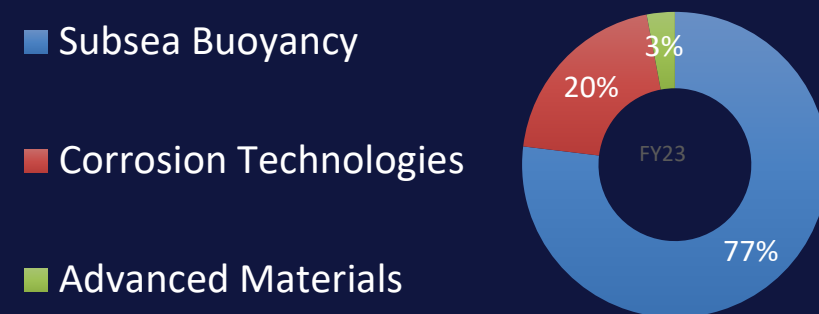
STRONG GROWTH MOMENTUM



Return to Growth with Positive Outlook

- increasingly active offshore oil & gas market driving improved Subsea buoyancy demand
 - Subsea revenue more than doubled to \$36.2m in FY23
 - Strong forward momentum with \$84m backlog at Dec 23. At least \$70m already secured for delivery in FY24 (weighted towards 2H FY24)
 - Further material opportunities potentially build FY25 base.
- Additional recurring revenue from Corrosion Technologies deepening reach into energy, resources markets.
- Advanced Materials emerging. On track for +\$5m in FY24 (FY23 \$2.6m).

FY23 Revenue Contribution



Driving Earnings Recovery and Strengthened Financials

- Return to operating profit FY23, underlying EBITDA \$0.2m, incl. \$2.5m 2H23.
- FY24 expect strong EBITDA result mostly in 2H FY24.
- Strengthened financial position with cash on hand 31 Dec \$23.2m.

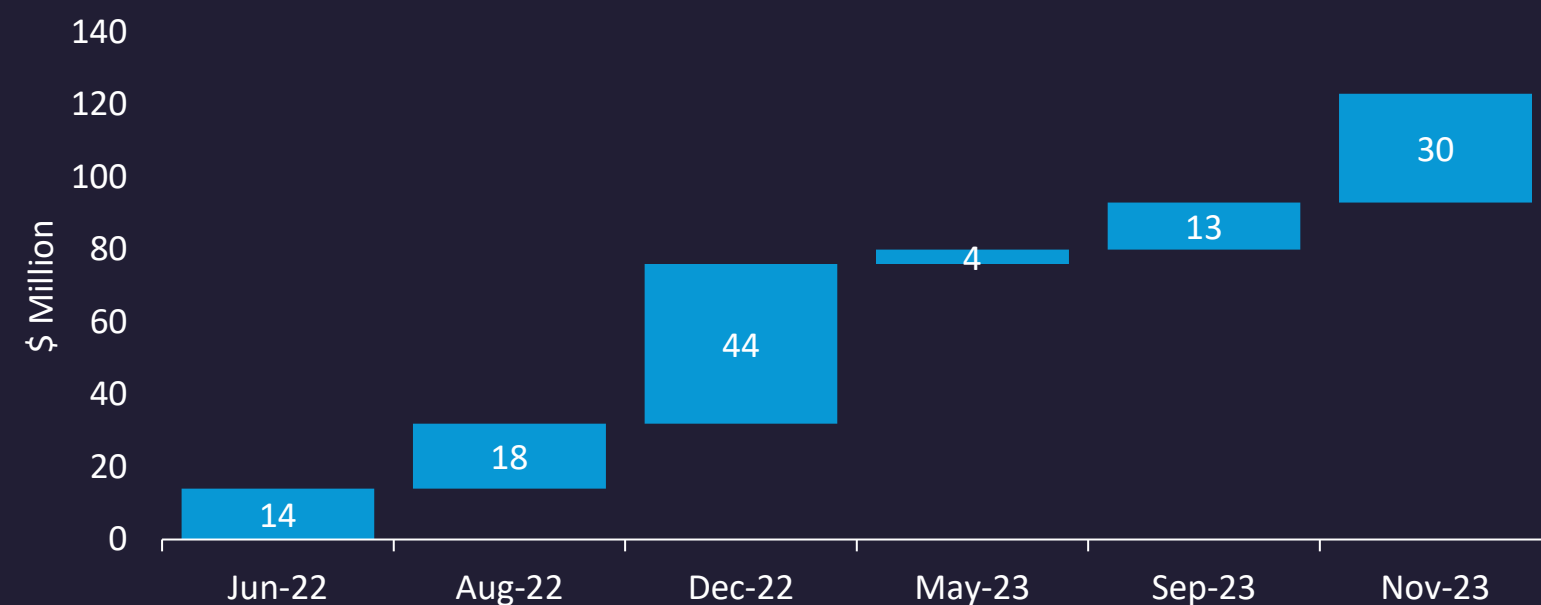
SUBSEA

Applications across Oil & Gas and Renewables

- Buoyancy (syntactic foam) for:
 - Deep water drilling
 - Subsea umbilicals, risers and flowlines (SURF)
 - Offshore floating wind turbines and infrastructure
- Matrix LGS VIV and drag reduction buoyancy system

\$123m of contract awards to Matrix since Jun '22

Largest order book since 2016



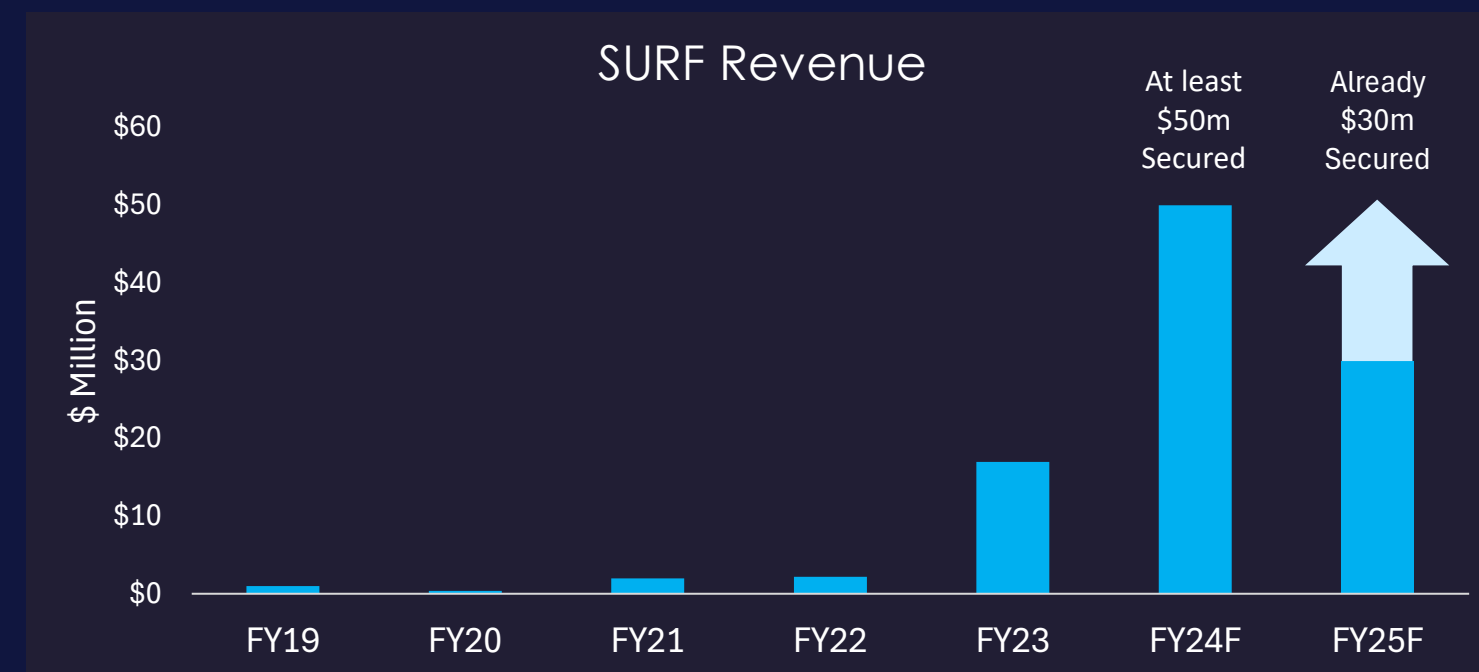
SUBSEA PRODUCTION (SURF)

Momentum Building



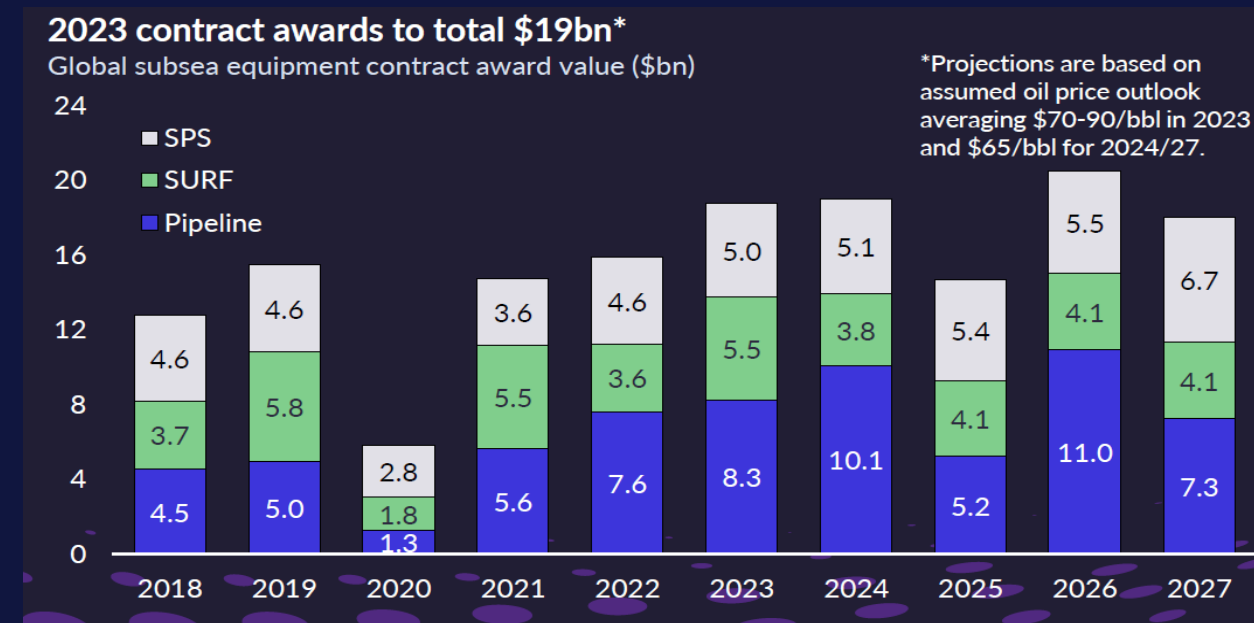
Strong SURF Market Penetration

- FY23 turning point for Matrix presence in SURF Market.
- +\$90m secured across 3 projects in last 18 months .
- Further projects of similar scale being pursued for FY24 and FY25 production, fueling expected growth in coming years.



Underpinned by Sustained Industry Activity

Global Subsea Spend



Strong Quotation Pipeline

- ~\$300m of competitive quotations outstanding, yet to be awarded.

DRILLING MARKET

Industry Recovery is Building



Industry Leader

- +\$1B of syntactic foam buoyancy delivered by Matrix to the drilling sector in last 15 years.
- Global fleet of ~200 Rigs and Drill ships, with ~\$2B of Buoyancy.
- Significantly improved market conditions for drillers should lead to demand for replacements and upgrades.

Strengthening drill rig market

- Rig utilisation and day rates increasing.
- \$100m of recent quotes to the drilling sector.
- Deployment of capital from drilling market still slow, but building

Marketed Utilisation for Drillships and Semisubs



Source: S&P Global



OTHER SUBSEA BUOYANCY

Product Growth Opportunities



Deep Sea Mining Equipment

- Currently producing riser buoyancy system using syntactic foam technology for a deep -sea research vessel.
- \$13m order in Sep 23, the largest contract Matrix has received outside the oil & gas sector.
- More opportunities identified and quoted.

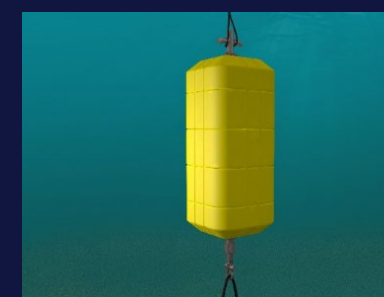


Offshore Floating Wind

- 26.5 GW of new floating wind capacity to be added by 2030.
- Rapid escalation of floating wind capacity expected from 2030 as suitable seabed areas are exhausted by the fixed wind market.
- Growth in regional markets where fixed wind not suitable (eg Vietnam, Philippines).



POWER CABLE BUOYANCY



MOORING BUOYANCY



LARGE STRUCTURES

CORROSION TECHNOLOGIES



Extending into Energy and Resources Markets

Technology Solutions

- Humidur ® coatings
- Composite repairs
- Equipment
- Rotolining : Thermoplastic lining

Local Resources Sector

- LNG
- Brownfield developments
- Operational maintenance

Progress

- Established client base in WA and NT
- New sales into East Coast and PNG



Key Clients



ADVANCED MATERIALS

Emerging Market Space

Technology Solutions

- Syntactic foam for Unmanned Underwater Vehicles
- Steel replaced and advanced composites applications
- Development and supply of manufactured components for electrolyser production

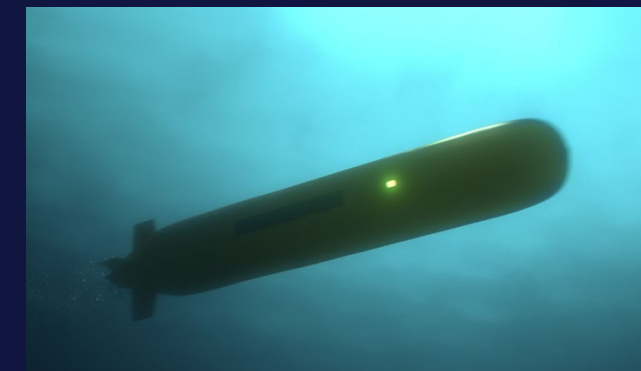
Demonstrated Progress

- Aramco qualification and initial ~\$1.0m order in 1H FY24
- Supplied Buoyancy to multiple prototype UUVs
- Initial production of Fortescue green hydrogen equipment parts
- Expanded into civil market, >\$2m of orders expected to be delivered this year
- Rio Tinto and other mining products under development



Australian Industry Sectors

- Defence
- Resources: Iron ore, LNG, Gold
- Energy Transition: Hydrogen, Solar, Wind

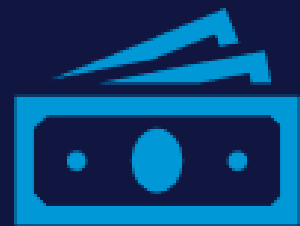


Key Clients



MATRIX'S GROWTH PROPOSITION

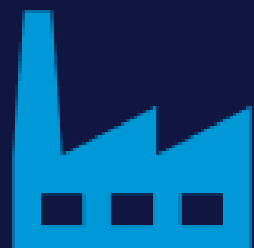
THE POWER OF ADVANCED MATERIALS



Strong revenue expansion delivered; future growth secured



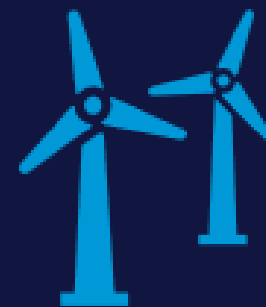
Strengthening subsea market, capitalising on oil & gas recovery



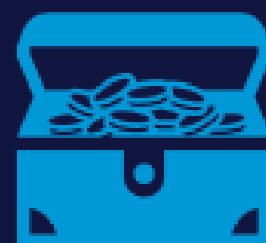
State of the art manufacturing plant with world's largest syntactic foam production capacity



Recurrent accretive revenue via Corrosion Technologies sustenance work



Rising level of renewable, clean energy work with increasing opportunities



Funded for growth and ramp up in activity across energy and resources



CONTACT

Aaron Begley

Chief Executive Officer

T: +61 8 9412 1200

E: aaron.begley@matrixengineered.com

Brendan Cocks

Chief Financial Officer

T: +61 8 9412 1200

E: brendan.cocks@matrixengineered.com

[Composite and advanced materials solutions | Matrix \(matrixengineered.com\)](https://matrixengineered.com)

